

NEWS SUMMARY

GENERAL

Nine IRA prisoners to contest election

Nine IRA prisoners will contest next month's general election in the Irish Republic. They include the four on hunger strike in the Maze near Belfast. Page 3

Guerrillas warn on Mid-East oil

Palestinians would strike at the West's Middle East oil resources if Israel turned the Syrian missile crisis into war against the PLO, the Democratic Front for the Liberation of Palestine warned. Commander Yasser Arafat confirmed that his guerrillas included Libyans but did not admit to direct aid. Reagan praises envoy Habib. Page 2

Nuclear halt

France halted nuclear testing on the Pacific island Mururoa and is reconsidering its arms programme. Back Page

'Back Nato' call

West German Foreign Minister Hans Dietrich Genscher threatened to resign if his Free Democratic Party rejected Nato's stand on medium-range nuclear missiles. Support for Schmidt urged. Page 2

Mme Soong dies

Snoong Chingling, widow of modern China's founder Sun Yat-sen, died of leukaemia aged 90. On her deathbed she was appointed honorary head of state. Page 2

Cross for mass

Workers are building a 43 ft high cross in Warsaw's Victory Square for Cardinal Stefan Wyszyński's requiem mass tomorrow. The Most Rev Derek Worlock, Roman Catholic archbishop of Liverpool, will represent bishops of England and Wales. Page 2

Stockpile probe

Poland's free trade union Solidarity is investigating whether increasingly scarce food is being stockpiled. Party denies revisionism. Page 2

Another Sunday

A Sunday newspaper, to be called the Sunday Journal, will be launched in the autumn. Page 2

More abortions

Abortions in England and Wales rose 10.63 per cent last year to a record 130,264. The British Pregnancy Advisory Service said the recession made it "more difficult for women to have a free choice." Page 2

Woman for trial

Political researcher Pamela Collison was committed for trial in Newcastle charged with murdering Margaret Vickers, whose surgeon husband Paul is also accused. Page 2

\$4m to amputee

California Steven Throop, 16, won damages of about \$8.3m (£4m) from Conrail train corporation. He lost both legs and an arm in a crushing against an 11,000-volt power line. Page 2

All is not lost

Spain's grand prix motor race will go ahead although the organisers expect to lose nearly £50,000. Page 2

Briefly...

Jazz pianist Mary Lou Williams died aged 71. Robinson College, Cambridge, was opened by the Queen. Netline, napped by the FT's Dominic Wigton, won at 12-1. Racing. Page 8

CHIEF PRICE CHANGES YESTERDAY

(Prices in pence unless otherwise indicated)

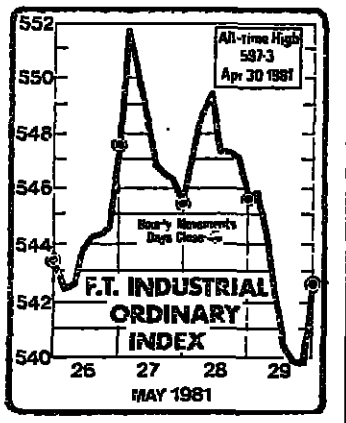
RISKS:			
Exchange:	124 1/2	593 1/2	+1
Allied Colloids	143	+7	
Barker & Dobson	9	+14	
Boustead	142	+14	
Courtauld	89	+5	
Eucalyptus	150	+32	
Exeter Bldg. and			
Construction	178	+73	
Lawrence (Walter)	148	+8	
Liverpool Daily Post	143	+6	
Owen Owen	228	+6	
Wharfedale	148	+11	
FALLS:			
G.R.E. New	19pm	-6	
Harris	Queensway 244	-10	

BUSINESS

Gilts advance; Sterling firmer

GILTS continued firmer on U.S. prime rate cuts and hopes of a settlement in the Civil Service pay dispute. The Government Securities Index added 0.42 at 97.67. Page 24

EQUITIES eased on speculation about imminent rights



issues. The FT 30-Share Index finished 3.1 lower at 542.5. Page 24

STERLING firmed 5 points to \$2.07. It was higher at DM 4.825 (DM 4.815). FFR 11.51 (FFR 11.395) and SwFr 4.295 (SwFr 4.2925). Its trade-weighted index rose to 98.9 (98.6). Page 23

DOLLAR showed little change. It rose to DM 2.33 (DM 2.325) and FFR 5.56 (FFR 5.51) but was easier at 123.75 (123.425). Its Bank of England index rose to 107.1 from 106.9. Page 23

GOLD rose \$1 to \$479.5 in London. In New York the Camex June close was \$479. Page 23

WALL STREET was up 1.3 at 995.55 before the close. Page 20

TRIUMPH ACCLAIM, being built by BL and Honda, will have 70 per cent of its components by value made in Britain. Back Page

A GROUP of about 20 West Midlands businessmen offered £15m for BL's Rover plant at Solihull, in the hope of continuing production under the management of a new company. Page 4

GOVERNMENT will introduce laws making it harder for buyers to build up blocks of company shares anonymously. Page 5

JAPAN'S GOLD market opened for private members, ahead of public opening later in the year. The price was set at ¥3,497 a gramme — about \$485 an ounce. Page 4

JAPANESE steel production overtook that of the U.S. for the first time last year but Nippon Steel, the world's biggest producer, reported profits down by a third. European exports double. Back Page

ENGINEERING orders and sales remained low in spite of an improved new order position at the start of the year, figures showed. Page 4

RAILWAY unions may seek Government assurances about future financing of the industry, to try to curb spreading industrial action. Page 4

SAVOY HOTEL "A" shares fell 6p to 180p — equal to the bid price from Trusthouse Forte — enabling THF to pick up more shares. "B" shares lost 25p to £11.25. Page 17

KCA INTERNATIONAL, oil services group, is floating off its drilling services subsidiary as a fully quoted company on the London stock exchange. Page 16; Lex, Back Page

WOLVERHAMPTON and Dudley Breweries saw taxable profits for the six months to end March up more than 13 per cent to £4.41m, on turnover up 14 per cent to £34.04m. Page 16

Higher charges for Lloyd's Bank customers

BY TIM DICKSON

LLOYD'S BANK will raise current account charges to personal customers on June 10. It will overtake the Midland as the most expensive of the big four high street banks.

In the latest of a string of increases by the big banks, Lloyd's will raise the charge to customers for a cheque or direct debit entry by 2p to 20p. Withdrawals through the bank's Cashpoint cash dispenser system will cost 15p instead of 12p for all amounts up to £100.

Free banking will continue to apply for those whose balances do not fall below £100 during a quarterly charging period. Those who do incur charges will still have them relieved by notional interest payments made on the average sums kept in the account.

Lloyds estimates that the effect of the changes will be to reduce from 6p per cent to 64 per cent the proportion of customers who enjoy free banking.

Separate ministerial posts for the armed services abolished

BY BRIDGET BLOOM AND MARGARET VAN HATTEM

THE GOVERNMENT last night abolished the three posts of Minister for the Army, Navy and Airforce in an apparent bid to tighten its control over the three armed services and stifle public displays of inter-service rivalry.



Mr Peter Blaker, Minister for Armed Forces

This controversial move, announced simultaneously from Downing Street and the Ministry of Defence, comes as the Government is involved in the biggest review of British defence expenditure for nearly a decade.

It comes less than two weeks after Mrs Thatcher sacked Mr Keith Speed, her Navy Minister, for publicly voicing his fears that the Government was intent on major cuts in the Navy's budget.

Until now, the ministerial team headed by Mr John Nott, the Defence Secretary, has consisted of Lord Trenchard, the Minister of State, and three under-secretaries of state, one each for the Army, Navy and Airforce.

In future, there will be two ministers of state. Lord Trenchard will become responsible for defence procurement while Mr Peter Blaker, formerly Minister of State at the Foreign Office, will become Minister of State for the Armed Forces. As such, he will chair the three service boards, formerly chaired by the three under-secretaries.

Below the ministers of state will be two under-secretaries. Mr Philip Goodhart, formerly Under-secretary for the Army, becomes responsible for the armed forces, while Mr Geoffrey Fattis, formerly Under-secretary for the Airforce, becomes responsible for defence procurement.

There will be no replacement for Mr Speed at under-secretary level. At the Foreign Office, Mr Blaker's responsibilities — relating mainly to Latin America and the Far East — will be distributed among the other junior ministers.

The Government was anxious yesterday to stress that the reorganisation would not diminish contact between ministers and defence chiefs.

On the contrary, it would give defence chiefs direct access to ministers of state rather than under-secretaries.

Marquand likely to fight first by-election for SDP

BY MARGARET VAN HATTEM

PROF. DAVID MARQUAND, a former political adviser to Mr Roy Jenkins, emerged yesterday as the likely front runner to contest the parliamentary seat of Warrington for the Social Democratic Party in its first major electoral test.

A by-election is expected to be called in the Cheshire constituency before the summer parliamentary recess, following yesterday's announcement that Sir Thomas Williams, the sitting Labour MP, will take up an appointment as a circuit judge.

The new party has welcomed the opportunity to test its political strength, but appears to have reservations about the seat and is unlikely to risk fielding its biggest electoral assets, such as Mr Shirley Williams or Mr Roy Jenkins.

It does not, however, expect major difficulties in selecting a candidate, either from local party members or from its prospective electoral partners, the Liberals.

Mr William Rodgers, one of the party's leaders, said yesterday: "We greatly welcome the opportunity to fight the by-election and, subject to the wishes of our local members

and consultations with the Liberals, we intend to do so."

Mr Rodgers and Mr John Roper, another Social Democrat MP, are expected to put Mr Marquand's name forward when they meet members of the SDP steering committee in Warrington tonight to discuss possible candidates. Liberal reaction will be tested at a joint Liberal-Social Democrat meeting on Tuesday.

Initial reactions from members of the Liberal Party suggest they will not willingly step aside unless the SDP fields a candidate of "national stature," but they are not ruling out Professor Marquand, who is professor of contemporary history and politics at Salford University.

The Liberals, who also appear to have doubts about the new party's chances in Warrington, are not expected to insist that either Mrs Williams or Mr Jenkins should stand. But local Liberal Party members may be less willing than their national organisers to accommodate the new party, despite their own poor showing at the last election when they won only 9 per cent of the vote.

Mr Rodgers emphasised on BBC Radio yesterday that Warrington, "in the old Labour heartland," was just the place where the new party had to make an impact. Other Social Democrats admitted the seat was not "in the upper half of those we'd have liked to fight."

Possibly its biggest disadvantage is that under the Boundary Commission's proposals, the seat is likely to be redistributed among two newly drawn seats at the next General Election. This would leave the winner of the by-election to fight Mr Mark Carlisle, the Education Secretary, or Mr John Evans, Parliamentary Private Secretary to Mr Michael Foot, both of whom have large majorities.

Warrington, a flourishing new town in the middle of a depressed region, is a Labour stronghold which Sir Thomas Williams held with a comfortable 10,274 majority at the last General Election.

Sir Thomas, on the right of the Labour Party, was known to be unhappy over the party's swing to the left and his departure comes as no surprise. It is less clear whether his voters share these views.

£750m extra Treasury stock

By Peter Riddell, Economics Correspondent

THE Treasury has created an additional £750m of gilt-edged stock to give the Bank of England greater scope in its handling of the gilt market and, in particular, to meet any surge of demand.

The new stock will consist of further tranches of £250m of each of three existing issues — 12 1/2 per cent Exchequer, 1982; 12 per cent Treasury, 1985; and 12 per cent Exchequer, 1989-2002.

The issues will not be offered for sale or operated as a tap stock in the conventional way but will be made available via the Government Broker to the stock market over a period from next Monday.

The authorities are reluctant to announce a normal bid long-dated issue. This might unsettle the gilt market which is in a nervous state because of currency and overseas interest rate fluctuations and because of the Civil Service dispute.

The Government does not however, want to be without any stock if strong demand should suddenly appear following, say, the end of the dispute.

The new issues, spread over medium and long maturity dates, should assist this management without knocking the market.

The announcement can be seen as a further step in the Bank's general moves towards greater flexibility in its gilt operations.

For example, a significant amount of funding of Government borrowing has been

Continued on Back Page

	May 26	Previous
Spot	98.0700-0715	98.0700-0710
1 month	1.05-1.10	pm 1.02-1.07
3 months	3.00-3.10	pm 2.32-2.39
12 months	6.70-6.80	pm 7.40-7.60

S. Africa-U.S. leak may harm talks on Namibia

BY QUENTIN PEEL IN JOHANNESBURG AND DAVID SUCHAN IN WASHINGTON

WESTERN EFFORTS to promote an internationally acceptable settlement in Namibia (South-West Africa) could be seriously embarrassed by the leak in Washington of confidential documents relating to recent talks between the U.S. and South African Governments.

The documents were yesterday made available to the Press by an official of a Washington-based private anti-apartheid lobby group. It was not clear how the official obtained the documents but public reactions to the leak left no doubt about their authenticity.

The most revealing of the papers is a memorandum dated May 11 from Mr. Chester Crocker, the U.S. Assistant Secretary of State-designate, to General Alexander Haig, the U.S. Secretary of State, preparing him for talks on May 14 with Mr. P. W. Botha, the South African Foreign Minister.

According to the summary of Mr. Botha's meeting with Dr. Crocker, the South African Foreign Minister said: "We're convinced Swapo is marxist."

Referring to Mr. Sam Nujoma, President of Swapo, Mr. Botha reportedly added: "Nujoma will nationalise the whole place and cause upheaval and civil war. We will have to invade Namibia and other countries as well."

We are pleading for you to see the dangers of a wrong solution in Namibia. It would be better to have a low-level conflict there indefinitely than to have a civil war escalating to a general conflagration."

Though the statement comes in the context of a discussion presupposing a civil war in the country, this explicit warning that South Africa might be forced to invade Namibia in the event of a Swapo victory seems certain to confirm black African suspicions — that the Pretoria Government is less than sincere.

Mr Botha attempted to defuse the potential embarrassment with a terse statement issued in Pretoria yesterday in which he insisted that "nothing was discussed or held out in prospect during my visit to Washington which was not aimed at serving the freedom, peace and progress of all the people — black and white — of South Africa and South West Africa."

While he warned that the maintenance of confidentiality was "an essential ingredient for the establishment of mutual confidence," he added that he had received a message from General Haig and had "full understanding of his dilemma."

Our Foreign Staff adds: "U.S. attempts to formulate new proposals for Namibian independence were 'doomed to failure.'"

Mr Sam Nujoma said in London yesterday. He was speaking after a meeting with Lord Carrington, the Foreign Secretary, about future arrangements for Namibia.

The Swapo president also criticised Western tactics on Namibia. He told Lord Carrington that the view of South Africa would only lead to a Namibian settlement if it was threatened by international trade sanctions.

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Signature: (In the case of joint applicants, all must sign)

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OVERSEAS NEWS

Hopes rise for end to U.S. coal strike

By IAN HARGREAVES IN NEW YORK

LEADERS of 180,000 U.S. coal miners who have been on strike for 65 days, yesterday reached tentative agreement with the employers on the shape of a new pay contract.

The Union of Mineworkers' bargaining council voted by 38-2 to approve the proposals, much stronger backing than greeted the first tentative contract agreement in March. That draft was backed 21-14 by the council and was later thrown out by a 2-1 majority in a pilot ballot.

Miners will vote on the latest contract proposal on June 6 and the signs are considered good for ratification following the bargaining council's vote.

Coal employers have made an important concession in the new draft — to continue to make royalty payments to the union when they buy non-union coal.

About half the coal produced in the U.S. comes from non-UMW mines.

The other sticky issue—the use of non-UMW labour for above-ground sub-contracting work in the coalfields—has apparently been smoothed over in a form of words designed to preserve the status quo without rekindling possible legal attacks on the relevant clause.

Rank-and-file miners are under strong pressure to back the deal after more than two months of strike without strike pay. The last miners' strike, three years ago, lasted 11 days.

The pay part of the contract has not been in dispute in the 65 days of sporadic negotiations. Miners' leaders accepted early in the talks a package which offers wage increases of about 36 per cent over a three-year period.

Habib feat 'miraculous' says Reagan

By David Buchan in Washington

PRESIDENT REAGAN yesterday conferred with Mr. Philip Habib, his roving Middle East envoy, and congratulated him on his "almost miraculous" feat of preventing Israel and Syria from going to war over Syrian missiles in Lebanon.

Mr. Reagan said that when Mr. Habib had left Washington on May 7 to shuttle between the capitals of Syria, Israel, Lebanon and Saudi Arabia, "the guns were all cocked and ready to go off."

But neither man saw any indication of what Mr. Habib hoped to achieve by returning to the Middle East some time next week, or what precise progress had been made toward restoring stability in Lebanon.

Mr. Habib, a veteran former diplomat who keeps his public comments confined to the cautious and bland, said: "There is a capacity to move from what was a very threatening position to a situation in which a peaceful resolution is achievable."

Concern at OECD over aid cuts

By David White in Paris

WASHINGTON'S Western partners have expressed "deep concern" about the U.S. aid effort in the light of the Reagan Administration's plans for cutting the growth of public spending.

Members of the OECD's development assistance committee, which groups all the main aid-giving countries, met in Paris this week to review the performance of the U.S., which is by far its biggest contributor.

With the strongest criticism coming from the northern European countries, which give a larger share of their income to aid, the committee voiced concern that U.S. aid might drop this year to below the 1980 level of 0.27 per cent of gross national product.

This is already below the group's average of 0.35 per cent, which in turn is only half the UN target level. U.S. aid recovered last year to just over \$7bn.

Democrats reject tax cut compromise plan

By OUR WASHINGTON CORRESPONDENT

PROSPECTS for a bipartisan tax cut compromise have dimmed following the rejection by a key group of House Democrats of a plan to reduce income tax rates 25 per cent over three years.

This scheme is the handiwork of Senator Robert Dole, chairman of the Senate finance committee. As it is only a slight watering down of the original Reagan-Kemp Roth approach of a 30 per cent, three year cut, it is probably acceptable to the

White House.

Representative Dan Rostenkowski, chairman of the House ways and means committee, climbed out on a limb late this week to support the compromise with Republicans in the Senate and White House. Then, on Thursday night, his 22 fellow Democrats on the committee, rebuffed the Dole plan as giving too much tax relief to the well-off and over too long a period. Instead, they want a single year tax bill.

M. Mitterrand has opened up the nuclear debate. Terry Dodsworth reports from Paris

Intermission time for France's nuclear dream



"Nuclear=Dead" and "Work for the Gravediggers" anti-nuclear demonstrators at the Plogoff site in Brittany

PRESIDENT Francois Mitterrand was swept into the Elysee Palace the other day with the help of a strong current of anti-nuclear feeling. He has benefited from the annoyance of thousands—possibly millions—of French people who have been hopelessly outgunned by the Government over the past few years and have now got their own back through the ballot box. But can the new President live up to the hopes he has raised?

The French Socialist Party takes a more or less agnostic line on nuclear power. It is not as M. Mitterrand himself said recently, against the atom. But it is highly sceptical about the fast-breeder reactor, wants to slow down the development of the industry, and over the longer term would be only too happy to see it disappear.

There is a world of difference between this attitude and that of ex-President Valéry Giscard d'Estaing, who sometimes talked about nuclear power as though it would save France from foreign influence—like a latter-day Joan of Arc. M. Giscard instituted a policy which brooked virtually no opposition. The entire nuclear programme was controlled tightly by the executive, poured into the industry, and then used for nuclear power as an alternative to oil endlessly drummed home by the Government's formidable communications machine.

This message undoubtedly had an impact. About 56 per cent in a recent poll came out in favour of nuclear power. But it left that part of the population whose vote was being ignored bitterly frustrated.

The most significant point of M. Mitterrand's approach to the nuclear problem is that he is

willing to throw open the debate again by introducing more democratic controls over the industry. As in other areas of government, he wants to redress the balance against overweening presidential power by increasing the authority of parliament.

In addition, he believes in giving more weight to individual opinion through a referendum which will follow a period of national discussion on the nuclear question. It is not yet clear whether he can achieve this: a referendum would require altering the constitution, and that in turn might create big difficulties in parliament.

This policy of dialogue, however, will not be pursued in a vacuum. The Socialist Party's own proposals advocate limits on the growth of nuclear power until the "broad public debate" is seeking has taken place. In the meantime, to make up for the gaps in the outgoing government's plans, it will increase projected supplies from coal (particularly from France's own coalfields) while pursuing a more ambitious energy-saving policy.

The impact of this plan on the nuclear industry would be dramatic. While power stations under construction would be finished, no new ones would be started until the great debate

had taken place. The highly controversial project at Plogoff in Brittany has already been cancelled, and 13 others face delay or conversion. There are 26 stations under construction.

The part of nuclear power in the energy balance would be chopped back from 73m tonnes of oil equivalent by 1990 under the old plan to 43m tonnes under the new one.

The Socialist plans have led to a fierce war with the outgoing administration in which neither side has captured many hostages. More important, in the context of President Mitterrand's economic aims, would be the impact on production and employment of a slowdown in

the nuclear industry. Over the past few years, power station construction has been used as a locomotive for the French economy, a little like the car industry of 10 years ago, creating jobs, generating investment, and helping to modernise France's manufacturing apparatus. Last year, for example, the electricity generating authority was the biggest borrower, FFfr 8bn (£702m)—on the Paris Bourse, mainly to fund the nuclear programme.

What the Socialists aim to do is to switch a lot of this investment into energy-saving industry. This policy, they argue, would in the longer term create more jobs, while giving just as much support to the economy. Furthermore, the Socialists claim it would reduce France's dependence on external energy supplies: whereas the nuclear plan was designed to free France from dependence on foreign oil, it was leading it into greater imports of uranium—probably 60 to 70 per cent of its needs by 1990.

But an enormous political problem still faces the Socialists. There is no automatic parliamentary majority for such a policy. The Communist Party, whose leaders may come into the Government, and whose votes will certainly be important to the Socialists in the National Assembly, are fully committed to an all-out, Giscardian-type nuclear policy.

Thus M. Mitterrand, in opening up the debate, about nuclear power risks divisions in his own ranks. The French nuclear programme—the "envy" of most other heads of state, ex-President Giscard used to say—could become as bogged down in uncertainty and compromise as elsewhere in Europe.

Genscher urges support for Schmidt

By Roger Boyes in Bonn

ALARMED at dissident voices within his party, Herr Hans Dietrich Genscher, the West German Foreign Minister, urged Free Democrats to support Chancellor Helmut Schmidt's foreign and domestic policies.

The FDP, whose party conference takes place this week-end, holds the balance of power between Chancellor Schmidt's SPD and the opposition Christian Democrats. The CDU's best—perhaps only—chance of defeating the Chancellor is if the small liberal FDP defects from the ruling coalition.

Discontent has been rife within the FDP, some parties which are unhappy with policies advocated by the wing of the SPD. Others are displeased with the Chancellor and his more modern views.

In a passionate speech to delegates, Herr Genscher tried to dispel the idea that the FDP was gearing itself to change parties. On the contrary, he argued, the Social Democrat-Liberal coalition offered the FDP opportunities to expand its power base by adapting more readily to the youth vote.

The three crucial points of his speech were: 1. Adherence to the Nato decision to station nuclear missiles in Europe and at the same time negotiate with the East on arms control. Some members of the SPD—and Free Democrats—believe that the new U.S. Administration is dragging its feet on arms limitation, and have therefore called for a review of the stationing decision.

But it seemed yesterday that the FDP dissidents would be brought into line because to vote against the missiles at this stage would be to vote against Herr Genscher.

2. Cuts in budget spending—even when this involves cutting into social welfare expenditure. Herr Genscher made clear that this would be inevitable in 1982, in contrast to the view of the left-wing of the SPD.

3. Herr Genscher also stressed that the Free Democrats in Berlin should co-operate with the Christian Democrats. A loose co-operation agreement would not be a betrayal of the SPD-FDP coalition, rather it would demonstrate that the Free Democrats were a responsible party.

The FDP rank-and-file in Berlin have decided to oppose the new CDU mayor, Herr Richard von Weizsäcker, but a split has opened up between the leaders and the left in the city's party.

Herr Genscher's task is to prevent such a split spreading into the party as a whole.

Dutch leaders meet Queen

By Charles Batchelor in Amsterdam

QUEEN BEATRIX of the Netherlands is expected to announce on Monday the name of a mediator to start work on the formation of a new government coalition. The mediator is expected to come from the Christian Democratic Party of the outgoing Prime Minister, Mr. Dries Van Agt, which emerged as the largest party in last Tuesday's general election.

Leaders of the 10 political parties which will be represented in the next parliament had talks individually with Queen Beatrix today and yesterday to advise on what sort of government should be formed.

Forlani in talks as trial begins

By James Buxton in Rome

SIG. ARNALDO FORLANI, who resigned as Italy's Prime Minister this week, yesterday set about the complex series of consultations necessary to try to form a new Government. The Christian Democrat Party leadership met last night, to review the crisis.

The Government fell after the revelation about membership of the P2 freemasons' lodge, in which three Ministers and many other top officials are said to have been involved.

The trials began in Milan yesterday, of Sig. Roberto Calvi, a leading banker who, with six other members of the board of the Finance Company La Centrale, was arrested last week in the run-up to the crisis. He and several associates were said to be leading members of P2.

Sig. Calvi, Sig. Carlo Bonomi, head of the prominent Invest Financial Company, and the others are accused of illegally exporting capital in 1975 and 1976 by complex arrangements involving the sale and subsequent repurchase at much higher prices of blocks of shares in La Centrale offshoots.

Polish party denies revisionist influence

By CHRISTOPHER BOBINSKI IN WARSAW

MANY POLISH Communist Party organisations have come out strongly against a statement that the party is being taken over by revisionists and has lost direction. The statement was issued this week by a small party discussion club in Katowice in the south.

The strength of the reaction derives from the fact that the message of the statement is similar to that used in the past to justify Warsaw Pact armed intervention.

In Krakow, party members at the Lenin steelworks said the statement was "diversionary."

A party meeting at the FSO car works in Warsaw called it "politically extremely harmful."

The discussion club is based at the Silesian Scientific Institute and led by the people favoured by Mr. Mieczyslaw Gzduz, party chief in Katowice in the 1970s. The group has no more than 100 members and the Katowice party leadership headed by Mr. Andrzej Zabinski, himself no liberal, is beginning to distance itself from the club.

Thirty-one Katowice area delegates to the July party congress yesterday condemned the statement as the work of "those forces which are opposed to the reform process."

The party organisation at the Warsaw daily Zycie Warszawy, underlined that "we are convinced our party can resolve all problems on its own."

Reports reaching Warsaw say Katowice police are going slow in support of demands for the dismissal of Colonel Gruba, the police chief, who is accused of corrupt practices. The policemen are also demanding trade union rights, overtime pay and want the police taken out of politics.

David Satter writes from Moscow: The Soviet trade union newspaper Trud yesterday said Mr. Edward Giersek, the former Polish leader, abdicated his responsibilities at the height of "the decisive political battle" last summer when the Solidarity trade union was formed.

The report suggested that the Soviet leadership now regrets Mr. Giersek's decision to acquiesce in the formation of Solidarity, whose potential strength Soviet leaders are believed to have underestimated.

Mitterrand social reforms 'will cost £1.3bn'

By TERRY DODSWORTH IN PARIS

THE NEW French Government's programme of social reforms and redistributive measures is likely to cost the state around FFfr 13bn (£1.3bn) this year.

According to preliminary and unofficial estimates, these funds will be necessary to cover spending on higher family allowances, old age pensions and housing benefits. They will also include the FFfr 6.5bn from the special interventionary fund which had been budgeted for by the previous administration but not yet released.

The official view of the cost of the Socialist projects should become clearer next week, when the Government is due to announce its detailed proposals. But President Francois Mitterrand has already emphasised that additional social expenditure is regarded as an important element in his plans to stimulate demand in the economy.

Finance for the interventionary fund has already been set aside in the current budget. The rest had been scheduled to come largely from a fresh FFfr 20bn

loan to which President Mitterrand widely referred during the recent election campaign.

One of the Government's problems will be floating this loan at a time when the bond market has virtually dried up under the impact of soaring interest rates.

David White adds: President

Mitterrand yesterday held his first talks with employers' representatives and assured them that small companies would be cushioned from the effects of the planned increase in the minimum wage.

M. Francois Ceyrac, president of the CNPF, the main employers' body, would only say that he had discussed both the

immediate and long-term situation.

By contrast, M. Gerard Denil, head of the National Union of Small and Medium-Sized Industry, described his talks with the President as "extremely positive" and said he was less worried about the immediate future as a result.

Socialists meet Communists over poll

By DAVID WHITE IN PARIS

FRANCE'S Socialist and Communist parties held their first contacts over an alliance for next month's parliamentary elections, following reports of internal upheaval in the Communist Party.

The Socialists are demanding a "Government pact" as their condition for any agreement, which would imply big concessions from the Communists, especially on foreign policy

issues such as Afghanistan and the stationing of Soviet SS-20 missiles, in order to gain seats in a future Cabinet.

Both parties, however, stand to benefit from an electoral alliance. The failure of many Socialist and Communist voters to rally to candidates from the other party was one of the reasons for the Left's defeat five years ago.

After yesterday's meeting

with M. Charles Fiterman, the Communist number two, M. Jean Poperen, the Socialist representative, said: "We were pleasant to each other, but this climate does not mean anything." Further talks between party delegations are fixed for Tuesday.

M. Poperen, whose brother is on the Communist Party's political bureau, holds the main responsibility for elections in the Socialist Party.

PRO-VIETNAMESE MINISTER GIVEN KEY POST

New Kampuchea strongman

By KATHRYN DAVIES IN SINGAPORE

THE KAMPUCHEAN Government, installed with Vietnamese backing two-and-a-half years ago, has given a key post to Pen Sovan, the 45-year-old Vice-President and Defence Minister who is closely identified with the Vietnamese.

He is First Secretary of the Central Committee of the People's Revolutionary Party of Kampuchea—a title revealed recently to distinguish it from the Communist Party of Kam-

puchea, identified with the ousted and widely detested Pol Pot regime.

President Heng Samrin, the official head of government, has been appointed to the party central committee, but it is clear Pen Sovan is now the most powerful man.

His official biography contains gaps, but it is claimed he left the Khmer Rouge forces, headed by Pol Pot, before they embarked on their genocidal

policies.

Heng Samrin, on the other hand, "defected" from the Khmer Rouge only just before Vietnamese forces invaded Kampuchea in December 1978. After this month's national assembly elections, it is clear the Phnom Penh regime intends to institutionalise its authority, in spite of the refusal by neighbouring non-Communist South-east Asian countries to recognise it.

Asean to press U.S. over tin

By RICHARD COWPER IN JAKARTA

ECONOMIC MINISTERS from the Association of South-east Asian Nations decided in Jakarta yesterday to step up the campaign to persuade the U.S. to agree to a new tin agreement.

Asean produces about 65 per cent of the world's tin and regards the U.S. as the major stumbling block to a sixth agreement.

It has threatened to go ahead without America if agreement cannot be reached next month at a fourth nego-

tiating session in Geneva.

Asean says it will make no more compromises on the two key issues of buffer stock size and export control trigger points. It will ask the EEC to press the U.S. to reach agreement.

Prof. Suharto, Indonesia's Mines and Energy Minister, said Asean would continue to apply diplomatic pressure but would use the Asean Manila foreign ministers' meeting in June, which takes place at the same time as the tin negotia-

tions, for a final effort to persuade the U.S. to endorse the agreement.

Mr. Alexander Haig, U.S. Secretary of State, will be attending the Manila conference, as well as representatives from the EEC, Australia, Japan and Canada.

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Scottish Northern Investment Trust Limited

SUMMARY OF RESULTS

	Year to 31 March 1981	Year to 31 March 1980
Investments at Valuation*	£81,961,135	£84,956,065
Total assets less Current Liabilities	£81,428,220	£83,374,837
Ordinary 25p Shares in Issue	62,741,829	52,741,829
Asset Value per Share	140.12p	101.40p
Revenue available for Ordinary Shareholders	£1,824,733	£1,659,142
Earned per Ordinary Share	3.46p	3.15p
Ordinary Dividend (Net)	3.45p	3.14p

*Heritable properties included at cost

The Annual General Meeting will be held on 19 June 1981 and warrants in respect of the Final Dividend for the year of 2.25p per share, if approved, will be posted on that date.

POINTS FROM CHAIRMAN'S STATEMENT

Gross revenue has been adversely affected by a number of factors. The rise of 9.75 per cent in net revenue after expenses, interest and taxation is more pleasing and, following its policy of full distributions, the Board has declared a final ordinary dividend of 2.25p making the total for the year 3.45p—a rise of just under 10 per cent.

Net asset value has risen by 38.19 per cent as against rises of 22.85 per cent in the Financial Times all-share index and 28.67 per cent in the Standard & Poor's composite index (adjusted for currency changes). Over the past five years net asset value has increased by 116.40 and ordinary dividends by 131.54 per cent. As fore-shadowed last year overseas investment has increased by additions to the North American

and Australian portfolios and new investment in three Far Eastern funds with their main emphasis on Japan. Such a policy may have attractions in capital terms but must be applied gradually as it has an adverse effect on gross income and alters the desirable balance between franked and unfranked income.

Scottish Northern's involvement in venture financing and investment in unquoted securities is highlighted in the Annual Report.

There is a growing belief that the end of the recession is within sight and, since the election of President Reagan, confidence in the economic prospects for the United States has improved. Despite the uncertain immediate outlook, the Board believes it can continue to provide growth in income and capital over the longer-term.

Directors
R. J. C. Fleming (Chairman) The Viscount of Ardgour
Managers and Secretaries, Paul & Williams, 6 Union Row, Aberdeen AB9 6DQ
Copies of the Report and Accounts may be obtained from Paul & Williams

Deposits of £1,000-£50,000 accepted for fixed terms of 3-10 years.
Interest paid gross, half-yearly. Rates for deposits received not later than 19.6.81 are fixed for the terms shown:

Terms (years)	3	4	5	6	7	8	9	10
Interest %	12%	12%	13%	13%	13%	13%	13%	13%

Deposits to and further information from the Treasury, Finance for Industry Limited, 14 Waterloo Road, London SE1 8SP. Tel: 01-59 7722. Fax: 01-59 7723. Cheques payable to "Bank of England, a/c FFI"

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Prisoners to stand in Irish election

FINANCIAL TIMES REPORTER

NINE REPUBLICAN prisoners are to run against Government candidates in next month's general election in the Irish Republic. Four are on hunger strike at the Maze Prison in Northern Ireland.

The nine prisoners, including a woman in Armaigh jail, are contesting the election to draw attention to their demands for political status. Four strikers have died in the Maze in support of these demands.

The Dublin-based National H-Block Committee yesterday announced the names of the candidates and said they would mount a nationwide campaign to have them elected.

Six of the nine candidates are members of the Provisional IRA and three are in the Irish Republican Socialist Party, the political wing of the Irish National Liberation Army.

A decision of the H-Block Committee to run candidates in

four border constituencies is expected to force the Independent Fianna Fail party, led by Dublin MP Mr. Neil Blaney, to withdraw four of the seven candidates already nominated.

Last night's announcement by the H-Block Committee ended speculation that Mrs. Bernadette McAliskey, former Mid-Ulster MP, at Westminster, would attempt to win a seat in the Dail.

As Prime Minister Mr. Charles

Haughey continued his electioneering yesterday, army experts defused a 1 lb plastic bomb in an election headquarters at Castleblaney, Co. Monaghan, shortly before he was due to speak there.

The Irish National Liberation Army said it planted a "bomb" to serve as a warning to Haughey and other politicians who were collaborating with the British Government.

'Globetrain' hopes rise for Laker

Sir Freddie Laker's plans for a cheap round-the-world air service — "Globetrain" — came a step closer to reality yesterday, when the Civil Aviation Authority granted him a licence to fly across the Pacific. The route is between Hong Kong and Los Angeles and/or San Francisco, via Tokyo and Honolulu.

Sir Freddie, chairman of Laker Airways, already holds a British licence to fly from London to Hong Kong, and is awaiting the reciprocal rights. The planned "Globetrain" service is not quite ready to take-off, however. The Department of Trade must now negotiate with the Japanese for rights for Laker to fly between Hong Kong and Tokyo.

It must also negotiate with the Japanese for the rights to fly between Tokyo and the U.S. West Coast.

Since Laker Airways already flies between London and Los Angeles, the links between Hong Kong and Tokyo, and Tokyo-Los Angeles will complete the "globe-girdling" route. Tokyo is the lynch-pin of the entire operation.

The CAA decision follows its recent refusal to both Laker and British Caledonian Airways when it rejected their bids for rights to fly to Australia.

OFT report critical of Hawker company

BY DAVID CHURCHILL, CONSUMER AFFAIRS CORRESPONDENT

A HAWKER SIDDELEY group subsidiary engaged in trading practices which were anti-competitive under the terms of the 1980 Competition Act, the Office of Fair Trading has concluded in a report.

The practices involved relate to attempts by Petter Refrigeration to encourage dealers and service agents not to handle refrigeration equipment made by other companies.

The OFT findings follow an investigation lasting almost 10 months. The result is that Petter will be referred to the Monopolies and Mergers Commission for a new investigation to determine whether the anti-competitive practices operate against the public interest unless it gives the OFT an assurance within the next month that the unfair trading practices will be abandoned. The OFT has already said it has found no evidence that the unfair practices continued after August 29, 1980, although it acknowledges that they could resume.

Petter said last night that it was studying the report and would be seeking talks with the OFT about its conclusions.

The decision to investigate Petter, as one of the first two probes under the OFT's new powers granted by the Competition Act, was taken last August.

Petter, which had a 1980 turnover of £5.8m, sells complete refrigeration units as well as spare parts, and also provides an after-sales service and training. The refrigeration equipment is usually used for commercial transport.

Unfair trading practices investigated by the OFT related to attempts by Petter to induce dealers and service agents not to sell, service or repair refrigeration gear that had not been made by Petter. The OFT concluded in the report that Petter carried out such practices until August 29, 1980.

The OFT also concluded that Petter's unfair trading activities were aimed at "restricting, distorting, or preventing competition" in the market.

No Monopolies Commission investigation can be formally started until at least a month after the OFT's report is published.

Investigation into TI Raleigh Industries, launched at the same time as the Petter probe, took over six months to complete and was finally referred to the Monopolies Commission only last month.

*Petter Refrigeration, a report by the OFT under section 3 of the Competition Act 1980. Available from the OFT, Breems Buildings, London, EC4.

U.S. seeks freer trade in services

By Paul Cheeseright

MR BILL BROCK, President Reagan's special trade representative, yesterday asked for the UK's support in an attempt to make world trade in services more free. This has emerged as a key point in the trade policy of the U.S. Administration.

Mr Brock suggested to Government leaders, among them Mr John Biffen, the Trade Secretary, that the best place for talks would be within the Organisation for Economic Co-operation and Development in Paris.

The U.S., anxious to liberalise world trade further after the Tokyo round of multilateral trade negotiations two years ago, has received circumspect sympathy from the UK Government.

The Government has persistently sought to open EEC markets to the services provided by the City of London, but is more inclined to approach the general question of services sector by sector.

Mr Brock is at the end of a tour of major European trading capitals.

The first ministerial talks between the UK and the Soviet Union since the Soviet invasion of Afghanistan ended yesterday when the British-Soviet joint commission on trade finished its London meeting.

Extra legislation to curb share predators

BY CHRISTINE MOIR

THE GOVERNMENT has decided after all to introduce legislation making it harder for predators to build up blocks of shares in companies under the cloak of nominees.

Claw clauses to secure this are to be introduced into the last stages of the Companies Bill, after initial resistance by the Department of Trade.

After the notorious case of Consolidated Gold Fields in February last year, when companies within the De Beers Mining group anonymously built up a significant stake in Consolidated, the City and Labour Party interests called for tighter regulations to prevent such moves.

The Government issued a consultative document in August,

but ultimately decided that the Companies Bill was already overweight, with legal difficulties making it impossible to draft appropriate clauses.

Yesterday it made a volte-face and issued a second consultative paper which proposes detailed claw clauses for introduction into the Bill.

These cover the controversial definition of a "concert party" — individuals or groups acting together but separately to control shares; changes to the occasions when interests must be disclosed; new penalties for failure to disclose; and tougher powers for companies seeking to discover the identities of shareholders.

Under the proposals, buyers of shares would have to:

● Disclose holdings of more than 5 per cent in a public (not just a quoted) company when they know of the holding. Previously only share stake movements had to be disclosed.

● Disclose holdings by companies in which they control more than one fifth of the votes.

● Disclose and take pains to discover deals done by associates acting in concert with them wherever there is an association whether or not legally binding.

Companies powers to investigate the identities of shareholders would also be extended. It is proposed that they be able to investigate not just the registered holders but those they believe may ultimately be behind the names on the

register, or their agents. Minority holders in a company would also be able to demand the company to undertake such inquiries.

Finally there would be penalties if such inquiries were baulked. The proposals do not go so far as some recommendations have suggested — as stripping the undisclosed holder of his voting or share rights.

However, the courts or the Trade Secretary would now be able to freeze those rights until disclosure was made. Furthermore, exemption from such a freeze would be more difficult to obtain than at present.

Department of Trade. Companies (No 2) Bill. Disclosure of Interests in Shares. A consultative document.

Surge in cut-price holiday bookings

By Elaine Williams

Bad weather in Britain and a spate of cut-price holiday offers have brought about a sudden surge in last-minute bookings, according to the Association of British Travel Agents.

Despite the recession and high unemployment, the association says that between 30,000 and 40,000 overseas packages have been booked this week alone. According to group tour operators, bookings this month have been two to three times higher than in the same period last year.

Customers are taking advantage of the many price reductions offered on holiday packages for next month. Thomson Holidays, the market leader, has reduced prices on some packages by up to £75.

Holiday charges have been cut because many tour operators increased the numbers of packages available this year by an average of 15-20 per cent — despite the forecasts that bookings would remain at about last year's level.

As a result, competition within the trade has intensified, leading to cut-price deals. Both Thomson and Horizon have now sold about 80 per cent of their capacity this year.

There are signs that the boom in U.S. holidays may be over.

Casino men acquitted

FOUR MEN accused of defrauding a London gaming club of more than £1m by "skimming" takings from the casino tables, were acquitted at the Old Bailey yesterday, on the direction of Judge Bar.

The judge told the jury there was no evidence to connect the four — Mr. Cyril Levan, Mr. Anthony Jackson, Mr. Joel Salkin and Mr. Jack Langman — to the "unknown way" in which fraud at the Victoria Sporting Club in Edware Road might have been carried out. Therefore there was no case for the men to answer.

The jury, also on the judge's direction, acquitted the men, all seniors on the managerial staff of the club, of a conspiracy to defraud the Inland Revenue by falsifying records of accounts, and monthly returns to the Gaming Board.

Mr. Salkin pleaded guilty to conspiring with Mr. David Kapelner and others to defraud the Revenue in respect of overtime paid to employees of the club, and was given a nine months suspended sentence.

Mr. Langman was given a conditional discharge after being found guilty of this charge. Mr. Jackson was acquitted of this charge on the judge's direction.

Mr. Salkin was also fined a total of £350 after he had admitted two offences under the Gaming Act 1968.

Mr. Levan pleaded guilty to participation in conspiracy and was fined £250. Mr. Salkin, who was ordered to pay £500 legal costs, had originally denied the overtime fraud charge but changed his plea.

The jury was discharged from giving a verdict in connection with theft allegations against Mr. Levan and Mr. Salkin.

Defence posts end a tradition

By Michael Dwyer

MR. PETER BLAKER, Minister of State for Foreign and Commonwealth Affairs, who takes the Defence Ministry hot seat as Minister for the Armed Forces, is a trouble-shooter.

His appointment as an umbrella Minister for all three armed services (responsible for administration, personnel, and logistics) ends the long-standing practice of having separate Ministers for each of the armed services, Navy, Army and RAF. It is seen as a move by Mrs. Margaret Thatcher to prevent any one Minister being too strongly influenced by senior officers in his Department. Lord Trenchard will be his colleague on the procurement side.

It is widely believed Mr. Keith Speed, former Navy Minister, sacked by Mrs. Thatcher after his revelations about planned spending cuts, was too easily convinced by the admirals, being a former Navy man himself.

To bring all three forces' Ministers under one hat is a long-expected move to prevent any such situation arising while giving the Government tighter control of the rambling (some might say shambling) Defence Ministry which annually spends more than £12bn of taxpayers' money.

Mr. Blaker was Parliamentary Under-Secretary for the Army in 1972-74. His career has been varied.

Born in 1922 in Hong Kong, he was educated partly at Shrewsbury and partly at Toronto University. In the Second World War he served in the Army and Sutherland Highlands of Canada. He became a solicitor in 1948 and attended New College, Oxford, where he became president of the union. He was called to the Bar at Lincoln's Inn in 1952.

He entered the Foreign Service in 1953, holding posts in Phnom-Penh and Ottawa before becoming private secretary to the Minister of State for Foreign Affairs in 1962. He was elected Tory MP for Blackpool South in 1964, which he has represented ever since. Apart from his junior Ministerial post in the Defence Ministry, in Mr. Edward Heath's Administration, Mr. Blaker specialised in foreign and Commonwealth affairs and trade.

Lord Trenchard, Minister of State in the Department of Industry, who becomes the other Minister for the armed forces, will be responsible for procurement — a "weapons supremo". He will allocate more than £5.35bn a year, or about 40 per cent of the overall defence budget. He is thus the man likely to be wooed most by industry.

Lord Trenchard is the son of "Boom" Trenchard, who built the RAF in the 1920s and became first Marshal of the RAF and first Viscount Trenchard.

Before appointment to the Government in 1979 he was an industrialist and chairman of Carpets International. He has been on the board of T. Wall and Sons (1953-68) and Unilever (1967-77).

His appointment is significant because procurement of equipment is given a minister of its own for the first time. Lord Trenchard's task will be to allocate spending priorities among the weapons required in the 1980s and 1990s including settling how many ships the Navy will retain after the review.

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UK NEWS

Businessmen offer £15m for Rover plant

BY LORNE EARLING

A GROUP of about 20 West Midlands businessmen was reported yesterday to have made a £15m offer for BL's Rover plant at Solihull. Their aim would be to continue car production there under the management of a new company.

BL announced earlier this month that it would close the factory, completed in 1976 at a cost of £27m, and move its Rover operations to Cowley, Oxford. About 2,000 Solihull workers are expected to take part in a protest demonstration on Monday.

However, Mr. Ray Horrocks, BL Cars' chairman and chief executive, later stressed that the Rover car remains an integral part of the BL range, with a revised version due to be produced at Cowley early next year. By the mid-80s an all-new Rover will be built on the floorpan of the mid-range LM 10 models, the first of which, a hatchback, is due out of Cowley in 1983.

He also suggested that "sheer economics" would quickly defeat attempts to continue production at Solihull. News of the reported offer

came from Mr. David Gilroy Bevan, Conservative MP for Yardley, whose constituency adjoins the factory site. He said the businessmen concerned, who did not wish to be identified at this stage, had asked him to approach BL on their behalf.

"They are prepared to run Rover as a completely independent operation, although there would obviously have to be some co-operation with BL on components," he said.

"Rover has great potential in foreign markets and could be sold in substantial numbers. We do not want to see the plant go

to a foreign company, and we know that a German concern has looked at it."

BL said it had received a two-line telex message outlining the bid, and said it would be prepared to enter discussions on the sale of the plant. It will not consider any takeover of Rover production.

Mr. Bevan, who discussed the closure with trade unionists shortly after it was announced, said it was also possible that other cars could be manufactured at Solihull. The message received by BL specified that

car-finishing capacity at the plant would have to be retained. "This is a serious bid which has been made directly to Sir Michael Edwards. We are now awaiting his reply," he said.

The capacity of the Solihull plant is about 3,000 cars a week although this figure has seldom been achieved. Rover output is now at around 800 cars a week.

So far the West Midlands group's inquiry is the only one made for the plant. Mr. Horrocks said there is no intention to "mothball" the plant against a possible future upturn in demand.

Motor industry may pull out of agreement with Japan

THE INFORMAL arrangements between the UK and Japanese motor industries are under considerable strain, and the British are likely to pull out of the Japanese share of the UK vehicle markets goes very far beyond the expected level this year, writes Kenneth Gooding.

A senior member of the staff at the Society of Motor Manufacturers and Traders has said: "If the Japanese do not stick

to the terms of the voluntary agreement on export shipments this year, the society's members could well decide it was no longer worth the expense of holding more talks with the Japanese industry."

"They could end the voluntary agreement and instead try to influence the British Government to negotiate with the Japanese to replace it with arrangements which would be

effective." The British industry's interpretation of the agreement is that the Japanese should try to keep their share of various vehicle markets below 10 per cent.

His attack coincided with the launch of two new versions of BL's Sherpa van which will be priced from £3,600—considerably under the prices of vans from the main competition, Datsun, Toyota and Volkswagen. The Sherpa City is the first

vehicle to bear the Freight Rover badge. Freight Rover was set up by BL as a company within the Land Rover group to concentrate entirely on the production of the Sherpa range of commercial vehicles.

The Post Office has ordered 883 Sherpa vans from Freight Rover. All are powered by a 1.8 litre diesel engine. They will be delivered in the next three months.

margin but it is my firm belief that it is in the best interests of all to stick together on the rate of increase they pay on their ordinary savings accounts, the balance of which represents more than 80 per cent of building society capital."

Meanwhile Mr. Stow and his colleagues at the Cheltenham and Gloucester kept conspicuously quiet at the back of the hall while the debate rolled on.

Mr. Stow was chairman of the working party which produced the well received BSA report on "Mortgage Finance in the 1980s"—now known as the "Stow Report." That Mr. Stow's own society broke ranks, and without prior warning, was regarded by some as being like the head of a bull in a china shop.

There is a possibility that the Government—as it has already warned—may intervene if an interest rate war between societies spills over into the rest of the economy. There is much to occupy building societies' minds between now and this time next year.

Solidarity quarrel peps up building societies conference

Andrew Taylor examines a seaside storm over interest rate fixing

IT MUST have been something extra in the sea air this year which brought a sharper cutting edge to the performance of building societies at their 45th annual conference at Eastbourne's Congress Theatre this week.

Regulars at this annual end of the pier show—held in Bournemouth until this year—could hardly remember a time when feelings ran so high. The plot may have been complicated but there was no doubting the action.

The future of the building societies' interest rate fixing cartel was at issue and the villain of the piece was Mr. Ralph Stow, chief general manager of the Cheltenham and Gloucester Building Society. This society had broken ranks by offering investors one percentage point more interest than they would get under the building societies' ordinary recommended share rate.

The trouble is that Cheltenham and Gloucester is not a small society—at least not small enough to be ignored by the big league societies. By offering

investors an ordinary share scheme with no penalties attached for investors withdrawing money and offering a higher rate of interest Cheltenham and Gloucester has stamped rather hard on the soft instep of the big societies.

Other societies compete with each other by offering higher rates of interest on long-term investments. Higher rates are even accepted on ordinary share "withdrawal on demand" schemes provided these include some kind of penalty against investors withdrawing money.

Smaller societies may get away with even more provided they do not step too heavily on the toes of their bigger brothers. But some of the larger societies are now making it clear that they will no longer be prepared to sit back and watch smaller societies like the Cheltenham and Gloucester trying to grab the centre of the stage.

One delegate, without specifically mentioning names, spoke

of societies which were seeking to "steal funds" from other societies. Sir Oliver Chesterton, chairman of the Woolwich Equitable—that's the one with the nice face—spoke ominously of societies which should know better.

Sir Oliver said his society could not be expected to step in to guarantee losses of investors who had got themselves into a mess through their own greed.

This theme of consumer protection was taken up by Mr. Clive Thornton, chief general manager of the Abbey National. If societies did not wish to stick by the rules of a club (the cartel) then they could not expect to be protected by that club.

If societies wanted an interest rate free-for-all they could have one, said Mr. Thornton who had little doubt that it would be societies like his own Abbey National, with assets of more than £800m which would win the day. Mr. Thornton is a difficult man

to upstage these days and is not without his critics in the building society movement. More than one delegate at Eastbourne noted that Abbey's decision last year to introduce its own "Granny Bond" scheme—not to be confused with the Government's index-linked scheme—had not been universally popular. Perhaps the Abbey's habit of competing aggressively for funds was being picked up elsewhere.

Mr. Leonard Williams, retiring chairman of the Building Societies Association and chief general manager of the Nationwide made a surprisingly spirited defence of a continuing role for the cartel in recommending an ordinary share rate, given his recent predictions that the cartel is unlikely to operate for much longer.

Mr. Williams told this week's conference: "I personally welcome the competition that is taking place between building societies through the various schemes they have on the

margin but it is my firm belief that it is in the best interests of all to stick together on the rate of increase they pay on their ordinary savings accounts, the balance of which represents more than 80 per cent of building society capital."

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LABOUR

Scientists use ringing atoms to trace illness

By David Fishlock, Science Editor

OXFORD scientists have discovered that a 51-year-old man who has felt tired all his life and has never been able to hold down a job is suffering from a rare muscle disease.

In a report published yesterday they claim the first clinical demonstration of a remarkable new way of studying disease.

The scientists, headed by Dr. George Radda of the Department of Biochemistry at Oxford, working with medical researchers from the Radcliffe Infirmary, Oxford, have shown that their patient was born with a missing enzyme—an "inborn error of metabolism."

Their discovery was made by following the chemistry of his muscular contractions, using a painless process that needs no tissue or blood samples.

The technique is called nuclear magnetic resonance (NMR), a "physical" method of chemical analysis in which atoms are made to ring like bells.

Each atom emits a characteristic note, from which a spectrum of the chemical compounds present can be built up.

The Oxford group has shown how to follow the ever-changing chemistry of the living body by NMR spectra, using an instrument they designed in close collaboration with a local company, Oxford Instruments.

By using NMR to follow the biochemistry of their patient's arm muscles, they discovered he had a genuine reason for complaining that he always felt tired and that his muscles ached.

He is suffering from McArdle's syndrome, a rare condition caused by a missing enzyme, glycogen phosphorylase.

The disease, unsuspected previously, was confirmed by taking "cores" of muscular tissue with a needle, for more conventional chemical analysis.

The discovery is reported in this week's issue of the New England Journal of Medicine.

Unions may ask for rail finance pledge

BY CHRISTIAN TYLER, LABOUR EDITOR

RAILWAY unions may seek Government assurances about future financing in an attempt to stop the spread of unofficial industrial action due to start on Monday in protest against cuts in services.

The worst effects of the strike are expected to be felt in the central and south-western divisions of Southern Region—that is, on trains in and out of London's Victoria and Waterloo stations.

Unions leaders fear they may lose control of the situation, especially if staff who fail to turn up for work are suspended.

One of the options the three rail unions will consider at a meeting on Tuesday will be to seek talks with the Secretaries of State for Transport, Industry and Employment, the train drivers' union, the Associated Society of Locomotive Engineers and Firemen, however, is under great pressure from members to sanction official industrial action.

The Government line is likely to be that the cuts in services—mainly in the southern commuter area at present, but extending to Inter-City services in the autumn—are not the product of Government refusal to provide cash, as the unions claim.

Ministers may also argue that the more BR demonstrates that

it is bringing supply and demand into balance, the better its chances of getting the new investment money it has applied for.

BR's decision to go ahead with cuts in services planned for June 1 in spite of pleas for a delay has put the unions in an awkward spot.

Some accept that the present cuts are relatively minor and would like to hold their fire until later. They are also reluctant to risk losing whatever passenger support they have.

At the same time, they are pledged to fight against cuts, and demands for action continue to grow.

Yesterday, Sir Peter Parker, BR chairman, said the threatened action was "maddening and saddening." It was spoiling BR's case for the future.

"I utterly believe the railways have a great future as a public service and not as a public nuisance," he said.

But a spokesman for the NUR warned: "I think there is a miners' feeling developing that we should make a stand."

The miners, in February, forced the Government to increase its aid to the coal industry and withdraw planned pit closures by taking unofficial action and threatening a national strike.

Ford letter urges self-control

By John Lloyd, Labour Correspondent

A LETTER will go out to all Ford's hourly-paid workers next week asking them to exercise "self control" over industrial action, and to bear the company's problems in mind.

It was drafted as a senior executive of the company warned that survival of mass production of Ford cars is threatened by bad labour relations.

The letter, a personal one from Mr. Ron Todd, the chief union negotiator, is the union's response to a demand from the company for a commitment to improved discipline on the shop floor.

In anticipation of this commitment, the company dropped a code aimed at disciplining unofficial strikers, which was the cause of prolonged stoppages.

The letter stresses that workers must abide by agreed grievance procedures. These have been frequently ignored, particularly in the company's Halewood plant in Liverpool.

It tells workers that the company and staff are beset by problems, chief among which are foreign competition, projected job losses and the impact of new technology. It says these issues require attention of workers and union officials.

Mr. Stanley Williams, director of manufacturing for Ford UK, said in Manchester yesterday that "our analysis of world motor industry trends, projections of key economic indicators and, more importantly, relative union/company relationships leads us to the conclusion that survival of mass production assembly of motor vehicles in Britain is unlikely unless there is a total and fundamental change of attitude by all involved."

Mr. Williams said that the Japanese-developed concept of quality circles would have to be introduced by the end of the year throughout Europe. So far, the concept has been rejected by the British manual unions.

BA workers accept delayed rise

By Pauline Clark, Labour Staff

BRITISH AIRWAYS hopes of containing its financial losses were boosted yesterday when representatives of its 10,700 engineering and maintenance workers agreed to forgo a wage increase for the first three months of this year.

The engineers are the last key group in annual wage negotiations covering about 41,000 UK-based ground staff employed by BA to accept a January 1 to April 1 wage freeze following employers' appeals for recognition of the company's financial difficulties.

The company said yesterday that about 90 per cent of ground staff had accepted the delayed increase and it was hoped the engineers' agreement would mean a similar deal would be reached soon with ramp staff.

The engineers' agreement followed a mass meeting on Thursday which gave final approval to the company's offer of an 8 per cent pay rise to date from last month until the end of the year.

The increase is on average basic wages for the group of £5,700 a year, but will not count in calculations for overtime and shift payments until the beginning of 1982. Average basic earnings are about £7,400.

Electrical staff seek big rise

By Our Labour Staff

UNION LEADERS of about 40,000 professional, administrative and clerical staff in the electrical power industry are to meet employers next week to press for a substantial pay increase. They want the increase to take account of this year's 13 per cent award to the industry's manual workers.

The National and Local Government Officers' Association, the main union representing the staff group, said yesterday it had rejected an offer of between 8 and 10.8 per cent for the professional and administrative section and 8 per cent for clerical staff.

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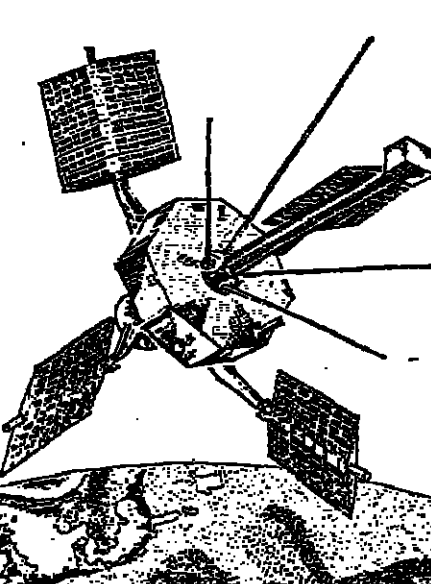
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Signature(s)

Date

(If there are joint applicants each must sign and state name and address separately.)

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THE WEEK IN THE MARKETS

Your call, heads I win

IT IS becoming quite a game. The trick is to pick the right company launching a big rights issue. The field is usually rather limited and the rules do not require that much skill but the rights issue pipeline is wide open and the demands already imposed on institutional cash flows have had a sharply dampening influence on stock market behaviour almost every day this month.

Either by accident or design, and one hesitates to venture an opinion, the City has been pretty well on target so far. The Guardian Royal Exchange cash call was the least kept secret but it was hardly better disguised than the £22m rights from BOC International. It may be fair to say that BOC's issue could have been predicted on the fundamentals, and there was also a suspicious change in the date of the results announcement, as though BOC had been squeezing its way into the rights issue queue.

The competition gets harder from now on. The market is convinced that it will see a rights in the region of £120m next Tuesday. Whether this is inspired guesswork or some unfortunate leak is difficult to say. Trading was knocked for a moment throughout much of yesterday afternoon and, while new time buying has generally been such a bull point over the past few months, its impact this time has been negligible.

The rights issue candidates list comprises at least four names and probably several more. A bank, an oil company and a stores group have all

been mooted. It would not hurt the market if just this once its predictions prove some way off the mark. At any rate the results list for June and July contains sufficient large, and probably cash hungry, industrial groups to keep the pot boiling for some time.

Bond substitute

The call issued on Tuesday by BOC International to raise £22m, brings the rights issue total for this month alone to £350m. That compares with an aggregate call of only £150m in the first quarter of this year.

The outline of BOC's proposals had been about as common a currency in the City as the Guardian Royal Exchange cash call in the previous week. BOC shares have performed strongly over the last year but the group has been carrying a hefty burden of floating rate debt. Around two thirds of its £480m net borrowing is not fixed and, despite its frequent denials, it may be planning over recent months, BOC is now taking its opportunity for substantial re-scheduling.

It is asking shareholders to subscribe for £1 nominal of 9 per cent convertible loan stock 2001-6 at par for every four ordinary shares held. Given that it is currently paying 13 per cent in the UK and between 18 and 20 per cent on the other side of the Atlantic to service its debt, the interest saving should be worth at least 44m annually.

BOC made it plain that unfavourable by this method was very

LONDON ONLOOKER

much a second choice. It had been planning, it said, to go to the international bond market three months ago but this idea was stymied by the sharp rise in U.S. interest rates. Its hopes of a sterling loan stock launch on the London market in April also proved premature.

Although its interim profits performance, after full replacement cost depreciation, showed only modest improvement, the group is still forecasting "substantial growth" for the whole year.

Much of the implicit second half acceleration will be generated abroad. Cost savings benefits have already been coming through quite well in the UK and domestic operations as a whole put on 25 per cent growth. It will, however, be pruning its labour force further and the total redundancy bill is expected to approach £10m weighted towards the second six months, and charged above the line.

The major U.S. subsidiary, Alcoa, was rather flat at the halfway mark but that is partly explained by the second quarter strike in the carbon-graphite division, which usually produces the best divisional return on capital employed.

The second half in the U.S. will be contrasted with a period of recessionary trough. The

encouraging contributions from South Africa and Australia are set to expand further.

That suggests to many analysts that total profits will be something better than £10m ahead of last year's £61.1m which indicates current cost earnings of at least 12.5p per share.

Partly because the rights was a little tighter than expected and partly because some of the underwriters may have been looking to reduce their overall exposure in BOC shares, the price has been quite volatile since the terms were announced. It is possible that earnings per share will be flat, on a fully diluted basis, for one or two years.

Hoare Govett, the broking firm which follows the company quite closely, believes that the convertible should command a premium when the ordinary shares are priced above 120p, assuming 10 per cent annual dividend growth. BOC is putting the interim up by a tenth and, without wishing to be drawn too strongly, says that the expected second half buoyancy should be a reasonable indication of the full year distribution.

Cube questions

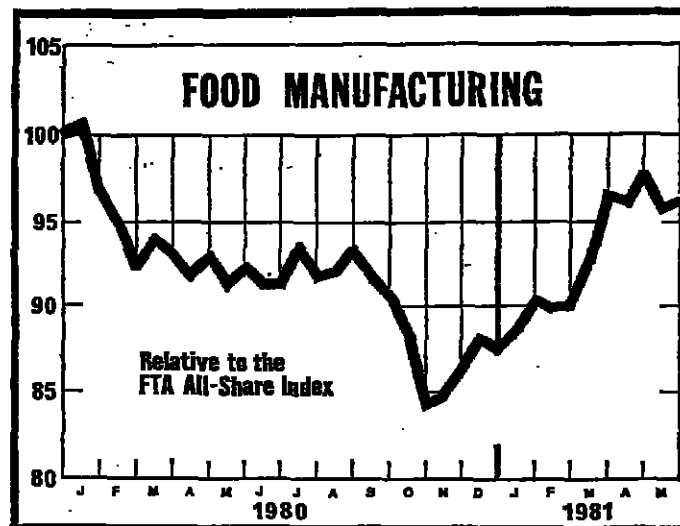
The market seems to have anticipated Tate & Lyle's interim advance of 30 per cent to £12.5m with a fair degree of accuracy and the consensus is also expecting a reasonable measure of a whole year's profit as a whole. But nobody would be quite sure how the group will put its restructured businesses together to produce sustainable long term growth. The high commodity trading content is still very much uppermost on many investors' minds.

The half-time improvement, unveiled during the week, owed a lot to loss elimination in the starch activities, cutting out a deficit of about £2.1m, and to a £3.4m rise in North American refining returns.

The earnings mix has changed quite substantially with the commodity trading operations now putting in about 40 per cent, including molasses, against some two-thirds last year.

The returns from refining are expected to improve in the wake of the Liverpool closure and the group should be able to cover the cost of the shutdown from ship disposals. The group has calculated that Liverpool will save about £10m annually although that may now depend on a good and maintainable level of refinery volume.

Last year's profits of £30.7m pre-tax should be beatable, but the longer term poses several questions. One of the central points will be the result of the S & W Berisford bid for British Sugar Corporation. If the latest



improved offer is successful, what marketing policies will the merged group pursue and where will any major change leave T & L. The City will be looking closely, too, at Tate's ability to cover its fixed and working capital requirements from internal resources following a long period in which its finances have been augmented by substantial asset disposals.

The dominant issue, however, is still the group's ability to boost its non-trading activities to cover any fluctuation in commodity dealing income. The hope is that the regime of successful slimming, having kept the balance sheet in reasonable shape, will enable Tate to keep boosting its non-trading operations on an orderly basis.

Berisford's pursuit

Having attracted only 0.21 per cent of British Sugar Corporation shares with its recent offer, S. and W. Berisford quickly rolled out an 18 per cent higher bid on Thursday that values BSC at £201m.

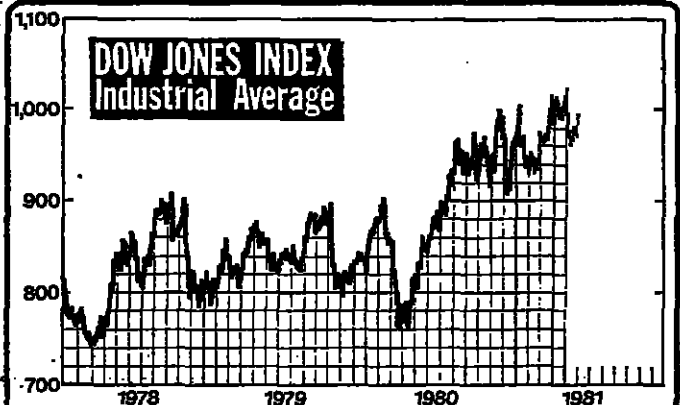
BSC shareholders are offered either 338p in cash or 2.75 Berisford shares or 335p nominal of loan stock. Although the cash bid is 60 per cent higher than the original offer

that lapsed on referral to the Monopolies Commission a year ago, it may not be the last one. Berisford's announcement did not include a statement that it was a final offer and the company still has three weeks to raise further the terms if it wishes.

However, Berisford is also painting a pretty gloomy picture of BSC's business and investors may well wonder why it would wish to pay more. In his statement on Thursday, Mr. E. S. Margulies, Berisford chairman, attacked the BSC board's policy of not increasing sugar production. This could lead only to a decline in profits unless prices were raised, and that would attract import competition.

BSC shares gained 2p yesterday to 337p which suggests some confidence that Berisford will raise its offer yet again.

The Government is unlikely to write its 24 per cent stake in BSC until the issue is decided. Only 13 per cent of BSC shares are held by individuals while the institutions do not seem likely to sell for much less than 400p a share. Berisford's own stake rose fractionally yesterday to slightly more than 10 per cent following market purchases said to be at prices up to 335p.



A glass darkly

NEW YORK IAN HARGREAVES

"RON BLASTS Wall Street" was the endearing headline in yesterday morning's New York Daily News over a story which described some off-the-wall brickbats tossed out by President Reagan at a Washington meeting the day before.

"I have never found Wall Street a source of good economic advice," sneered the President, accusing the Street of "looking through a very narrow glass" at an economic programme which viewed through a wider glass (presumably brassy rather than sherry) was discernible as "the new beginning" or whatever it was Mr Reagan promised in his inauguration speech last November.

The President of the United States is, to put it bluntly, browned off with all those Wall Street types who, he says, sit around all day thinking about nothing but interest rates and credit demands and other such irrelevances. So, before doctors Henry Kaufman of Salomon Brothers and Albert Wollin of First Boston—two of the more eminent narrow glass clinkers—are hauled off before the committee for un-American activities, this column is ready with a bit of shuttle diplomacy.

It is not necessary to defend the Kaufman-Wollin school. They do that themselves almost daily, it seems, which is probably why the President is complaining. It is OK, presumably, to have an anti-establishment theory, so long as you don't shout it so loud that it frightens the horses in Wall Street.

The theory for anyone who may have missed it, is in oversimplified form, that the Reagan plan will increase inflation and therefore interest rates in the next year or two because the planned increase in defence spending and decrease in taxes will not, in spite of budgetary economies in other departments, reduce the pace of growth in Treasury borrowing demands. These demands put pressure on the credit markets, which put pressure on interest rates across the board, which puts pressure on inflation.

It is not the place of this column to pass judgment on this debate, a fortunate position to be in, since no one knows who is right.

But President Reagan ought not to be quite so ungrateful about what Wall Street is saying and doing.

Take the stock market, for example. As this week closed the Dow Jones Industrial Average was rambling along rather cheerfully in the high 900s. There was even evidence, after a few weeks of rather

torpid trading, that the big spenders—the institutions—were back in the market place getting ready for the next phase of the economic cycle.

The point, however, is not so much this week's brightness, or last week's nervousness, or much as to pay court, or to have Mr. Reagan recognise the fact that although his policies (leaving Henry Kaufman out of it for a second) have produced a wave of interest rate increases as potentially devastating as anything Mr. Carter managed in the spring of 1980, the stock market has, as football coaches say here "hung in there."

When Mr Carter got tough with the credit markets, the Dow dropped like a stone to the mid 700s. Since Mr Reagan was elected, the Dow has not gone below 900 and in the last few months it has held its own comfortably above the 950 mark. This is in spite of the fact that there has been no evidence of any improvement in the underlying rate of inflation.

The fact that the stock market has proved itself to be a Republican gentleman, albeit a nervous one, has also had more benefits than the psychological one. Higher stock prices have made it easier for companies to issue new stock to raise capital in the markets also reflects a world-weary acceptance of inflation—Mr. Reagan's number one enemy—is by the way.

Even in the credit markets, this column has to wonder what Mr Reagan is getting so disgruntled about.

The immediate cause of high interest rates is less, far less than the fact that the money supply (whose management Mr Reagan believes in as a first article of faith) has been out of control so far this year. As soon as Wall Street is really sure it is back under control, interest rates will come down a bit.

Wall Street has many failings, but one thing it knows very well is that rigid plans and commitments for periods as distant as three years don't help anybody. All Wall Street really wants is for Mr. Reagan to lower his telescope.

MONDAY 971.72 (-4.87)
TUESDAY 983.96 (+12.24)
WEDNESDAY 993.14 (+9.18)
THURSDAY 994.25 (+1.11)

MARKET HIGHLIGHTS OF THE WEEK

	Price	Change	1981	1981	
	Today	on week	High	Low	
F.T. Ind. Ord. Index	942.5	-0.9	997.3	446.0	Interest in secondary stocks
F.T. Govt. Secs. Index	67.67	+1.17	70.61	66.39	Int. rates/yield considerations
BAT Inds.	347	+20	362	230	Investment support
Bearcat	470	+150	470	140	Speculative demand
Cavewoods	219	+25	220	174	Bid speculation
De Beers Defd.	394	-15	418	340	Cutback in diamond production
Extel	212	+24	212	165	Second-half profits recovery
Hill (Charles)	102	+10	108	40	Consortium bid
Int. Paint	125	+15	125	74	Excellent results
Mercantile House	758	-33	815	535	Profit-taking
Plessey	302	+14	326	255	Rally in defence stocks
Spring Grove	101	-124	1214	96	Disappointing results
Tanks	313	-27	375	228	Fading bid hopes
Tunnel B	440	-10	450	236	Counter-bid hopes fade
UBM	60	-5	79	52	Poor results, dividend cut
Western Mining	310	+20	310	227	Canning Basin oil interests
Whim Creek	64	+16	76	46	Speculative buying
Whitbread A	183	+11	183	134	Press comment
Wimpey (G.)	117	+6	129	80	Talk of property revaluation
Young Brewery A	228	+15	228	189	Property revaluation

Calling the tune in Kimberley

JUST WHEN signs of a tentative improvement in sales of certain types of smaller diamonds at the retail end of the market have begun to appear, South Africa's De Beers diamond giant has warned that the gem market as a whole is far from being out of the wood yet.

Mr. Harry Oppenheimer, the De Beers chairman, has said at this week's meeting at the head office in Kimberley that weakness in demand centres has intensified and as a result "considerable stocks are being accumulated." Furthermore: "We do not anticipate any improvement until well into the second half of this year."

Consequently, De Beers is temporarily reducing its production "to some extent." Allowing for the cloak and dagger secrecy which has long characterised this exotic market, the cutback looks like being of the order of 5 per cent and will probably be most marked in the production of the larger gem stones of over one carat—the "investment" category—which are not selling at all well at the moment.

But let us put things into perspective. De Beers is not down to its last few millions. As Mr. Oppenheimer stressed, the financial strength and diversified investments of the company enable us to meet these difficult conditions in the knowledge that we will be able to sustain the stability of the market and the price of dia-

monds until general economic conditions improve."

The group's Central Selling Organisation handles the marketing of over 80 per cent of the world's rough (uncut) diamond production from its own mines and those of others. The CSO buys a guaranteed minimum quantity of rough diamonds from the producers and regulates the sale of the stones to the diamond market so

MINING KENNETH MARSTON

as to maintain stable conditions. It also fixes the prices for these roughs—the prices have never been allowed to fall.

Clearly, the CSO maintains powerful cash resources so that in times such as these it can afford to hold big stocks of this valuable product; at the end of last year De Beers' stocks of unsold rough diamonds had reached a record value of R898m (£398m), while total CSO sales to the market in that year were £2.1bn.

The group's stockpile of diamonds is still growing, but this burden will be eased by the production cutbacks now announced. At the same time, however, De Beers is continuing with its long-term production expansion programme

which will provide an annual output capacity of around 19m carats by 1983 compared with last year's production of 14.7m carats.

Of course, money tied up in diamond stocks does not pay interest—as those tempted to buy diamonds for investment should be aware—and this together with a likely lower income from diamond sales and possibly also from gold and other investments (De Beers is no longer just a diamond company) suggests a reduction in De Beers' earnings this year.

There is no question, however, of any reduction in the impressive dividend. Giving a good return of 11 per cent, the shares of this high calibre concern thus rate as a hold. In fact, they could attract buyers in view of the potential profits to be made by De Beers on the eventual sale of the accumulated stocks; the CSO will not be slow to increase selling prices when the time is ripe.

Another company meeting held this week, was the annual London gathering of Rio Tinto-Zinc shareholders. As usual, there was a barrage of questions regarding environmental and political views and the meeting ended in a burst of uproar.

Of other questions dealt with by the new chairman, Sir Anthony Tuke, there was the inevitable query about recent take-over rumours. But Sir Anthony saw no reason to believe in them. He said that no bid approach had been made

to the international natural resource group and added that he had no knowledge of any likely approaches.

Although living in leaner times along with the other metal producers, RTZ with its paid-for mines and equipment together with major new mining prospects must carry a strong appeal to any cash rich oil major, especially now that the cloud of the uranium litigation brought against the group by America's Westinghouse Electric and the Tennessee Valley Authority has been lifted.

Sir Anthony disclosed that the settlement reached would cost RTZ about a net £6m, which apart from having been already provided for, is reasonable for a company which earned £155.4m last year. But there is now the possibility that the Canadian Government may take legal action against RTZ's Rio Algom and the other Canadian companies involved in the uranium cartel litigation.

Moving to home shores, RTZ is among several companies now interested in the possibilities of mining tin in Cornwall, despite the fact that high costs coupled with low tin prices are making life very difficult for the existing mines there.

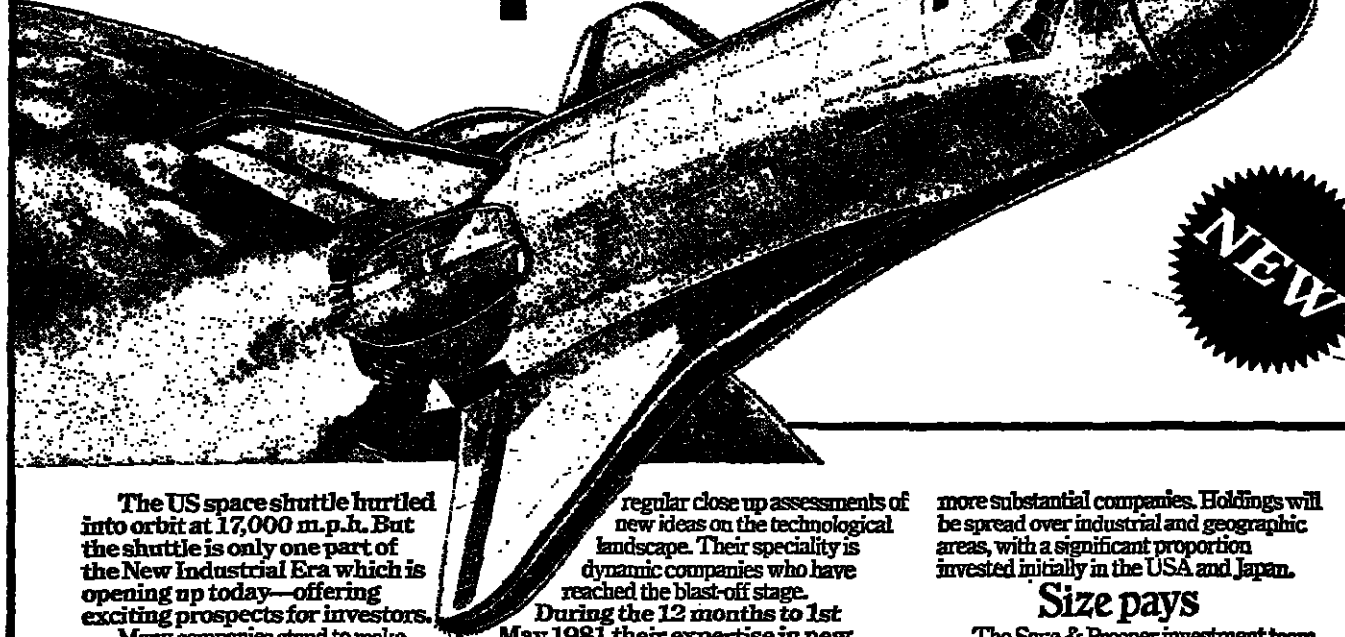
St Piran's South Crofty mine, near Redruth, for example, has been struggling to remain profitable but has recently announced a £5.8m production expansion programme for the next five years. South West Consolidated Minerals is pressing on with its £15m Redmoor operation, near Callington, which could reach production by 1984.

Near Truro, RTZ's Wheal Jane mine (previously owned by Consolidated Gold Fields) is operating well but is hardly a paying proposition at the moment while the old Geevor mine at St Just is struggling. But earlier this year the South African Geevor group raised its holding in Geevor to 18.08 per cent from 17.16 per cent.

Now it is announced that RTZ has also increased its stake in Geevor—to 17.9 per cent—by the purchase of the 14.4 per cent holding of Hampton Gold Mining Areas at a price of 125p per share. RTZ says that it has no present intention of increasing its stake, merely adding that the purchase is regarded as a long-term holding.

The discovery of the Australian tin deposits in the 1970s and later those in Malaysia all but killed the Cornish tin industry. But it has so far taken an unconscionable time a dying and the possibility of a new lease of life is good news for the "Cousin Jacks" in this area of high unemployment.

Join us at the sharp end



The US space shuttle hurtled into orbit at 17,000 m.p.h. But the shuttle is only one part of the New Industrial Era which is opening up today—offering exciting prospects for investors.

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Investors in this scientific frontier-land must move as fast as the space shuttle. Like playing three-dimensional chess with the rules changing, it's not a game for beginners.

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Like the space shuttle, we have a special guidance system—an investment team who move around the world to make

regular close up assessments of new ideas on the technological landscape. Their speciality is dynamic companies who have reached the blast-off stage.

During the 12 months to 1st May 1981 their expertise in new technology helped boost the Save & Prosper Japan Growth Fund 68.5% (compared with a 19.3% rise in the New Tokyo Index) and the Save & Prosper US Growth Fund, 62.6% (as against a 26.5% rise in the Standard & Poors Composite Index).

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To purchase units in this new fund complete and return the coupon below. The minimum initial investment is £250 and the offer price of units is 50p until 19th June 1981 (although the offer may close earlier at the Managers' discretion). Thereafter the price of units will be determined each working day. The estimated gross starting yield is 0.25% p.a. Remember that the price of units and the income from them may go down as well as up.

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SIGNATURE..... DATE.....

POSTCODE.....

AGENCY ACCOUNT NUMBER (if any).....

AGENT'S NAME.....

FOR OFFICE USE ONLY

NAME.....

ADDRESS.....

POSTCODE.....

YOUR SAVINGS AND INVESTMENTS-2

Tim Dickson unravels a bit of City jargon

Yielding to the yield gap

INVESTORS CONFUSED by the seemingly erratic movement of UK share prices—the FT Index bounded up almost to 600 before falling back to its present level around 540—may find some enlightenment in the accompanying chart.

It depicts what is known as the reverse yield gap, a familiar bit of City shorthand for the difference between the average yield available on gilt edged securities (as measured by 25 year high coupon stocks) and the average yield available on shares (as measured by the FT Actuarial All Share Index).

The fact that it is known as the "reverse" yield gap is a grim commentary on inflation. Once upon a time when the world was a little more innocent and rapidly rising prices did not loom large in our expectations, investors were prepared to lend money to the Government in exchange for lower returns than they could achieve through equities. At a time of relatively stable prices low single figure yields on Government stock could provide a satisfactory real return.

Equities, by contrast, were more risky. Dividends might well go up but equally they could easily go down and to compensate for this wary investors demanded a higher nominal reward. Hence the existence of a yield gap.

As inflation gathered pace, however, it became clear that the fixed coupons on gilt edged stock offered a poor deal relative to the income from equities, which in theory at any rate, would rise in line with prices as companies passed on the extra costs to their customers. These future increases from dividends were increasingly taken into the equation and, perversely, no doubt for those at the time, a reverse yield gap developed as a result. Since then it has widened, albeit jerkily, so that today the difference between the yield on equities and gilts is an historically high 8½ per centage points.

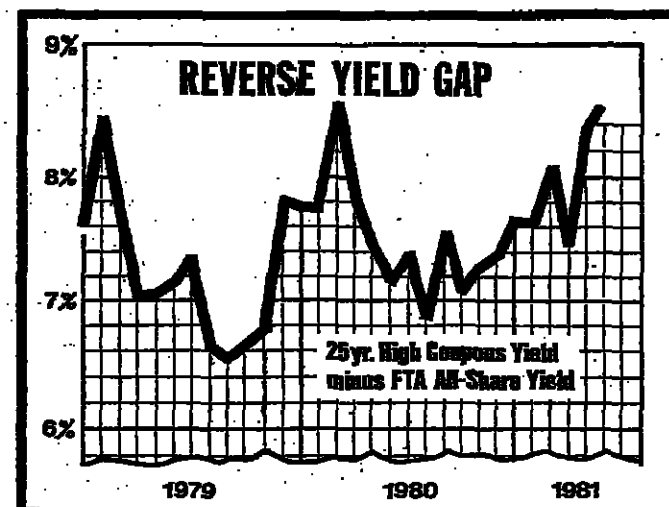
This may seem a trifle strange given current economic policies. Company profits are under severe pressure from high interest rates and a low level

of demand—stockbrokers Phillips and Drew are anticipating overall dividend increases this year of only 5 per cent—whereas the Government is still apparently firmly committed to control of the money supply and further reductions in inflation.

The answer to this apparent paradox is that markets are taking a medium rather than a short term view. Most commentators, for example, are sceptical about the Government's ability to hold inflation in single figures for more than a few months, fearing that the economic recovery when it comes and the inevitable pre-election boost to the economy will undo much or at least some of the good work.

In addition, as Mr Peter Scott, the economist at stockbrokers Carr Seligman points out, the Government's efforts to contain the money supply has forced it to issue a flood of new gilt edged stocks which have the effect of taking liquidity out of the system.

Equities, meanwhile, put on their recent spurt partly thanks to technical reasons—jobbers,



for example, were caught short of stock—but partly because the market suddenly decided that the onus for future profitability (and thus dividend increases) were increasingly bright.

The recent setback has taken place for three main reasons. The view that the recession had bottomed out and the economy was bouncing back on its feet was replaced by the view that the economy had indeed touched bottom but that it could well remain there. The stream of

rights issues, meanwhile, sorted out the supply problem but just as importantly caution set in with the widening of the reverse yield gap.

As Mr. Tim Brown at Phillips and Drew points out, "Most of the times when we have had high reverse yield gaps in the past equities have come down. It was certainly a pointer."

The feeling in the City now is that gilts will have to move further progress before equities can begin their next assault on the 600 barrier.

Not so capital...

SAVERS IN the past few months have been earnestly wooed by building society offers of high interest rates for money which is locked up for three, four or even five years. Those who wish to get at their funds in an unexpected hurry, however, might well find the tax position somewhat irritating when the time comes.

Literally hundreds of millions of pounds have been pouring into these types of investment, the most notable example being the £150m scooped up by the first issue of the Abbey National's Sixty Plus Bonds.

This was the offer which took on the Government's grumpy bonds head first, guaranteeing a juicy 3 per centage points more than the recommended ordinary share rate if the money remained untouched for six years.

It has since been repeated with second, and third issues, offering respectively 2½ and 2 per centage points over the ordinary share rate for six years.

Like many similar but less spectacular schemes from other building societies, the Abbey National provides a let out for anyone who suddenly decides that they cannot stay the course. Unlike some rivals which simply pay the going society's rate for the number of years the money has been invested, however, Abbey National says in its prospectus that savers will lose the whole three (or 2½ or 2) point advantage and will receive no more than the ordinary share rate over the relevant period.

In effect, this means that it will claw back interest which was paid in earlier years at the more generous rate. Take the simple example of a widowed granny who put £5,000 into the first issue of Abbey National Sixty Plus Bonds when they were first introduced last November. Each half year she will receive income at the rate of the building society ordinary share rate plus three percentage points—equivalent to 11.5 per cent at

the moment. At the beginning of year five, immediately after an interest payment, she is forced through unforeseen circumstances to withdraw the money.

The clawback of the extra three points over five years is equivalent to no less than £750 with the result that the return of her original capital comes after the deduction of this amount. She therefore ends up with only £4,250.

Some of this £750 would, of course, be knocked off any interest but as yet unpaid interest but assuming some of it to be deducted from capital, there are two tax consequences.

● The first is that any previous tax paid on interest received in earlier years cannot be reclaimed. In other words, if the widow in our example had a top marginal tax rate of 40 per cent or was subject to the investment income surcharge, she would have had to pay more than 30 per cent deducted at source by the building society. In effect she would have been paying tax on money which was not ultimately received.

● If the reduction in capital caused by this "loss" of income was allowable for capital gains tax purposes, this could constitute some form of compensation. Although the Inland Revenue has not yet had any test cases, it is apparently highly unlikely that this will be allowed. Building society investments are in the Revenue's eyes "sterling cash" and this is specifically excluded from the operation of capital gains tax. At least one tax expert in the City, however, sees no reason why this cannot qualify as a capital loss.

Although Abbey National does say in the prospectus that income tax already paid is not recoverable, it has not yet clarified the capital gains tax position with the Inland Revenue.

T.D.

ACTIVITY IN the unit trust

world is increasingly frantic and new business records are being set every month. April's figures showed total sales of £1,075m, even stripping out the £4m worth of unitised investment trust assets this is comfortably the highest figure ever recorded—and repurchases (units cashed in) during the month of £47.25m. This is also high historically but with a new record for net new investment of £10.15m it will take more than a summer shower to dampen managers' spirits at the moment.

Meanwhile, the battle between Britain's two largest unit trust groups Save and Prosper and M and G entered a new phase last year. After almost ten years of relative decline in its share of industry funds, Save and Prosper, which had ended 1980 with the same 18.18 per cent with which it started the year.

Funds under management rose from just over £700m to £873m during the 12 month period. M and G, meanwhile, pushed up the total unit trust assets under its care from £589m to £710m but its overall share of the market has slipped back from 15.19 per cent to 14.79 per cent. (These figures all come from the 1981 Unit Trust Year Book published this week).

Save and Prosper's success during 1980 can be attributed partly to its greater vitality under the guidance of Mr. John Manser, the investment director brought in from Jardine Fleming in Hong Kong almost two years ago. The group is also significantly weighted towards the financial sector which in the 1970s proved relatively weak but which last year was remarkably resilient as manufacturing wilted.

M and G's interim figures this week—pre-tax profits up from £1.2m to £2.2m—show that the deficiency discovered on an overseas life fund at the end of 1979 has certainly not done any lasting damage. Indeed, the recovery of high yielding smaller company stocks—to which the

Brightening up the April showers

group is particularly exposed—means that 1981 could be an even better year for M and G.

Its pre-eminent position in the league table should give heart to Save and Prosper this weekend as it launches its new technology fund into orbit. Profit opportunities are "multiplying as fast as genetic engineering cells," Mr. Manser said vividly this week, though cynics might add that new technology funds are sprouting at a similar sort of rate.

In the unit trust field Henderson and GT have already pulled in £15m and £2m respectively, but not to mention the new investment trusts in this field—but S and P is nonetheless convinced that public demand is still there.

Save and Prosper points to

A look at the Top Ten with profits...

THE FIRST quarter new life business figures issued recently by the Life Offices Association showed that while unit-linked business, both single and annual premiums, is roaring ahead, there is still a steady market for conventional life assurance. The amount of regular savings with-profit business is still rising, so intermediaries should continue to monitor the bonus performance of the traditional life companies.

The May issue of Money Management contains that magazine's annual review of with-profit profit performance—published earlier than usual. It contains a wealth of statistics on actual and projected results for terms of 10, 15 and 25 years. The tables highlight what every intermediary ought to know already—namely that the choice of company is all important and that certain companies regularly set into the top places. We show the top 10 companies on actual results for each of the investment periods, adjusting MM's tables to allow for Ecclesiastical Insurance Office which declared its bonus rates for the three years ending February 28, 1981, whereas the others were end-1980 rates.

Readers will note that the names in the top 10 are very familiar. All the companies except Equity and Law and Sun Alliance; that is to say, there are no equity shareholders taking their share of the life fund

LIFE INSURANCE

ERIC SHORT

profits. On past performance, intermediaries should be wary of recommending proprietary life companies. The complete tables show the wide disparity between top and bottom performers. Over a 10-year period there is a £400 difference in maturity values, and this gap widens to £1,000 for 15 years and to nearly £4,000 for 25 years. One expects a wide disparity in unit-linked performance, but these tables show that traditional life companies can sometimes fail to match investors' expectations.

But a saver taking out a with-profits plan is investing in the future of a life company, not its past. The past is only a guide to the future, but many companies appear throughout the decade showing a consistency of results that augurs well for the future of those companies.

Intermediaries tend to sell with-profits on future projections of current bonus rates, ignoring the fact that if anything is certain in this uncertain world it is that bonus rates during even the next ten years will not remain static. The latest round of bonus declarations

show the volatility of bonuses—increases in maturity values before and after the declarations vary from minimal to over 10 per cent. Equity and Law and Scottish Life were the most significant in this respect.

The payment of a terminal bonus adds another dimension to the volatility of maturity values. These bonuses are paid when a contract matures and vary much more significantly than the periodic reversionary bonuses. The intermediary needs to investigate the proportion of maturity value accounted for by the terminal bonus. This can be regarded as the "gearing" in the value. When bonus rates are rising the company paying high terminal bonuses is likely to give higher maturity values. But if bonuses are falling, then a company with a high terminal bonus could pay lower amounts.

Bonus rates have risen steadily since the war and no one has seriously considered cutting rates. But in times of falling interest rates—and the market is still hoping for this from the present Government—no one can confidently predict that bonus rates will not be cut in the next ten years.

These tables from MM are no substitute for investigating life companies to ascertain the possible bonus-earning power of the company. But they indicate which companies are worth investigating.

TOP PERFORMERS — CURRENT MATURITY VALUES

(Investor aged 29 at outset investing £10 per month gross)

10 years		15 years		25 years	
Company	Amount	Company	Amount	Company	Amount
Equitable Life	1,996	Equitable Life	3,725	Standard Life	9,730
London Life	1,970	Equitable Life	3,641	Equity & Law	9,644
RAIFM	1,967	London Life	3,635	Equitable Union	9,574
Post Office	1,917	Ecclesiastical	3,621	Ecclesiastical	9,552
Ecclesiastical	1,880	UKP	3,597	UKP	9,246
Friends Prov.	1,877	Scottish Life	3,582	Sun Alliance	9,160
UKP	1,867	Standard Life	3,540	Clerical Medical	9,061
Scottish Widows	1,851	Clerical Medical	3,530	Scottish Amicable	9,007
Norwich Union	1,830	Friends Prov.	3,525	Scottish Widows	8,978
Medical Savings	1,845	Scottish Amicable	3,507	London Life	8,749

Source: Money Management.

New Merchant Investors International Currency Bond

THE SECURITY OF BANK DEPOSITS

OUTSTANDING PROSPECTS FOR CURRENCY GAINS

Conventional deposit accounts are, understandably, popular investments. They earn interest in line with market conditions. They are readily accessible to your money.

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How it works

The Merchant Investors International Currency Bond is managed by Bank Julius Baer International Ltd, London. Through the Bond, your money is held in bank deposits (including time deposits and certificates of deposit) and other money market instruments, earning the market rate of interest.

In addition, Bank Julius Baer International switches these deposits between currencies to seek real capital gains.

This means that the Bond benefits from: 1. A secure interest income, earned by placing money in short-term bank deposits.

2. The prospect of capital gains, sought by switching these deposits between Sterling and the other major currencies—US Dollars, Yen, Deutschmarks, Swiss Francs.

And, just like a bank deposit, your investment can be withdrawn at any time!

Prospects for growth

International currency is one of the world's major investment markets. Every day, enormous sums of money cross the international exchanges—on behalf of governments, companies and other large institutional investors.

Now, the International Currency Bond extends these important opportunities to the individual investor.

In currency investment, capital gains are made by holding one currency as its value rises against others. The chart shows how the major currencies have performed against Sterling in recent years.

Historically, by switching currencies at the right time, exceptionally high capital gains have been made. No one can predict the future, but for a skilled currency manager the potential for gains is considerable, although you should bear in mind that the value of your Bond can fall as well as rise.

Good currency management requires an intimate knowledge of the facts behind the fluctuations, and an ability to react quickly to market changes.

For these reasons, we have chosen as managers of the Fund, Bank Julius Baer International, leading specialists in this field.

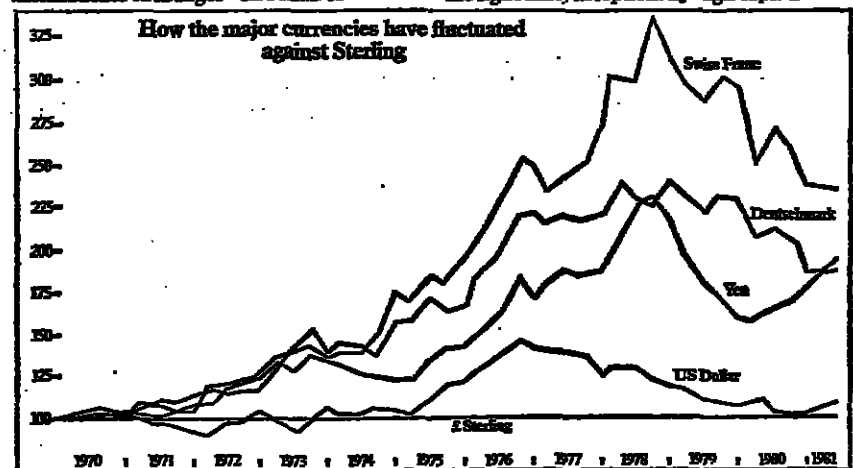
Your fund managers

Bank Julius Baer International Limited is part of the Julius Baer Group. The parent company of this group was founded in 1890 and is one of Switzerland's most respected and successful private banks. The bank is firmly committed to the Swiss philosophy of active money management and is responsible for managing funds in excess of £1,000 million.

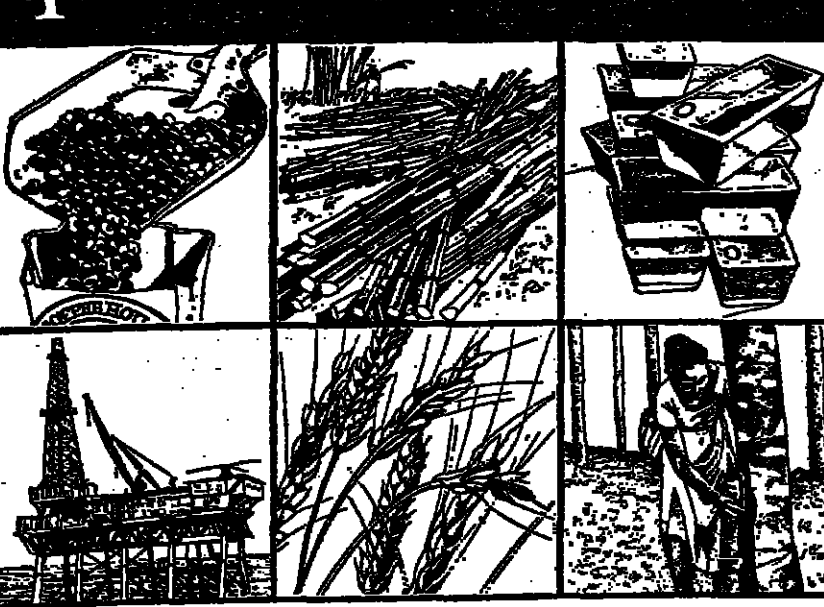
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To invest in the International Currency Fund at the current price of 100p per unit, simply send the application form below, together with your cheque, TO REACH US NOT LATER THAN FRIDAY, 5TH JUNE. Thereafter, units will be issued at the price ruling on receipt of your application.



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These days, more and more investment advisors are recommending that any well balanced investment portfolio should contain a stake in commodities. But it's advice that's not always acted on, because to many people commodity investment is an area shrouded in myth and mystery.

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 - Deposits: International Equity
 - Equity: International Managed
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 A small charge, currently 10% of the amount switched, is made.
4. Taxation. You have personal liability to basic rate tax or capital gains tax on your bond. A potential liability to higher rates of income tax and investment income surcharge may arise on any "chargeable gain" on surrender or death for those whose income falls within the relevant limits.
5. For personal investors a chargeable gain occurs when the amount received in any one policy year exceeds an annual allowance of 5% of the amount invested. Unused allowances may be carried forward on a cumulative basis subject to an overall limit on allowances of 100%. On final redemption the chargeable gain is the excess of the proceeds value (including any previous per cent charges) over the original investment less subtracting previous chargeable gains.
6. Life insurance. Your bond automatically gives you guaranteed life cover detailed in the table. In the event of your death the Company will pay this guaranteed sum or the amount value of your bond, whichever is higher. The level of life cover and the number of units allocated to your bond will be reduced if withdrawals are made. The Company reserves the right to offset your life cover if you are not in good health or for any other reason.

Age when buying	Guaranteed life cover per £1,000 invested
Merchant Investors bond	
Under 30	£2,000
30-34	£1,800
35-39	£1,600
40-44	£1,500
45-49	£1,300
50-54	£1,200
55-59	£1,100
60 and over	£1,000

Merchant Investors International Currency Bond

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Address _____

Date of birth _____

Occupation _____

Automatic Withdrawal Plan (complete only if required). Amount to be withdrawn each year £ _____

Payment frequency (please tick):

Yearly ☐ (minimum investment £1,000)

Half yearly ☐ (minimum investment £2,000)

Quarterly ☐ (minimum investment £4,000)

Monthly ☐ (minimum investment £2,000)

Payments will be made on the last day of the period selected.

Do you wish to be considered for full life insurance? Answer to be withdrawn each year £ _____

If the plan requires completion of questions, on a separate sheet if necessary.

Are you in good health? Yes/No _____

HN, please give details _____

How long have you had any illness or disabilities requiring medical attention in the last five years? Yes/No _____

If Yes, please give details _____

Signature _____

Date _____

MR. The assurance to be provided by the bond is not affected until the application has been accepted. Conditions are available on request.

Not applicable to ERM.

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PROPERTY

An agent's true value

BY JUNE FIELD

HOW TO SELL? Through professional estate agents, property shops or privately? By sole agency, multi-agency or multi-listing?

For those who want to sell their home, the current choice of outlets is wide. Is it a good thing, or is it all too confusing?

"A sole agency makes for a more meaningful relationship of mutual trust between client and agent and allows the agent the opportunity of adopting a really professional selling approach by giving more consideration to the detailed marketing, advertising programme, etc. which cannot be done in a multiple agency situation," says Mr. Christopher Cox, partner in Fox and Sons' Southampton partnership, commenting in their Southern Hampshire property report.

"A common misconception is the belief that by instructing several agents a wider coverage will be obtained. It also means running the risk of cheapening the approach to the marketing of the house by arousing suspicion among prospective purchasers who are given the particulars time and time again by each agent they visit."

"It is important, too, to appreciate the position of an agent in a multiple agency situation. The cost of putting a property on to the register, and the expense involved in advertising will mean that agents who have only perhaps a 10 per cent chance or 20 per cent of achieving a sale will feel less inclined to put their backs into the job."

In a patchy market, incentives acquire a new importance, insists Miss Jan Meyer of Foreign and Residential Estates. She suggests that people should think of paying more commission, not less as a kind of bonus-fee. "For instance an extra 1 per cent if the property is sold within a set time-limit, or the standard rate of commission up to 'the right price,' and an additional percentage on anything above that. These sort of terms ensure that everyone in your agent's office is fully aware of your property and is well-motivated."

On the other hand a vendor might well consider that motivation was the first priority of anyone taking a property on their books, whatever the terms.

Mr. Tim Jackson-Stops, chairman of Jackson-Stops and Staff, introducing the firm's new property commentary, makes the point that there are, of course, other different perspectives of their business. He says: "It is

high time that we laid to rest the popular but superficial archetype of the thrashing, fast-talking estate agent who is simply interested in scoring his commission. This is patent nonsense which does a grave disservice to an honourable and skilled profession which is more than ever conscious of its responsibility to the many different sections of the community that it seeks to serve."

The booklet *The World of Jackson-Stops and Staff* intended "to serve as an explanation of the breadth of our services and as the flag-ship of our professionalism... whether you are a farmer, industrialist or first-time residential purchaser," is particularly pertinent in that it gives professional qualifications of each specialist, plus a potted biography.

In the view of the members of the Northampton Group Estate Agents' Service, multi-listing is the best method of property marketing provided that it is properly organised.

There are seven member firms in the group which was formed in 1968, who between them have 13 offices, and the scale of commission varies from one firm to another, although there is a standard scale fee used for the purpose of allocating shares of commission where a group property is sold by one of the sub-agents who thereby receives a share of the principal agent's commission. Although any of the member firms can accept sole agency instructions, only about 10 per cent of instructing vendors opt for sole agency, the other 90 per cent preferring to take advantage of the group service, says their chairman, Mr. Trevor Underwood. (The average rate of commission at a home-owner is from 5 per cent on the first £1,500, 2½ per cent on the next £5,500, and 1½ per cent on the residue.)

With the group service owners have seven agents working for them through 13 offices to provide maximum exposure of the property. The procedure is simple. The instructed agent, referred to as the "principal agent," handles everything, and only he has direct contact with the vendor, with the one exception that any of the other six agents, referred to as "sub-agents," can contact the vendor direct to arrange viewing appointments.

Mr. Underwood is anxious to put over the point that the vendor instructs one agent, deals with one agent, pays one fee, only, but has seven agents working for him.

"The group provides a sophisticated multi-listing service easily understood by both sellers and applicants, and offers all the benefits of sole agency and multiple agency without their inherent shortcomings. The concept of our system is, in our view, foolproof, and, properly organised and efficiently operated, it represents the best method yet devised of marketing residential property in this country."

"The advantages of applicants is obvious, since they can call at any one of the member offices to obtain particulars of 90 per cent of the properties in the area, thereby saving considerable time and footslogging. The scheme also creates a happy relationship between member firms, and healthy competition to sell each other's properties, insists Mr. Underwood.

He told me that they have been approached by agents in other areas so that they can start similar schemes.

About the present state of the market in Northampton Mr. Underwood says the past year has shown a levelling off of prices and generally speaking within the last six months there has been virtually no increase in property prices.

"The market is flooded with estate-type detached and semi-detached houses which are very difficult to sell, but there is still a good demand for small terraced houses, pre-war semi-detached houses in the better residential areas of the town, and for individually designed country properties either modern or period, especially if they include some land."

"For the next couple of months I doubt if we shall see any sudden improvement in the market, but I anticipate a steady increase in demand and therefore in prices over the rest of the year, providing the general economic situation does not deteriorate further. But I would doubt whether this year will see an increase in property values overall of more than about 10 per cent."

Further information: Property reports and commentaries free from Mr. C. Cox, Fox and Sons, 32-34, London Road, Southampton. SO9, 2LP, and Mr. T. Jackson-Stops, Jackson-Stops and Staff, 14, Curzon Street, London W1V 7FH: area property details (give your price range), from Mr. T. Underwood, Northampton Group Estate Agents' Service, 16, St Giles Street, Northampton NN1 1JA, and Mrs. J. Meyer, Foreign and Residential Estates, 6, Erskine Road, London NW3 3AJ.



The Old Rectory, Grafton Underwood, in about 2 acres near Kettering, Northants. Built around 1868, is for sale for offers around £80,000, through the Duke of Buccleuch. There are 6 main bedrooms, 3 secondary bedrooms, and 2 bathrooms, with an

option to purchase another 7½ acres with a stable block and cottage. Details W. Dixon, Cluttons, 74 Grosvenor Street, London, W1 (01-491 7769), or J. K. Royston, The Agent, The Boughton Estate Office, Weekley, Kettering, Northants (0534 82308).



West Winds, a 5-bedroom cottage-style house within 100 yards of the foreshore at East Preston, West Sussex, is for sale at £135,000 freehold. It is just over a mile to Angmering main line railway

station with its direct trains to London. Illustrated details from Michael Thomas, Fox & Sons, 4 Broadmark Parade, Rustington, West Sussex (09042 73131).

RACING

DARE WIGAN

APPLEMINT, who did so well for a filly making only her second appearance, when going down narrowly to Petroleuse in Epsom's Princess Elizabeth Stakes, can secure an Oaks place by winning at Kempton today.

Sir John Astor's bay, one of four West Isle filly still left in the classic, is by no means ideally bred for the Oaks job in ground likely to be riding on the soft side of good at best. However, judged on her run in the extended mile of the group three Princess Elizabeth Stakes this attractive filly by that outstanding filly's sire, Sir Ivor, out of the Grey Sovereign mare, Elitist, will have no stamina problems in the afternoon's one mile UBM Merchants' International Fillies Stakes.

Although Petroleuse did nothing to advertise the form

of the Princess Elizabeth Stakes when getting home in front of only two in the Prix Saint-Alery her running in Paris was so bad that it can safely be ignored as any sort of yardstick.

Applemint, a compact handy sort, whose ability to handle Epsom heat, that most already established, can earn herself a place in the Oaks field by outstaying Tolmi whose stamina could be tested to breaking point.

In addition to sponsoring the big fillies race the UBM group are also supporting the UBM motors Stakes, a one and a quarter mile handicap which carries £4,000 added prize money. Here backers have a far wider scope for losing their money than a year ago when Elitist, under a masterful ride by Pigott, accounted for three opponents. This time there are a dozen in the line up and finding the winner is likely to present plenty of problems. For anyone intent on a bet, however, Glasgow Central is not one to overlook. Trained by

Ryan Price, who almost invariably does well on this course, Glasgow Central achieved his two successes over the day's trip in soft ground last year.

Several fast fillies have accepted for the Manor two year old Stakes won a year ago by Glasgow Central's rider, Brian Rouse on Welshwyn. Among them is Kind Music, a grey colt by Music Boy out of the speedy Runymede mare, La Magna. Kind Music got off the mark at the first time of asking with a head victory over Sparkling Sin in the Dufftown Glenlivet Stakes on May 4 and can follow up by beating Fool's Dancer.

KEMPTON
1.30 Spark of Life
2.30 Glasgow Central
2.30 Hurdley House
3.00 Applemint***
3.30 Glamour Show**
4.00 Kind Music*
4.30 Dollar Pocket
AYR
1.45 Spanish Pool
2.15 Marching On
2.45 Silly Prices
3.15 Muskref

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TRAVEL

Scotland in famous footsteps

BY SYLVIE NICKELS

IF ONLY I could understand him better, I know I should be much moved by the poetry of Robert Burns. Certainly a recent visit to Dumfries has increased my inclination to try so it seems the charisma that captivated so many of his female contemporaries still carries across nearly two centuries. Yet for all his amorous successes, Burns' life was burdened by debt and hard physical labour that led to ill health and death at the age of 37.

Fortunately most of his correspondence was written in a fine flow of standard English. A phrase in one of his letters above a bar of the Sun Inn in Dumfries caught my eye: "My Farm gives me a good many uncouth Cares and Anxieties," he wrote, adding "but I hate the language of Complaint." Despite his own problems, he cared enormously for others. In a letter to a friend, he wrote: "I should be glad to see you and to hear of you and to hear of your friends."

Dumfries is an obvious destination for Burns addicts. He lived in two different houses there, and died in one of them (now a museum). His pew is marked in St Michael's Church and his mausoleum fills a corner of its churchyard. He found relaxation in the Sun Inn and he farmed unsuccessfully at Ellisland, some six miles north (another museum) before becoming an excise man to try to meet his debts. And at Brown, a few miles south-east of Dumfries, he took a drastic sea-

bathing cure by the wind-swept Solway estuary which doubtless truncated his life, for he died only a few days later.

In Dumfries, we stayed at the County Hotel, which Bonnie Prince Charlie commandeered when it was still a private house in 1745, making himself a thorough nuisance. Apart from being very comfortable, the County arranges 4-night tour packages with a series of half-day mini-bus tours into the surrounding countryside, half board, picnic tea, and room with bath and colour TV for £84.

My own interest in Burns was sparked by a Scottish Tourist Board publication (free) devoted to the poet and places associated with him. Many of these are in Ayrshire, including the Land O'Burns Centre near the poet's birthplace in Alloway, two miles south of Ayr. We did not have time to go that far, but once bitten by the bug of theme trails, further investigation led us to the Tourist Board's booklet, *Scotland in Famous Footsteps*, which for 40p (inc. postage) outlines 12 touring themes based on personalities as diverse as Robert the Bruce, Queen Victoria and General Wade.

Some of these were too far afield for us, but from the rest we evolved a splendidly circuitous route through the Borders that turned itself into a kind of historic and literary treasure hunt.

Mary Queen of Scots was forever intruding upon our horizons, though in fairness it was she who lured us to Traquair House, near Innerleithen, which immediately became one of our favourite stately homes. In a gloriously secluded position by the Tweed, it is a most satisfying pile, continuously lived in for over 900 years, and visited by no less than 27 Scottish and English kings. A bed in which Mary Queen of Scots slept has been beautifully restored and a host of treasures and curiosities include the fine 18th century library collection and a medieval privy.

The Tweed valley became a recurrent thread in our tour, incidentally offering opportunities for bagging hunting in the many mill shops. The Tweed was much beloved, for example, by Sir Walter Scott whose home Abbotsford stands grandly above the river between Gala-shiels and Melrose. In addition to being the home and work place of a great author, it is full of bits and pieces such as Rob Roy's purse, a lock of Bonnie Prince Charlie's hair, James VI's hunting bottle, not to mention a mass of memorabilia from the Napoleonic wars, among them mementoes of Napoleon himself.

Scott is buried, not so very far away, in the north transept of the truly magnificent Tweed-side ruins of Dryburgh Abbey. Only a mile or so away is a viewpoint where he is said to

have spent many hours looking over his beloved Tweed and this is now called Scott's View.

Scott, Bonnie Prince Charlie and Mary Queen of Scots popped up again in Jedburgh, a delightful place famed for its Abbey whose imposing ruins dominate the little town. The house where Mary stayed in 1566 was designed more for defence than comfort and has a number of personal relics and a collection of contemporary quotations typifying the controversy that surrounded and still surrounds this enigmatic lady.

All theme trails in Scotland lead eventually to Edinburgh where we indulged in a cultural orgy of sightseeing. On our departure south, however, we allowed ourselves a final detour in pursuit of Mary. One of her many escapades had brought her to Dunbar, now a resort of considerable charm on the East Lothian coast. Among its attractions is the harbour by whose entrance is the exceedingly broken ruins of the castle in which Mary found shelter. Kittiwakes were nesting among its modest remains earlier this month, while fishermen messed about in boats in the spring sunshine. It is a lovely spot and we were grateful to Mary for bringing us there.

Further information: Scottish Tourist Board, 23 Ravelston Terrace, Edinburgh EH4 3EU, and 5/6 Pall Mall East, London SW1 5BA.



Burns' "Tam O'Shanter" museum at Ayr

Four machines went to mow...

THERE ARE four basic ways of cutting grass mechanically, with a cylinder mower, a rotary mower, an oscillating scythe or a fall mower. The two last are really only for large areas and special circumstances, and are of little concern to the ordinary home gardener. I use a motor scythe to cut grass where bulls are naturalised and so cutting must be delayed until mid-June. I am assured that I could do it just as efficiently with a special type of rotary but my Allen scythe, made in 1949 like a tank, seems likely to see me out. Unhappily it is no longer made though a similar machine is available.

One merit of the motor scythe, not possessed by any of the other three types, is that it cuts the grass without damaging it. If one has a paddock from which one wishes to take a crop of hay a motor scythe is the answer.

I have only very limited experience of the fall system which I tried out on a machine that is no longer available. It seemed ideal for rough tough work but I could see no particular merit in it for gardens.

Which leaves the cylinder and rotary mowers to compete for an ever growing market in which the principal manufacturers have become entangled in an embarrassing battle of words. As I have used both types in many of my variations, for many years I can pass a completely unbiased opinion on the claims and counter claims that are being made.

The cylinder mower has two notable advantages. It can give the smoothest of smooth cuts provided the revolving blades are sharp and give a sufficient number of cuts per foot of forward motion, and it is usually the most economical in its power requirements though this is influenced by the cylinder and the speed with which they revolve. If the machine is power propelled as well as having its blades power driven the number of cuts per foot will be determined by the gearing and the number of revolution in relation to forward movement and

the greater the number of blades the smoother the cut.

But multi-bladed, fast revolving cylinders clog easily if the grass is long or wet and are really only to be recommended for lawns and sports greens that are cut frequently and are always kept short. For home use five blades are usually sufficient and some manufacturers reduce it to four or even three, which means that the machines will tackle fairly long wet grass. If they are power propelled reduction of blade number is likely to result in a more ribbed finish but if the mower is hand propelled, only the cylinder being power operated, one can overcome this by pushing it forward more slowly thus getting a greater number of cuts per foot.

A drawback of cylinder

GARDENING

ARTHUR HELLIER

mowers is that other things being equal, they cost more than rotaries to maintain. This is because sharpening the revolving blades is a skilled operation requiring special grinding equipment and it has been getting more and more expensive every year. Some manufacturers try to overcome this by using a softer steel for the revolving blades claiming that they are then virtually self sharpening by contact with the fixed bottom blade. I cannot say that I think this an altogether good idea.

By contrast rotary mowers, which blades do not have to make contact with anything but the grass, are easily sharpened. All that is necessary is to unbolt the blades occasionally and touch up their cutting edges with a file or on a grindstone. I am sometimes warned that I should not do this myself because of the danger of unbalancing a blade so that it starts to vibrate just as a badly balanced car will do. I can only reply that I have been sharpen-

ing rotary blades for more than 30 years and have never encountered this difficulty.

Rotary mowers vary greatly in the quality of the finish they give and this seems to depend partly on the speed with which the blades rotate, partly on the steel and also on the angle at which the cutting edges are sharpened. The best can almost rival the best cylinder machines, the worst can give a very rough finish. Because speed of rotation is so important rotary mowers use a lot of power for their width of cut but I do not think this is significant for the relatively small machines for use in gardens. The danger, perhaps, is that manufacturers, in their battle to keep prices competitive, may tend to under power their cheapest models.

Because the rotary mower blades revolve in the same plane as the ground the system lends itself ideally to the air-cushion or hover method of suspension. All that is necessary is to attach a suitably designed fan above the blades and design a hood that will contain the flow of air and you have a machine that glides effortlessly in any direction. Such machines can be swung sideways like a pendulum and this can be very useful when cutting steep banks. It is even possible to lower such a machine on a rope or, if the bank is very wide, to attach two ropes to it, one held at the top and the other at the bottom. The hood of the rotary is usually slim and this, combined with the lack of wheels, makes it ideal for cutting beneath the branches or shrubs or under overhanging plants. Drawbacks are that the machine must be carried from place to place unless a special wheeled carrier is purchased; that the slim hood can become choked with grass if it is wet; and that some extra power is required to maintain the suspension.

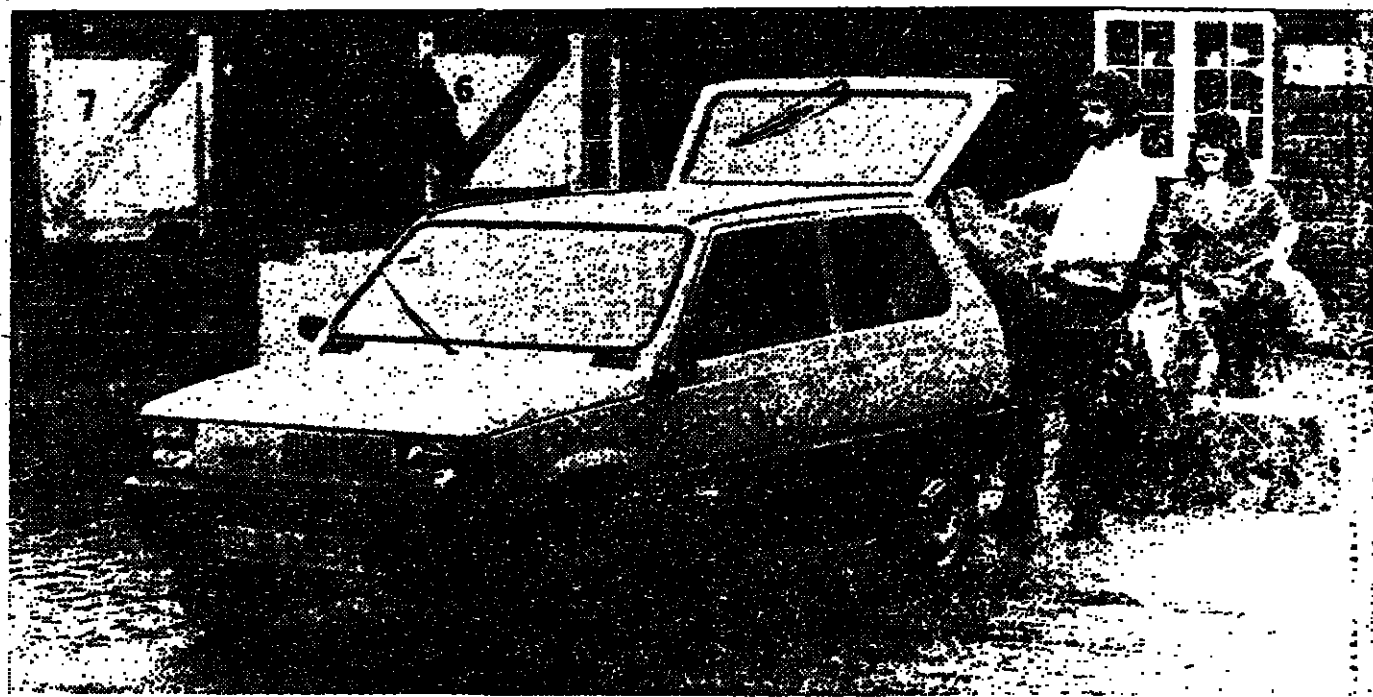
The wheeled rotary suffers from neither of these difficulties but cannot be swung about like a hover mower and is less easy to push under stems. Nevertheless, it is a highly practical machine which, if well made and adequately powered,

can handle short and moderately long grass wet or dry. It is not a glamorous machine and is rather out of the limelight at the moment but it has long been the most popular type in Europe and America and I believe in the long term may well prove to be the top seller here. It is easy to design a wheeled rotary mower to pick up cut grass as efficiently as a cylinder mower but it is almost impossible to do this with air cushion suspension because of the necessity of directing the flow of air downwards and containing it as much as possible.

All these various types can be powered by electric motors or petrol engines. Battery operated mowers did not catch on despite their obvious advantages of mobility, low noise level and ease of operation. Their day will come when better, lighter, longer lasting batteries are available at a reasonable price. Most electric machines are mass operated which limits their range to the length of cable that will carry sufficient current from the nearest power point. The cable can be a nuisance but this is not serious on a straightforward lawn that has not too many curves, angles and offshoots. Petrol engines can go anywhere but are more costly to maintain and as they age may become difficult to start.

Finally there are edge trimmers and brush cutters, functions that can be combined in the same machine with changeable heads. They use the rotary principle but reduced in size and attached to a handle which can be swung about in any direction. For grass trimming steel blades are replaced by short lengths of nylon cord which bend harmlessly if they encounter any solid object, which means that one can cut the grass right up to a wall or tree with these very useful little tools. Again they can be electrically or petrol driven. The more powerful machines fitted with steel blades will cut through quite thick scrub. I use one of these and find it invaluable but with the steel blade it is distinctly dangerous and must be used with care.

MOTORING



The Fiat Panda; cheap, tough and spacious, with an excellent ride over bad roads

Loyal and hard working servant

BY STUART MARSHALL

THE QUESTION is inevitable but irrelevant: how does Fiat's new Panda compare with BL's equally new Metro? The answer is that it doesn't because it isn't meant to.

The Metro, for which I have the highest regard, is selling well to buyers who might have decided to go for a VW Polo, Ford Fiesta or Renault 5 instead. It is a small, beautifully packaged homely carriage.

The Panda is cast in a similar though less eccentric mould to the Renault 4. That is to say it is a car for people who don't care very much about cars at all, providing they are rugged, comfortable, reliable, adaptable and cost as little as possible to run. In other words, a domestic appliance.

Despite its flat screen and rear window, its slabby body styling and fatal practicality, the Panda still manages to look slightly chic. The back has the capacity of a minivan once the seat has been removed—it's the work of a few seconds providing you have read the handbook.

When soiled, the upholstery can be removed and washed. Seats made of rubber bands covered with tweed cloth can be much more comfortable than conventionally thick - padded ones.

Reliability—and nothing is more important to the kind of motorist at whom the Panda is

aimed—is an unknown quantity but at least the Panda's mechanicals are from those of the Fiat 127 which has been around since 1970. And corrosion? Fiat swears the Panda should be as rust resistant as any of its rivals. Its body is well protected front and rear by impact absorbing moulded bumpers and on the sides by a new German material said to be ten times as tough as paint.

Service costs, too, are critical. The Panda needs only 5.7 hours of routine service time in the first 24,000 miles, during which parts will cost £23.15 at today's prices. Assuming labour (optimistically, I feel) at £10 an hour, that means the Panda owner will spend £28.15 on 24,000 miles of servicing compared with a Metro owner's £36.07. BL may well do its sums and reach a different conclusion. What is unarguable is the first cost of the cars: the Panda is £2,880, the cheapest fleet-model Metro £3,333 and the Metro L £3,730, less whatever discount one can squeeze.

So the Panda, with an interior that will hold anything from straw bales to a reclining couple, starts its life in Britain with a strong price advantage over any truly comparable car.

The first time I drove the Panda was in Italy a year ago when I was impressed enough to forecast that it would beat

the Metro into third place in the Car of the Year competition, which the Escort would win. (I was right.) When we met again recently, the wet and winding hills of North Wales were sterner stuff than even Rome's rush hour. Two up, with a boot full of luggage, the Panda went very well indeed.

There is quite a big gap between third and top—the latter is a galloping rear for flat-out autostrada cruising at around 85 mph—and in Wales, second and third saw a lot of use. Third yields just over 60 mph and second is good for an honest 40 mph. My test drive was too brief for a meaningful consumption to be recorded. The official figures are 35.3 mpg (urban) and 55.4 mpg and 40.1 mpg for a steady 56 mph and 75 mph respectively. They are not as good as the Metro HLE's or Renault 5 TL's but only a heavy-footed owner should get less than 40 mpg from a Panda on a journey.

The steering feels a little loose-jointed, a consequence of the soft, pot-hole-absorbing suspension that allows a lot of vertical wheel movement and has led to some compromises in the steering geometry. But the Panda has a 30 ft turning circle, stays on course regardless of road surface, doesn't roll

extravagantly when cornered, Italian-style and rides as agreeably as any small car I can think of. I tried the back seat for 20 miles while a colleague pushed the Panda along smartly. Though over six ft tall I was uncramped, with adequate knee and head room, and I can think of cars costing three times as much in which I have passed-gere less comfortably.

The 903 cc engine (45 bhp at 5,600 rpm, 9:1 compression ratio) is noisy when accelerating hard but a genuine 70 mph motorway cruise is not at all clamorous. The gearshift is rubbery and calls for a firm hand rather than a finger and thumb. Although the disc front, rear drum brakes felt a little spongy initially, they coped with fast downhill driving without fading or even smelling hot.

Standard equipment includes a single arm (and single-speed) wiper of majestic size that clears most of the laminated screen; tinted glass (hinged for the rear seat, winding for the front); and a wiper for the heated rear window. There is a slot for a radio, but the set is an extra.

Would I buy a Panda? If I had a young family, a big dog and a need to haul occasional bulky perhaps dirty loads of garden produce or animal feed over poor roads, I wouldn't hesitate. It's what our forebears would have called a loyal and hardworking outdoor servant.

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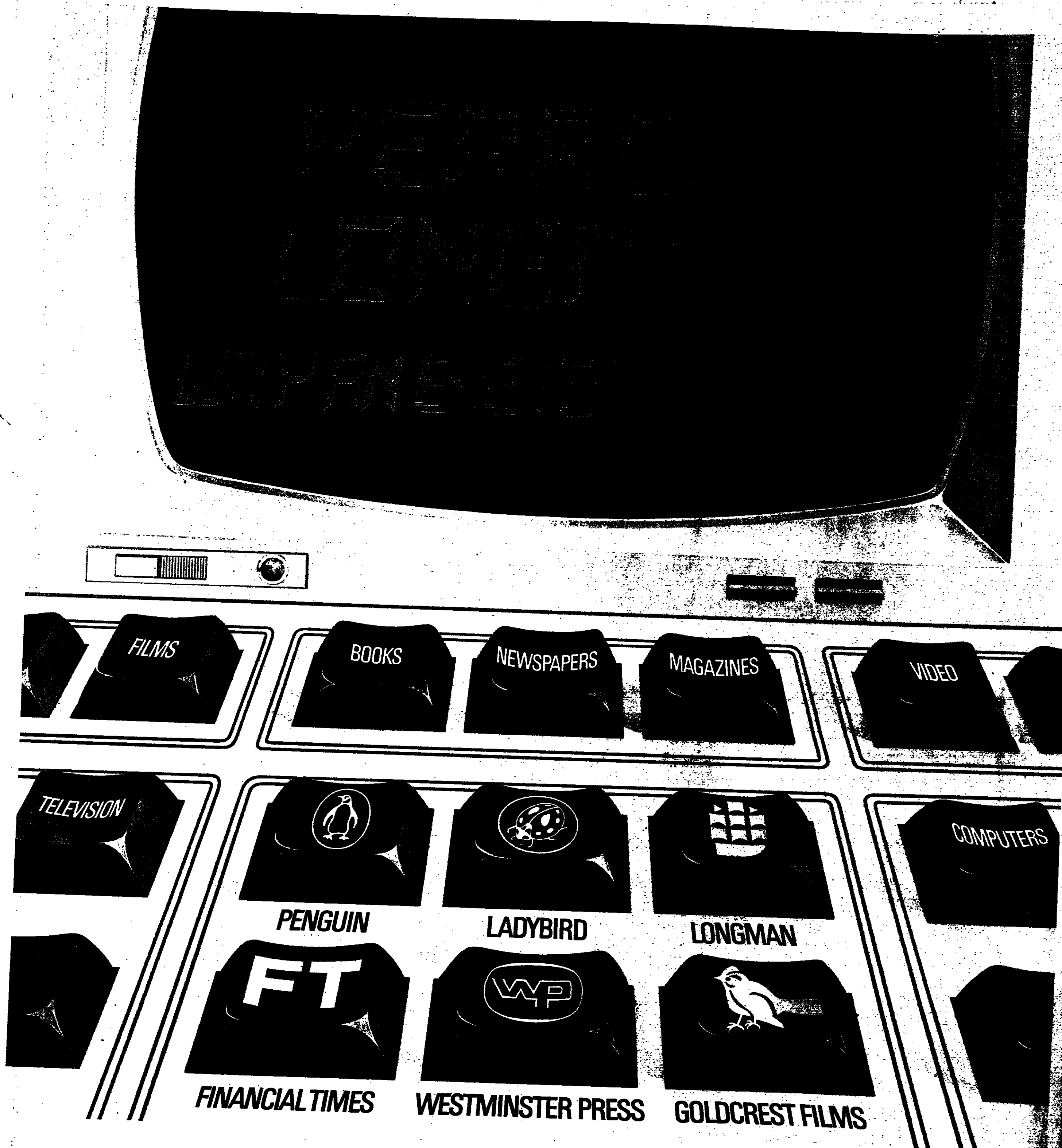
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Year in brief

During 1980 the Financial Times continued to gain readership in Europe and the Frankfurt edition has reached a key stage in its development. Longman did well to increase its sales despite severe public expenditure cuts at home and the strong pound abroad. Penguin and Viking have together returned to profitability. Westminster Press made a major newspaper acquisition in Florida and Pearson Longman Films became a leading partner in an expanded Goldcrest, Britain's largest independent feature film enterprise.

The future in focus

During the year we completed a major review of our competitive position and established a new strategy for the rest of the 1980's.

Although we believe that many of our traditional markets will continue to expand, certain other favourable trends are already well-established. Most important of these are the new market opportunities created by developments in the electronic storage and distribution of information, and the development of cable television and video. It is here that we shall be committing an increasingly significant part of our energies and investment.

Several of our companies are already involved in these new areas. Longman and The Financial Times in the specialist market sector are expanding their interests in electronic

publishing and video tapes and discs. In future years communities we serve will benefit from teletext systems and cable television programming provided by Westminster Press. We will enlarge our interest in the visual media through Goldcrest and Penguin and other new ventures in television programming and video publishing.

Giving a lead

We are preparing plans to invest in a number of new initiatives over the next few years to broaden our portfolio of businesses and to develop our position in the United States. This will enable us to enter new markets and improve our growth potential. In this way we aim to retain our leadership over our British competitors and become world leaders in our chosen fields.

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by Lucia van der Post

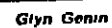
If you have a major credit

American bed linen, sheets and towels are well-known for the brightness of their designs, the quality of the material used (in particular percale, that much-to-be-praised material that washes smooth and clean without requiring an iron) and the prices. But remember their

In this area everything comes at a discount. I found Calvin Klein jeans at \$26, silk ties at \$5, bought double sheets at \$18.

One thing is certain, Sundays in Orchard Street seem a long way from home.

RIGHT, in simplified form, is a map of the main areas in Manhattan covered by the page this week. For easy identification we've marked just a few of the main tourist districts—like Little Italy, Timesland and so on.



GUIDES

The best basic guide to New York remains the *Michelin New York City* edition. £3.50 (one of the company's green guides). Buy that before you go. Once in the city go to a branch of Barnes and Noble, cut-price booksellers, and browse through a much larger selection of local guides than you will find in Britain. The best restaurant guide is Seymour Britchley's *The Restaurants of New York* (Random House.

[illegible]

SPECIAL SUPPS

and Greens' cheap collection of endlessly changing stock. Just the thing for teenagers and the young.

Capezio, 177 MacDougal and 735 Seventh Avenue has an incredible selection of dance equipment so if you're a keep-it fanatic you'll find a bigger selection of leotards, leg-warmers and the rest of the paraphernalia here than anywhere else in the world.

Ad Hoc, 842 Lexington (84th) also the place for bright new High-Tech ideas for the home.

Macy's—"The Cellar," 34th at Herald Square—marvellous for fun, cheap presents to bring home. Consists of lots of ethnic markets selling foodstuffs of all sorts, as well as almost every kind of kitchen and table accessory. Macy's itself is the



♥NY I♥NY I♥

There are a variety of reasons

has become a centre for the purchase of cameras, electronic goods and gadgets. It has, of course, a huge and largely well-beeled population. It has large numbers of tourists, even if until recently these were largely Americans themselves. But to those must be added the fact that for many items New York

entrance put you off. No one has much time for debate, so make sure you know what you want. This week we did a spot-check comparing prices with

check comparing prices with those at Dixons in the UK. Without exception, prices in New York were much lower and in

the case of a Nikon FE, for instance, almost £100 cheaper (£240 here compared with \$309.95 there).

Many of New York's discount camera shops are Jewish owned and not open on Satur-

As an alternative to 47th Street Photo try Olden at

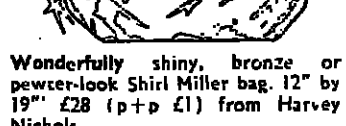
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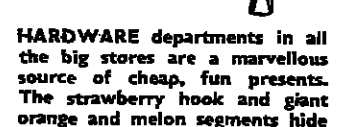
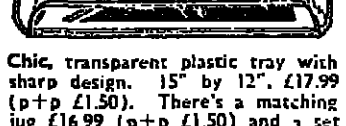
was in fact a clock, whose eyes move from side to side and whose hanging tail swept majestically first this way and then that. It was only the

then that. It was only the prospect of having to come through the Red Channel with such an object that prevented

my parting with \$28 for the plain version or even \$35 for the bejewelled one.



NY NY NY



magnets which can be used for attaching messages to fridge and so on. Each was well under a dollar.

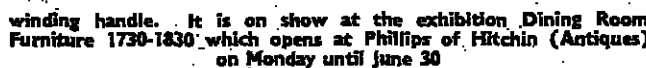
Drawings by Anne Morrow

MORE NEXT WEEK:
Where to eat in New York
and Julie Hamilton on
American food

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Actual dining room settings have been created in the handsome oak-panelled interiors of

An advertisement for the table described it as "which one person can, with Ease and Facility, enlarge or diminish to the size required, in a Manner perfectly new." It would "suit either the Cottage Orné, the

Quite magnificent is the mahogany table similar to Gillow's of Lancaster's telescopic dining table, for which in 1800 Richard Gillow took out a patent. This was a system of "attaching to a table mounted upon a frame and legs or pillars and chains, wooden or metal sliders which run in dovetail, T or square or cylindrical or other grooves, with or without wheels or rollers." Gillow supplied

Useful Reading is Ralph
Edward's *The Shorter Dictionary*
ary of English Geoffrey Wills
(Country Life), 7/6
English Furniture, 17/6
(Guinness Superlatives), E. T.
Joy's *English Furniture*, 13/0
1851 (Sotherby Parke Bernet/
Ward Locke), which includes a
chapter on metamorphic furni-
ture, and *Oak Furniture—The*
British Tradition by Victor
Chinnery (Antique Collectors'
Club), all of which are usually
stocked in Phillips art book
department.

E. P. C. COTTER

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North dealt at game to North

PROBLEM No. 373

BEN WRIGHT

The chief difference between two great courses is that at the Augusta National Golf Club it is possible to spray the ball wildly from many tees with impunity.

There is a short pair five at Muirfield Village, the 490-yard 15th, and it can be reached with a drive and medium to long iron. But those dead straight 490 yards are as dangerous and claustrophobic as any on the course with huge and stately on dark and forbidding trees on both sides—depending on your fate. A birdie is there for

The 363-yard 14th is a lay-up hole, because the creek running down the left crosses the fairway at exactly the spot a good drive would land. The green-

old Texan who was touted as a world beater when still a student at the University of Houston, has surprisingly gone nearly four and half years


at the par four 18th. Fergus's partner Renner took four at the 12th, and the two-stroke swing there obviously did much to destroy him.

should not have been lured by the "free" finesse of the diamond Knave. He must let the ten win, take the next diamond with his Ace, and draw three

In actual play East cashed his Ace, so now I had two winners waiting for me on the table when the club was led.

Lombard Street, E.C.3. Mark the envelope 'Chess Problem,' mark your solution 'Financial Times' and send to arrive by 30 June.

THEATRES

[illegible][illegible]

Another technique unique to Nevill Stori Maskelyne was his use of mica as a base for negative chemical preparations. Many portraits of fellow Oxford dons were taken on mica, suggesting a date pre-1850, and predating the use of glass as a transparent negative base.

A collection of photographs by Nevill Stori Maskelyne is to be offered at Christie's South Kensington on June 18 1981 and comprises many important aspects of the photographer's work. Also included is a selection of photographs compiled by Thereza Dilwyn Llewellyn (wife of Nevill Stori Maskelyne) of photographers grouped around the Llewellyn family. For further information on this sale or future sales, please contact David Allison at 85 Old Brompton Road, London, SW7. Tel: (01) 881 2231.

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Saturday May 30 1981

Looking for the upturn

WHILE businessmen and politicians in Britain continue with their untrusting, but so far unavailing efforts to spot the point at which the economy begins to turn, it is ironic and somewhat disconcerting that the pundits of Wall Street should be playing the same game in reverse. Just as the precipitous drop in the British economy has to some extent and end sooner or later, so the resilience of the U.S. economy in the face of real interest rates of 10 per cent or more cannot continue for ever. But just as businessmen and politicians in Britain disagree violently on whether prospects are at last improving, so the opinion in America, and even within the Reagan Administration, about the course of the economy and interest rates, seems to fluctuate wildly from week to week.

Decline

Thus, Thursday's cut of half a percentage point—to 20 per cent—in Chase Manhattan's prime rate may have set off a wave of buying in the American bond markets and selling in the foreign exchanges. But it is still far from clear whether dollar interest rates have really peaked at last and, if so, whether any decline in rates will prove more lasting than the fall from 2½ per cent to 17 per cent that took place in the first three months of this year.

While Mr Donald Regan Treasury Secretary, and Mr Malcolm Baldrige, Commerce Secretary, have been assuring investors that there would be a "dramatic fall" in interest rates by the year end it is only a few weeks since Mr Bert Sprinkel, the Treasury Under-Secretary for Monetary Affairs, was warning that prime rates were unlikely to fall below 15 per cent this year. Perhaps that could be interpreted as a "dramatic" fall from the present levels, but with U.S. inflation stabilising around 10 per cent, it suggests that high real rates of interest are becoming a permanent feature of the American way of life.

Incentives

It is anybody's guess what this may mean for the American economy, with its low personal savings ratios, and its traditional dependence on consumer credit on the one hand and its relatively low levels of corporate indebtedness on the other. The imminence of President Reagan's proposed tax reforms, which include substantial investment incentives, as well as personal tax cuts, make forecasts of consumption, investment and output in the U.S. even more problematic, particularly as it is still far from clear what exact form the final tax package will take and when it will be implemented.

Recovery

For the British economy, a revival in trade and an upturn in the world business cycle is especially important. An improvement in exports could provide one of the main planks for an economic recovery at a time when domestic consumer demand will probably be falling as a result of low wage settlements and the rising real burden of taxes.

Fortunately there is now less probability that Opec will scupper a world recovery with further increases in oil prices in the coming year. And there are still many analysts who expect the American economy to pull out of a brief period of high interest rates with continuing growth accompanied by lower inflation. That in turn should lead to low interest rates in the U.S. and other countries. But, as the many British companies which are again issuing gloomy statements, after the brief period of spring euphoria in the business community, realise the uncertainties for both Britain and the world are now as great as ever.

IF BRITAIN'S grocery trade responded to competitive pressures in the same way as the country's banks, we would all be paying more for baked beans.

The banking industry, long viewed as a gentlemanly cartel, is preparing itself for a competitive war which could transform the face of retail banking. But the irony of this particular confrontation is that, in the short run at least, the customer will pay more.

The high returns available from retail banking in the UK have made British banks, by common consent, the most profitable in the world. The introduction of new charges and of higher rates for existing services—Lloyds yesterday followed Midland and Barclays in upping some of its charges—therefore seems particularly uncharitable. It is all the more ironic that Barclays, the most profitable bank of all, should have led the way in driving up the cost of banking.

In the long run, however, the customer may benefit. The High Street banks are under heavy pressure not only from domestic competitors, such as the building societies and the Trustee Savings Bank, but from foreign banks which have now perceived the profits to be made from personal banking in the UK. To meet this challenge, the banks may be obliged to take the steps they have long dreaded and pay interest on current account balances.

To an extent, the very profitability of retail banking in Britain has led the banks have a relaxed attitude to an ever-growing mountain of paper. Barclays' proposed 50p levy on the customers of other banks who use its counters to cash a cheque is a clear sign that the banks are tightening up.

The banks can offer free banking services to most of their customers because of the enormous income which they receive from current account balances. Lloyds obtains 21 per cent of its deposits from current accounts and, at Midland, the figure is around 19 per cent. Neither Barclays nor National Westminster is prepared to pro-

vide detailed figures of this kind. During a period of high interest rates, these balances form a remarkably convenient pool from which to lend money in the market. But the problem for the banks is that the cost of running these current accounts has been escalating sharply. With free banking, customers are as likely to write two cheques for £20 as one for £40. Barclays says that it costs 46p to clear a cheque for a customer of another bank and 17.4p for one of its own customers.

On one day last year, it calculates that 4.6m pieces of Barclays paper passed through the clearing system. Since about 86 per cent of Barclays customers qualify for free banking this is expensive.

As interest rates fall, the costs become still more burdensome. The current strategy of the banks echoes the recommendations made by the Price Commission in a 1978 report: "The case for raising the level of charges for money trans-

mission services can only be properly sustained if it is linked to the expectation of low short-term sterling interest rates." Precisely what constitutes a "low" rate is a matter of opinion. In introducing its 50p charge, Barclays is attempting to bring these costs under control. It has commissioned a survey which appears to show that Barclays is processing 24m cheques a year for the customers of other banks while they are handling only 12m Barclays cheques in return.

These figures have been questioned by the other banks. An exclusive arrangement (which will continue) between Barclays and the Trustee Savings Bank is certainly a distorting factor. The savings to Barclays will not, in any event, be enormous. A charge of 50p on 24m cheques would produce only £12m, set against last year's profits before tax of £523.5m.

According to Barclays, revenue is not the central issue. "It is not our intention to make money out of this," says Mr Brian Pearce, the general manager who devised the charge. He is hoping that, by reducing the flow of other bank customers through his branches, he will be able to release staff to concentrate on more profitable services, such as home loans. This trend will also be enhanced by the increasing use of automated teller machines (ATMs), a field in which Lloyds has a clear lead.

The real significance of the move is that Barclays has turned its fire directly on the other banks for the first time. For the past decade, banks have been fighting a losing battle with the building societies and, more recently, the national savings movement. The clearing banks' share of personal sector deposits has been steadily falling.

Now Barclays is hoping to lure depositors from other banks by making them pay less than they are customers. "The only way to beat the system is to open an account with us," says an unabashed Mr Pearce.

That approach makes the

BANK CHARGES

The current of competition

By John Makinson



	Charges for customers not entitled to free banking			Charges for customers of other banks		
	Minimum balance for free banking £	Direct debit pence	Cheques pence	Notional allowance %	Giro credits pence	Cheques pence
Barclays	50	17½	17½	7	30	50
Lloyds	100	20*	20	8	30	—
Midland	100	15	20	6½	30	—
NatWest	50	12	18	8½	30	—

* Cashpoint charge 15p per day. † An interest rate which partially offsets bank charges.

drive to contain costs and stimulate competition is producing higher charges in other areas as well. Partly as a result of discussions with the Office of Fair Trading, the banks have agreed to drop a mutual arrangement to transfer money on behalf of each other's customers (such as the payment of telephone or electricity bills) and share the cost.

As a result, the banks have negotiated a series of bilateral arrangements. But several recipients of the money, such as mail order firms and public utilities, have balked at paying the cost and all the banks have been obliged to impose a charge of 30p per credit on non-customers.

In a sense, the payment represents a counterpart to the Barclays 50p charge for cashing cheques. Some banks felt disadvantaged by the mutual arrangement and would probably have renegotiated it, even without the intervention of the OFT.

The banks' determination to allocate a specific charge to a specific cost acts as a driving force behind their more competitive—and expensive—attitudes. Again, the policy of the banks is in line with the recommendations of the Price Commission: "We conclude that in future, if net money transmission revenue is to be increased, charges should reflect more closely the cost of the service provided." The general manager of a clearing bank makes the same point another way: "We are trying to establish the real rate for the job."

But the banks may find it hard to justify a policy of imposing charges which reflect the cost of a service without giving more consideration to the benefit which they receive from current account balances. With both domestic and foreign competition knocking loudly on their doors, they may be obliged to follow the Price Commission's advice that "fuller credit should be given for the income that arises to the banks from investing the deposit." And, as the Commission points out, that means paying interest on current accounts.

Some of Barclays' front-line staff are also uneasy about the new charges which they fear could be counter-productive, particularly as it now looks as if the other banks will try to isolate Barclays and continue to cash each other's cheques for free.

They also believe that, by raising charges to the customer, banks will make life easier for the competition. Some U.S. banks and trust companies are already offering interest payments on the equivalent of current accounts. Merrill Lynch, the U.S. securities firm, this week announced a scheme which would allow British customers to obtain money market rates on an account from which withdrawals could be made. The minimum balance, however, is likely to be high.

Some British bankers fear that the competitive strategy now being undertaken by Barclays in particular could back-

fire. The clearing banks have developed a money transmission system which has no parallel anywhere else in the world and an independent approach by any one bank could neutralise the advantages which it has yielded to bank customers and produce a banking system roughly along the U.S. model.

They are also apprehensive that wide variations in bank charges for personal customers would make it difficult to harmonise the network of automated teller machines. The German experiment illustrates that this technology can be integrated to provide a better service for all bank customers.

But there is a real chance that the technology which drew the British banks together over the past decade could drive them apart in the 1980s.

How the German and American systems compare

THE CUSTOMER of a British bank may find himself confused by the series of announcements on charges made over the past few weeks, but the banking system is simplicity itself compared with the U.S. And, while the West German structure is easy enough to understand, it is almost certainly more cumbersome and expensive than banking in Britain.

U.S. banks have never established a money transmission network like the UK giro system. Customers can only conduct transactions through a bank in which they have an account. Not surprisingly, therefore, many hold several accounts.

As a result, many U.S. banks design their charges principally to tempt customers away from competitors.

Citibank, for example, scales its charges according to the level of balances maintained by a customer. Anyone who maintains a monthly average of \$3,000 in any combination of Citibank accounts is entitled to the so-called NOW account, which carries no charges and currently pays interest at 5½ per cent per annum. Other banks have lower minimum balances for this kind of account, which can be used like a British current account, but the threshold must be maintained on a daily basis.

A customer who keeps a monthly average of \$1,500 in any combination of accounts at Citibank qualifies for free banking on a "checking account." On aggregate balances between \$900 and \$1,499 a 32 monthly charge is payable, for balances

between \$500 and \$899 the charge is \$4 and anything under that incurs not only a monthly charge of \$4 but a levy of 25 cents on every transaction.

According to Citibank, the idea of this scheme is not to penalise the less well-off but to discourage the habit of maintaining three or four accounts. Anyone who can establish that he maintains his primary account at Citibank (for example by having his salary paid into the bank) is entitled to further advantages. He will obtain a discount of 1 per cent on the mortgage rate and, at the end of the year, is also likely to obtain a better deal on savings accounts.

The U.S. banks have moved further than their British counterparts in automating simple transactions. Citibank

estimates that around 900,000 customers have cards for its 488 automatic teller machines (ATMs) which can perform most simple transactions and provide information on account balances at the push of a button.

ATMs have not yet been introduced in West Germany but banks there are working on a system which, in contrast to the U.S., would allow the customer of one bank to use a rival's machinery. German bank customers have never been too enthusiastic about pieces of plastic, however, and it is not certain that the ATMs will gain easy acceptance.

At present, the customer of a German bank can use another bank's facilities only to cash a cheque backed by a Eurocheque card. In this respect, the German structure is closer to

the fragmented U.S. banking system than to the reciprocal arrangements which have applied up to now in Britain.

Banking in West Germany is not cheap. At the Dresdner Bank, for example, current account holders receive interest at ½ per cent per annum but also pay a flat DM 2 a month in charges, as well as specific charges on some transactions. Unless a customer specifically requests a monthly statement, an account balance will be sent after every transaction and the customer pays for the postage. The DM 2 charge can, however, be at least partially offset in the case of customers whose salary is paid into the bank.

Some British bankers fear that the competitive strategy now being undertaken by Barclays in particular could back-

fire. The clearing banks have developed a money transmission system which has no parallel anywhere else in the world and an independent approach by any one bank could neutralise the advantages which it has yielded to bank customers and produce a banking system roughly along the U.S. model.

They are also apprehensive that wide variations in bank charges for personal customers would make it difficult to harmonise the network of automated teller machines. The German experiment illustrates that this technology can be integrated to provide a better service for all bank customers.

But there is a real chance that the technology which drew the British banks together over the past decade could drive them apart in the 1980s.

Letters to the Editor

Innovation

From Mr. R. Grant

Sir,—John Elliott ("Lambard" May 27) identifies the need for a more active government policy towards innovation "using national organisations and institutions, including the Government to stimulate and guide individual endeavour." The content of such a policy is not made clear but Mr. Elliott's admiring references to French and Japanese policies in this and earlier articles suggest that the policy would involve government in identifying areas of technological potential and concentrating state support on projects and enterprises within these areas.

While most people (including Sir Keith Joseph) recognise the desirability of increased state expenditure on industrial R and D, the advantages of close government involvement in the selection and promotion of particular technologies and projects are less apparent. Emulation of other countries' industrial policies can be disappointing (cf the Industrial Reorganisation Corporation). As Keith Joseph has pointed out, the successes of Japanese and French industrial policies may be more a reflection of the social, economic and political conditions in these countries than the actual policies pursued.

Studies into the factors influencing innovative success and observation of the past failures of British policies towards industrial innovation are not encouraging to a more active role for government. Research into innovative performance has identified the importance of an understanding of the needs and an appreciation of the value of users as a vital factor in innovative success. Yet the history of government involvement in innovation points to the priorities accorded to national prestige and short-term political gain over the needs of the market. While research indicates an important role for small firms in many areas of

innovation, government policy is notable for its large firm bias. Furthermore, government selection of a particular technology or development strategy may put at risk an entire industry should the government's chosen route fail. Proponents of a more active interventionist innovation policy should study carefully the results of past policies towards the aircraft, nuclear power and computer industries.

An alternative approach to innovation policy is to increase rather than reduce reliance upon technological entrepreneurship and the market mechanism. Such a policy would require that government intervenes primarily to offset imperfections in the market for innovation—providing general subsidies to R and D (at differential rates) to equate private and social rates of return, offering finance and interest rate subsidies where capital markets are demonstrably imperfect or excessively risk-averse; and providing information and consultancy services to accelerate the diffusion of technology.

While such a policy would involve greater public expenditure than a more selective, interventionist approach—the gains from a broader-based, more market-orientated technological effort could be substantial.

Robert M. Grant,
City University Business School,
Lionel Denny House,
23 Goswell Road, EC1.

Striking

From the Managing Director
Lothian Chemical Company

Sir,—Being a regular reader of your paper, I am concerned that you use the term "Industrial action" when you are reporting or discussing the strike of civil servants.

These people cannot take industrial action and never will: they are not involved in industry. When you permit this term to be used in the incorrect

sense as a euphemism for strike, you insult all the millions of hard-working people involved in industry, who are taking industrial action to produce the wealth that provides the exceptional benefits and conditions enjoyed by the civil servants, who are striking for even better benefits and conditions.

If the civil servants persist in their greed they will find it will backfire on them, as the people who provide their exceptional benefits cannot obtain similar benefits even if they work until they are 100.

Apparently the strike is over the desire for comparability, with industry, by the civil servants. If this is what they want, which 30 per cent of them will have to be made redundant, which benefit will they be prepared to give up—the indexed pension, the annual six weeks paid sick leave, which is taken whether sick or not, or the automatic annual increments?

J. L. Romanes,
Lothian Chemical Company,
3 Broughton Road,
Edinburgh.

Employed

From Mr. A. Jaquiss.

Sir,—May I take issue with Philip Bassett concerning his article of May 26 on the dilemma of the civil service unions. He says: "The options open are..." and goes on to list five.

I would suggest that there is a sixth option—to accept that the civil service is considerably better off than a large number of people in the country and get on with the work, thanking God for a relatively secure job.

A. G. Jaquiss,
Little Garlands, The Grange,
Grange Lane, Cookham, Berks.

Questions

From Mr. S. White

Sir,—Why has Mr. James Prior sent a lady in a car to ask me—and presumably as they are chosen by computer—several

thousand others, such questions as: "How many bedrooms do you have? Have you a flush toilet? Have you an internal sink unit? Do you own this house? And did you live here a year ago? And so on and so on, not only in respect of myself but a separate several page form for everyone else in the house?"

As the questioner said "Everyone asks why it is necessary to get this information so soon after the census has been completed and what purpose is served by such questions?"

Is this merely another example of "Yes Minister" where a return instituted many years ago is still made even though its reason has been forgotten in the depths of time? Does Mrs. Thatcher know that numbers—perhaps large numbers—of civil servants are employed in this way?

Or is it perhaps a desperate attempt to create jobs?

Stanhope White,
47, Severn Drive,
Guisborough, Cleveland.

Yes, Minister

From Mr. H. Spencer.

Sir,—The recent crocodile tears over defence spending will no doubt form the basis for many future episodes of that superb TV comedy series, "Yes, Minister." One can just imagine the self-seeking Sir Humphrey persuading the pathetic Hacker or Pym or Nott or whoever, that if we plan to reduce the army by ten or twenty thousand men then obviously we need to build a new barracks! "No, all those empty, recently refurbished barracks clearly won't do, Minister. They won't provide work for all those designer chaps in Heseltine's P.S.A. You know how keen they are for bigger projects." Sir Humphrey could then show quite clearly that for a capital investment of a mere £12m the MoD might save £250,000 p.a. "Yes Minister, I know you could get a much better return by putting it in the TSB, but we'd

run the risk of not improving our annual record of overspending." Not-Hacker: "Aren't there plenty of existing barracks that can be completely rebuilt—just to use up the money?" "No problem there, Minister. We've got nearly half a million acres of Defence estate to play with. The site we've chosen, however, is good agricultural land we requisitioned some years ago. It is still being farmed, but we are planning to do is vacate an existing massive barracks in the centre of a town and build this brand new one two miles away in open farmland. That way we can unload the vacated complex on to the local council so that they can expand their offices, while at the same time lumbering the local ratepayers with the maintenance costs for the buildings we no longer need. At a stroke we can claim to have reduced public spending, while pointing a finger at freeloading local authorities. Brilliant!"

You may detect a certain lack of logic or consistency in the above. Fact, however, is infinitely more devious, more contorted and hypocritical than any fiction. In the Lewis Carroll world of Government spending, the case described above is exactly what is currently being planned for a new barracks at Flowerdown, Winchester. Still, it will bring a few laughs on "Yes Minister," and further fuel the nation's contempt for Government, civil service, and local authorities alike. Come back Leslie Chapman, all is forgiven.

H. E. Spencer,
The White Lodge,
Harestock Road, Winchester,
Hants.

Complexities

From the Managing Director,
Perforag (Sales).

Sir,—Having just attended a seminar where business start-up schemes were expertly expounded upon, I came to the conclusion with the rest of my colleagues

that the cost to the individual to unravel the complexities would be more than outweigh any advantages.

When are we going to wake up. So the mandarins attempt to "protect" the public against tax avoidance—do they never weigh up the cost of such legislation? One could name quite a number of acts where the "do gooder" approach has cost this nation untold agonies simply because they cannot appreciate and understand the simple answers, and consult people who at least could contribute positive answers instead of negative.

L. S. Baxter,
The Leys,
Lower End,
Thornborough,
Buckingham.

Currency

From Mr. T. Prideaux

Sir,—Mr Jackson (May 21) suggests that the existence of oil assets is a reason for sterling's strength, and that a slowing of production would not weaken sterling, as the currency would be buoyed up by oil reserves. He suggests that the market is a better guide than academics or politicians to a currency's exchange value.

But the accepted existence of non-price factors in explaining a currency's strength, most notably in respect of Germany in the recent past, is only an explanation of trade account surpluses in nominal terms when those surpluses cause an apparently over-valued currency.

But non-price factors are an asset as in North Sea oil—the market is a clearing mechanism and needs the product to be sold and financed to create a price. The Liberals are right—if the oil is left in the ground the demand for sterling will diminish.

Terence Prideaux,
Industrial Bank of Kuwait,
P.O. Box 3146,
Safat,
Kuwait.

THIS NOTICE DOES NOT CONSTITUTE AN OFFER FOR SALE

ISSUES OF GOVERNMENT STOCK

The Bank of England announce that Her Majesty's Treasury has created on 29th May 1981, and has issued to the Bank, an additional amount of £280 million of each of the Stocks listed below:

12¼% Exchequer Stock 1992
12% Treasury Stock 1995
12% Exchequer Stock 1999-2002

The price paid by the Bank on issue was in each case the middle market closing price of the relevant Stock on 29th May 1981 as certified by the Government Broker.

In each case, the amount issued on 29th May 1981 represents a further tranche of the relevant Stock, ranking in all respects pari passu with that Stock and subject to the terms and conditions of the prospectus for that Stock, save as to the particulars therein relating to the amount of the issue, the price payable, the method of issue and the first dividend payment. Copies of each of the prospectuses of the Stocks listed above, dated 18th March 1977, 9th September 1977 and 28th July 1978 respectively, may be obtained at the Bank of England, New Issues, Watling Street, London, EC4M 8AA.

Application has been made to the Council of The Stock Exchange for each further tranche of stock to be admitted to the Official List.

The Stocks are repayable at par, and interest is payable half-yearly, on the dates shown below:

Stock	Redemption date	Dividend dates
12¼% Exchequer Stock 1992	25th August 1992	25th February 1992 25th August 1992
12% Treasury Stock 1995	25th January 1995	25th January 1995 25th July 1995
12% Exchequer Stock 1999-2002	22nd January 2002, or on or at any time after 22nd January 1999 subject to not less than three months' notice.	22nd January 1999 22nd July 1999

Each further tranche of stock issued on 29th May 1981 will rank for a full six months' interest on the next dividend date applicable to the relevant Stock and will not be distinguished from the amount of the relevant Stock already in being.

BANK OF ENGLAND
LONDON
29th May 1981

Companies and Markets

UK COMPANY NEWS

NEB-aided company calls in the Receiver

ANOTHER National Enterprise Board-assisted company has had to call in the Receiver.

Yates Duxbury, a fine paper mill, originally wholly owned by Total, announced yesterday that it had called in the Receiver to restore it to profitability.

The company's two shareholders, Yates Duxbury and Total, had been unable to agree on a plan to restore the mill to profitability.

Warning signs about Yates Duxbury were posted in the NEB's report and accounts for 1980, published last week.

The accounts the NEB said that the company was under severe strain, "had made losses of £750,000 last year, and careful consideration" was being given to whether it could be rescued.

The NEB took up half of Yates Duxbury in 1979. In total its equity and loan interests in the company have amounted to £2.5m. In addition, the Bury-based company has received £500,000 of selective regional aid under Government schemes.

The money had been intended to assist Yates Duxbury in constructing and re-equipping a new paper mill, but it admitted yesterday that the plans had hit both technical and financial problems.

Total, which still owns 50 per cent of the company, has volunteered to meet 50 per cent of any ultimate shortfall in Yates Duxbury's assets, as far as these affect bank and bona fide trade creditors.

It has no legal obligation to take on this burden, and its statement appears to include arrangements for the NEB or other Government bodies.

This is the seventh small company to be put into receivership or liquidation by the NEB in the past two years. The decision is in line with the Government's policy that the board should not continue to support investments that do not have profitable prospects.

The NEB became involved in 1979 in response to requests from the National Economic Development Council's sector working party for paper and board which proposed a rationalisation of fine paper making in the Bury area.

Profits before tax of Robertson Foods fell from £2.5m in 1980 to £1.2m in 1981, on turnover down 5.4m to £20.48m.

The drop in earnings occurred in the first half when the group slipped from £1.2m to £750,000. Robertson, which produces preserves, breakfast cereals, canned foods, soft drinks and brewing kits, has now been taken over by Avana, which received acceptance totalling £6.54 per share for its offer.

The pre-tax loss was struck after an exceptional debit of £115,000 (nil) Tax took £722,000 (£142,000) and there was a debit of £213m (£17.2m) for extraordinary items including the cost of defence of the Bury area. The loss attributable to shareholders was £565,000.

IN BRIEF

ROTHMORE HOLDINGS—At AGM, chairman stated that the company had a strong position in the UK with some 200,000 shares outstanding. Normal dividend would be restored early in 1982.

DE VERE HOTELS AND RESTAURANTS—Results for 1980 reported on May 22. Shareholders' funds £30.7m, net current assets £30.7m, net assets £30.7m, net assets £30.7m.

LEVIATANT PAINT AND WALLPAPER—The company's 25th anniversary was celebrated in style at a party held at the company's headquarters in London.

ROBERTS, ADLARD AND CO.—Results for 1980 and 1981 reported May 22. Shareholders' funds £3.3m, net current assets £3.3m, net assets £3.3m.

SCOTTISH HERITAGE TRUST—The company's 25th anniversary was celebrated in style at a party held at the company's headquarters in London.

ALLEN AND SONS (International)—Results for 1980 reported May 22. Shareholders' funds £3.3m, net current assets £3.3m, net assets £3.3m.

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Minster Assets climbs to £6.54m

IN LINE with an interim prediction of improved results, Minster Assets, the investment holding company, turned in pre-tax profits for the second half of 1980 up from £1.64m to £3.1m bringing the total for the year to £6.54m compared with £3.6m.

The directors have recommended an increased final dividend of 2.4p (2.3p) per 25p share making 4p (3.9p), and the earnings per share are stated at 7.8p (5.4p) after tax of £1.5m (£1.8m).

Part of the improvement comes from the reduced deficit on the underwriting account at Minster Insurance—held through the group's main subsidiary Robert Bradford (Holdings)—where losses for the year

dropped from £7.21m to £5.17m. This included a profit of £80,000 on its new life business. Investment income improved by £1.09m to £9.76m and the share from associated companies advanced from a deficit of £12,807 to a surplus of £182,387. There were also improved results from Lloyd's underwriting agencies of £1.54m (£1.25m) and the insurance broking companies of £1.19m (£898,264).

Pre-tax profits of Robert Bradford (Holdings) more than doubled from £3.01m to £6.42m. Of the business not conducted through Robert Bradford (Holdings) there was a reduced profit from investment holding, banking services and insurance house activities of £62,351 (£682,893).

Minster Assets has cut the underwriting deficit of its Minster Insurance subsidiary by 28 per cent as the Moroccan run-off of an end, and motor losses declined. Investment income held steady, so there was an

immediate boost to profits of more than £2m. Minster's New York associate had a profitable first year, and the Lloyd's agencies made much more out of the 1978 Account than they did when the 1977 Account came through last year. Insurance broking also had a very satisfactory year; profits rose 27 per cent. The blenheim in these results comes from the only industrial company in the group, Bradfield, a manufacturer of battery chargers, is most profitable in severe winters (which so damage the group's underwriting). In 1980's mild winter, it lost close to one third of its net worth. Minster shares moved up 2p to 85p yesterday, where they yield 6.5 per cent.

comment

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AGB Research seeks £9m via rights: final of 3.5p proposed

AGB Research, the fast-growing consumer and industrial market research group, has launched its third rights issue in little more than three years.

The one-for-five issue at 190p is to raise £9.1m gross. AGB is estimating that profit in the year ended on April 30 1981 was £3.85m, up 32 per cent from £2.9m in the previous year.

The directors intend to recommend a final dividend of 3.5p, making 5.5p for the year, an increase of 24 per cent, and they undertake at least to maintain the dividend on the enlarged capital in respect of the current year.

Turnover in 1980-81 was estimated at £32.35m (29.19m) and attributable profit is said to have been £1.57m (£1.44m).

During the last two financial years, profits of market research and computer services rose by over 80 per cent and publishing profits by more than 50 per cent.

Publishing activities have not escaped from the effects of the recession, which have been reflected in reduced profit margins.

As a result of the February 1980 rights issue, which raised £3.6m net, the group has accelerated investment in projects and acquisitions.

Total capital spending in 1980-81 was £5m compared with £2.3m the previous year, of which £2.3m was spent on acquisitions, £1.1m on fixed assets and £1.6m on the new Hanger Lane headquarters for the market research activities.

The acquisitions include market research companies in Australia, New Zealand and Ireland. In addition, the group has reached an agreement to acquire a 51 per cent stake in a German market research company for DM 2.3m (£480,000).

AGB expects to move into its new Hanger Lane headquarters this year. Of the total payable by the company, the final £0.8m is expected to be paid in the current year.

Although it is too early to forecast results for 1981-82, the Board is confident and intends to continue its expansion programme on acquisitions, fixed assets and research and development.

rights issue proceeds of £7.5m net will not only provide the resources needed to finance the immediate programme but will also expand the capital base and thereby increase the ability of the group to take advantage of different sources of finance in the medium term.

Bank borrowings stood at £2.2m, cash at £0.6m and loans at £0.3m. Shareholders' funds are estimated to have been £10.3m.

The company's expansion plan includes the further development of its international market research business, notably in the Far East. In the UK, AGB plans two new specialist journals and is spending significant sums on technological developments in television audience measurement and retail scanning.

The rights issue, which has been underwritten by Morgan Grenfell, is offered to shareholders on the register at June 10. An extraordinary general meeting of shareholders is to be held on June 15 to approve an increase in the authorised share capital and dealings are expected to begin on June 16. The final day for acceptances is July 6.

comment

The frequency of AGB's rights issues would give cause for concern if the group did not have such a strong profit growth record. The profit estimate for 1980-81 reflects growth of 32 per cent at the pre-tax level, indicating that the group has hardly

been touched by the recession. The one area of relative sluggishness—publishing—has nevertheless managed a profit increase. But it is the market research business that continues to provide the excitement and it is there that the group will continue putting most of its resources, particularly on more acquisitions abroad. The shares eased only 3p to 239p yesterday where they yield 6.5 per cent. The 1980-81 profit estimate is more than 25 and the yield on the indicated dividend less than 3 1/2 per cent.

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MR BERNARD AUDLEY, chairman of AGB Research

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Wolverhampton Breweries rises to £4.4m in first half

DIVIDENDS ANNOUNCED

Company	Current dividend	Date of payment	Current dividend	Date of payment	Current dividend	Date of payment
Assoc. Sprayers	2.4	Aug 7	2.4	Aug 7	2.4	Aug 7
Capital and Counties	0.5	July 2	0.5	July 2	0.5	July 2
Minster Assets	2.4	July 6	2.4	July 6	2.4	July 6
Radley Fashion	Nil	June 30	Nil	June 30	Nil	June 30
Wolverhampton Breweries	1.65	June 30	1.65	June 30	1.65	June 30

Dividends shown pence per share net except where otherwise stated.

* Equivalent after allowing for scrip issue.

TAXABLE profits of Wolverhampton and Dudley Breweries, makers of Banks and Hansons beers, increased more than 13 per cent from £2.9m to £4.4m for the six months to the end of March 1981 on turnover up 14 per cent from £28.83m to £34.04m. The directors have declared an increased interim dividend of 1.65p against an equivalent of 1.5p last time. In the previous full year the group paid an adjusted net total dividend of 5p on pre-tax profits of £9.05m.

SUMMARY OF THE WEEK'S COMPANY NEWS

Take-over bids and deals

Following acceptance of only 0.21 per cent to its bid for the company, S & W Berisford increased its offer for British Sugar Corporation from 285p per share cash to 335p, or 275 new SWB ordinary shares per 100 BSC shares. There is also a loan stock alternative of £335 for every 100 BSC shares. The new offer met with instant rejection. A key 24 per cent stake in BSC is held by the Government.

Mr. Graham Ferguson, chairman and principal shareholder of NCC Energy, agreed to a merger with Simplicity Pattern on a share exchange and warrant basis. According to a statement from NCC, the package values NCC "at approximately £50m, or in excess of 150p per share" which compares with NCC's suspension price of 135p when it was announced that discussions about a merger with Simplicity were taking place.

Associated British Engineering is making an agreed £1.85m bid for Hirst and Mollison. The terms are the same as those originally offered by ARE last month—six ARE shares for five Hirst. Since the original offer, ARE's share price has risen from 254p to 260p to place a value on Hirst share of 86p. The offer has been accepted by Grove Securities, Hirst's largest shareholder which owns 28.6 per cent.

A consortium headed by Mr. Alastair Milne, a director of Phoenix Mining and Finance, emerged as the bidder for Charles Hill of Bristol, whose shares doubled in price last week to 90p on news of an approach to the company. The consortium made an agreed offer of 100p per share cash which values Hill at £1.17m. Sterling Credit made an agreed bid for Winston Estates, the property development and investment group. The terms of the offer are six 34 per cent convertible preference shares plus a warrant, for every five Winston ordinary shares, valuing the latter at approximately 147p per share.

Dealing in William Leech and Bellway, two Newcastle-based housebuilders, resumed following details of an agreed merger to be effected by Leech bidding for Bellway on a one-for-one share basis.

Gamma Beta Investments, a private Isle of Man investment company, raised its offer for Hield Brothers, the loss-making worsted cloth manufacturer, to 134p per share cash. The revised terms compare with Gamma's original offer of 101p which was topped by Hield's largest shareholder, Stroud Riley Drummond, offering one of its own shares plus 13p cash for each Hield share, valuing the latter at 13.2p.

Lex Service is expanding its interests in the U.S. with the planned acquisition of Schwab Electronics Corporation, a Long Island-based electronic components distribution concern, for \$43.75m.

Leadhoke is buying Wallis's Cayton Bay Holiday Camp in a deal worth £1.59m, while Sunlight Services acquired New Era Linen Services for £2.12m.

Company	Value of bid per share**	Market price**	Price before bid	Value of bid £m**	Bidder	Final Acct'ce date
Anglo Metrop.	111	102	101	6.31	First Penn.	—
Bellway	88	90	86½	11.41	Leech (Wm.)	—
Brit. Sugar Cpn.	335*	337	315	201.00	Eastford (S. and W.)	9/8
Collins (Wm.)	200*	253	180	8.24	News Int.	—
Collins (Wm.) 'A'	150*	158	135	14.51	News Int.	—
Constr. Hldgs.	197½	215	193	1.78	Fulcrum Inv. Trust	—
G. H. Downing	200*	206	158	12.06	Hanson Trust	—
Hield Bros.	134*	14	104	2.05	Gamma Beta Inv.	—
Hield Bros.	134½	14	11½	1.43	Stroud Riley	—
Hill (Chas.)	100*	102	92	1.17	Consortium	—
Hirst & Mollison	36	34	30	1.86	Assoc. Brit. Eng.	—
Le Vallonnet	45*	74½	43	0.36	Atlantis Res.	—
Lloyds & Scottish	200*	128	135½	144.21	Lloyds Bank	3/8
NCC Energy	—	—	—	—	Simplicity Pattern	—
Ruo Estates	58*	60	58	0.79	E. Produce and Laurie Pmts.	4/8
St. Piran's	60*	85½	65½	4.95	Caseo Invs.	8/8
Savoys 'B'	179	184	136	1.86	Trusthouse	8/8
Savoys 'B'	110*	111½	77½	13.71	Trusthouse	3/8
Tunnel 'B'	446½	440	320	81.39	Ward (T. W.)	8/8
Winston Est.	—	121	73½	—	Sterling Credit	—
Wrightson (P.)	77*	72	70	3.48	Greenbrook	—

* All cash offer. † Cash alternative. ‡ Partial bid. § For capital not already held. Based on 29/5/81. ¶ At suspension. †† Estimated. ‡‡ Shares and cash. ††† Unconditional.

PRELIMINARY RESULTS

Company	Year to	Pre-tax profit (£000)	Earnings* per share (p)	Dividends* per share (p)
Allied Irish	Mar	£2,900†	(40,400) 38.8	(28.1) 8.0
Allied Irish	Dec	1,670	(1,550) 55.9	(39.5) 5.5
Ansbacher (R.)	Mar	887	(514) 0.7	(0.7) 0.15
Bilton (Percy)	Dec	6,130	(6,080) 13.0	(12.6) 5.8
British Syphon	Dec	1,010	(1,310) 9.1	(12.6) 2.8
Bruning Group	Mar	244	(552) 6.7	(9.1) 4.03
Buckleys Brewery	Mar	1,020	(1,020) 7.5	(5.7) 2.35
Cakebread (Roby)	Dec	889	(851) 12.4	(9.2) 3.6
Chapman (Rhm.)	Mar	1,226	(822) 24.5	(17.2) 6.5
Courtside	Mar	5,100	(68,100) —	(14.2) 1.0
Energy Services	Dec	1,510	(1,230) 3.4	(2.7) 0.75
Ernst Group	Mar	3,580	(3,110) 17.9	(18.4) 8.0
Finlay Hardware	Dec	397	(211) —	(2.3) —
Foster (John)	Feb	888	(1.5) 0.5	(1.5) —
Headland Sims	Jan	300	(389) 14.4	(6.8) 2.37
Jackson Group	Dec	780	(674) 31.8	(26.3) 4.9
James (Maurice)	Dec	630	(614) 4.4	(3.6) 1.0
London Sumatra	Dec	9,210	(9,320) 38.2	(35.5) 8.0
Norwood Electrical	Feb	1,200	(1,200) 3.2	(7.1) 1.09
Old Swan	Mar	67	(43) 1.3	(0.8) 0.8
Porter Chadburn	Jan	201	(674) 2.3	(17.7) 2.6
Press (William)	Dec	8,230	(6,630) 4.5	(3.8) 1.38
Pyramid Group	Dec	244	(211) 6.2	(4.9) 2.8
Raymond	Dec	485	(987) —	(—) —
Travlock Group	Jan	129	(115) 0.8	(0.4) —
Twinkl	Feb	141	(238) —	(—) —
UBM Group	Feb	2,670	(12,370) 3.3	(14.1) 3.0
Youngs Brewery	Mar	1,560	(1,560) 27.1	(22.4) 5.5

Rights Issues

Allied Irish Banks—Raising IR£2.5m by way of a one for four rights issue at 120p per share.

BOC International—Rights issue of £22m of 9 per cent convertible unsecured loan stock 2001-6 at par on the basis of £1 nominal of stock for every four shares.

Old Swan Hotel Harrogate—Is raising £500,000 by way of a rights issue on the basis of one for two at 50p per share.

INTERIM STATEMENTS

Company	Half-year to	Pre-tax profit (£000)	Interim dividends* per share (p)
Allied London	Dec	856	(579) 0.25
BOC Internatl.	Mar	33,400	(31,100) 2.3
Caravans Intl.	Feb	311L	(302)L —
Causton (Str J.)	Mar	632	(502) 0.75
Greenall Whitley	Mar	9,666	(8,936) 1.63
Jmas. Firth Brwn.	Mar	2,880L	(4,040) —
Kelsey Industries	Mar	384	(1,630) 2.5
M & G Group	Mar	1,960	(1,160) 5.0
Nth. Brit. Steel	Apr	202	(105) 0.71
Phoenix Assnec.	Mar	6,000†	(8,700)† —
Reo Stacks	Mar	1,530	(1,520) 0.45
Spring Grove	Apr	1,500	(1,640) 1.5
Tate & Lyle	Mar	12,300	(9,400) 4.0

(Figures in parentheses are for corresponding period.)

* Dividends shown net except where otherwise stated. † First quarter figure. ‡ In IRE. L Loss.

Offers for sale, placings and introductions

Allied Residential—Coming to the market by way of a placing of 4.5m shares at 35p per share.

Bula Resources—Is seeking a listing on the Unlisted Securities market and is issuing 24m ordinary shares of 25p each at 50p (Irish) per share.

Honda Motor Company—Is applying for a listing on the London Stock Exchange.

Murray Technology Industries—Issue of 10m ordinary shares of 25p each at 100p per share, though only 3m will be placed with the market.

Sunderland and South Shields Water Company—Is offering £5.5m of 5 per cent redeemable preference stock by tender at a minimum price of 286 per cent.

THF and Savoy step up war of words

BY REG VAUGHAN

Trusthouse Forte warns in a letter to Savoy Hotel group shareholders that if its revised £87.2m bid fails the Savoy share price could "fall substantially". But in a further salvo from the Savoy board, which shareholders can also expect to receive over the weekend, Sir Hugh Wontner, chairman, again urges them to reject the offer.

On the London Stock Exchange the price of the Savoy "A" shares fell 6p to equal the bid price at 190p. The "B" shares fell 25p to £1.125 compared with the offer of £1.21. It is understood that THF acquired more shares in the market yesterday.

With the Kuwait Investment Office's dissent to the offer, THF has access to around 33 per cent of the votes of the Savoy. But the directors and associates of Savoy control up to 45 per cent of the group's votes through a large holding of the high voting "B" shares.

Since the revised offer was made, THF has picked up a num-

ber of small parcels of shares in the market but with the shares frequently above the bid price this method of acquisition has been difficult.

Sir Hugh Wontner, says in his letter that the THF bid is "totally misconceived" and the Savoy group of hotels "which are land-marks of excellence must not be allowed to pass into the hands of a group of miscellaneous conglomerates."

Sir Hugh says "no director of the Savoy company will accept the offer and this includes Dame Bridget D'Oyly Carte (whose grandfather founded the business) as well as myself."

THF says the Savoy price history "reflects bid speculation and not the fundamental trading and financial position."

Lord Thorneycroft, chairman of THF, says the Savoy board "has totally failed to show how they plan to maintain, let alone increase, the value of your investment."

THF dismisses the Savoy

revaluation as a theoretical one which cannot be realised in the value of the Savoy shares. Lord Thorneycroft says THF has been advised that hotels like the Savoy's could expect annual profits to average about 10 per cent of the valuation.

This, he says, would imply that the Savoy revaluation anticipates an average return before interest and tax from its hotels of over 27.7m.

"Savoy has never made profits before interest and tax of more than £3.1m and over the last 10 years they have averaged only £1.3m per annum, a derisory return on the revalued assets," says Lord Thorneycroft.

"In view of the current management record we find it hard to understand how third-party revaluations would support the revaluation figures."

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Bids and Deals

"Your chairman has given nothing but vague and speculative indications of the alternative courses of development that might be open to your company. All these factors seem to us to represent an admission of failure by your board to run luxury hotels at even modest profits in anything other than highly favourable trading conditions," declares Lord Thorneycroft.

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BOOKS

Favourite of the Queen

BY PETER QUENNELL

Sweet Robin: a biography of Robert Dudley, Earl of Leicester 1533-1588
by Derek Wilson. Hamish Hamilton £9.95, 254 pages

On August 8 1588 although the Armada had scattered across the seas, the English coast was still threatened with invasion: and Elizabeth rode out, "like some Amazonian empress," to review her troops at Tilbury. She was flanked by two resplendent courtiers, her ageing favourite Lord Dudley and his handsome stepson Lord Essex.

Leicester would soon be dead; but, before he left the scene, the much younger man, with his "swooning person, and kind of urbanity and innate courtesy," had begun to rouse the sovereign's interest. As early as 1577, noted a contemporary gossip, he occupied an enviably privileged position, and every night was received in her private chamber, to "play at cards, or one come or another," so that "he cometh not to us own lodgings till the birds sing in the morning."

The two favourites, writes Derek Wilson, represented Elizabeth's "past and her future"—Leicester, whom she had appointed her Master of the Horse on the day of her accession, and who, despite conflicts and quarrels, her frequent explosions of rage and his numerous intrigues and infidelities, remained her devoted paladin throughout his whole career. Essex, who rebelled against the restrictions of his role and at length committed the fatal act of hubris that would bring him to the scaffold. If Essex was a more attractive and a far more complex personality—a lover of literature and learning, and the close friend of Shakespeare's magnetic patron Lord Southampton—Leicester, his achievement shows, was the shrewder and the stronger: and to him, under the title *Sweet Robin*—not, I think, a very happy choice—Derek Wilson has devoted a long and carefully documented biography, which follows the course of this extraordinary life-span in a staid and unpretentious style.

The book's chief weakness is that, far from parading fine

phrases as did the eloquent Elizabethans, the author exhibits an obstinate preference for the commonplace.

"His love life had become an open scandal," we read: "it was the lady who made all the running." "It seemed that Leicester really had found a way to have his cake and eat it," he had had to handle the Alençon affair with kid gloves; and, on the subject of just how much the Queen knew about her favourite's amorous affairs, "quite incredibly there is no satisfactory answer to this question."

Despite such banalities, Derek Wilson has drawn a vivid and engaging portrait—doubtless vivid because the facts with which he deals are very often so bizarre.

Leicester had a somewhat doubtful past: both his father and his grandfather had been executed as traitors. Yet unquestionably he aspired to wed the Queen, even before the tragic and mysterious death of his first wife Amy Robsart; and the encouragement she gave him was sufficiently obvious to alarm her faithful secretary William Cecil. He had met the

Secretary, reported the Spanish Ambassador, and "after my many protestations and entreaties that I would keep secret what he was about to tell me, he said that the Queen was going on so strangely that he was about to withdraw from her service. It was a bad sign," he said, who did not make for port when he saw a storm coming.

Although she would not, or could not marry him, and Leicester courageously remarried—first secretly to Lady John Sheffield; later, to a beautiful virgin, Essex's mother, the former Lettice Knollys—he became, "in effect, the royal consort," and fulfilled many regal functions, especially ones which Elizabeth, as a woman, could not perform. . . . All aspirants for royal favour, from Burghley and the lords of the Council down to poor scholars and artists, saw Dudley as the supreme mediator with Her Majesty.

Perhaps his greatest qualities, besides his personal charm and proudly attractive appearance— he was a celebrated *homme à*

femmes—were the devotion he displayed and the trust that he inspired. She did not always accept the advice he offered: yet he was still the chief counsellor. He was "her eyes," she said; and in the written messages she sent him she addressed him with the cryptic symbol—O O.

Her later favourites, Raleigh, for example, and the dashing, headstrong Essex, might be more romantic and impulsive. Raleigh would write her his finest love-lyrics, and attempt to stab his gaoles, when her royal project passed down the Thames beneath his prison window. Essex, on the verge of political ruin, rushed into her bed-chamber and passionately kissed her hands and neck. It was Leicester's masculine solidity and absolute energy that she continued to respect and need.

Near her death-bed lay a small casket containing a few precious relics, among them a short and business-like note that she had marked "his last letter."

Leicester, his new biographer admits, had a very "bad Press." He was suspected of several crimes—Derek Wilson, however, is prepared to acquit



Medal struck by Leicester on his departure for the Netherlands—
—from the book reviewed today

him of having plotted Amy Robsart's killing: he was greedily ambitious, and in the service of the woman he adored he accumulated an enormous private fortune. But, when he declared "I have lived and so will die only here," there seems no doubt he spoke the truth.

This Elizabeth herself had long known. Of all the servants she employed and the favourites she teased and flattered, Leicester alone was a trusted friend—a friend in the most genuine sense of the word—for whom her original affection never weakened.

Old foes

BY ZARA STEINER

The Rise of the Anglo-German Antagonism 1860-1940
by Paul M. Kennedy. Allen and Unwin. £27.50, 604 pages

Paul Kennedy has done what few contemporary historians would have had the courage to attempt. Reviewing a vast amount of secondary literature in English and in German and supplementing these with a wide selection of primary sources (there are over a hundred pages of notes and bibliography for less than 500 pages of text), he has traced the growing estrangement of two countries which in 1860 shared common links and were sympathetically inclined towards each other.

Dr. Kennedy has provided both an account of the diplomatic relations between Britain and Germany and, in a series of thematic chapters, a description of the political, economic and ideological pressures which resulted in estrangement and hostility. The coverage is broad and deep yet this is a readable book which enlightens rather than obscures and enlarges rather than narrows. What is most striking apart from the range, is that this is a book which opens doors and does not shut them, a welcome approach to a field bedevilled by didactic and acrimonious debate.

It is Dr. Kennedy's contention that once Germany became a unified and powerful industrial state, there was an almost inevitable conflict of interest between its needs and ambitions and those of a nation which, although still the world's leading commercial, colonial and maritime power, was witnessing a diminution in its relative strength and an increasingly competitive overseas position. Germany was an expansive power situated in the centre of Europe; Britain was a satiated power whose world-wide responsibilities were greater than her resources.

It is difficult to do justice to Dr. Kennedy's range of reference for his analysis goes far deeper than to underline the basic economic rivalry which in its broadest sense made Germany the challenger and Britain the defender of the status quo. In his analytic chapters, he illustrates how the nature of Bismarck's success, the differing responses of the two land-owning classes to political and economic change and the contrasts in time and extent of the industrial revolution created tensions and new ideologies which compounded the difficulties between the two states and obscured or destroyed the ties of amity.

Dr. Kennedy underlines those factors which led the German elite to resort to military means to change the existing distribution of power. He examines the pressures which made the British excessively nervous about their possible isolation and the reasons why they were unwilling to make way for this new giant as they were to do at a later date when the U.S. entered the world arena. By 1907, Dr. Kennedy argues, these divisions were less than in the immediate pre-war period is relatively short.

It could be argued that there is an inevitable rise and fall in the power positions of states. But Dr. Kennedy's treatment suggests that the responsibility for Germany's failure to achieve and enjoy its period of pre-eminence rests primarily with her own leadership rather than with those who felt threatened by her rise. It may be that Dr. Kennedy's approach which stresses the internal factors shaping diplomatic choices gives insufficient attention to the international scene. It can be argued that some of the policies followed were less the reflection of the diverging interests between Germany and Britain but rather the consequence of their relations with other powers on the continent.

These queries only underline the richness of this book and the success of the author. The volume will be issued in the autumn in paperback form at what one hopes will be a reasonable price. For this is a highly stimulating as well as an instructive account of a rivalry central to our times which ultimately destroyed the power of both nations. There are no final nor simple answers to the questions Dr. Kennedy raises; his bibliography will lengthen with each year. This volume, however, will be an important landmark in what must be a continuing historical quest.

Island people at loggerheads

BY ISABEL QUIGLY

Crown Jewel
by Ralph de Boissière. (Hardback) Allison and Busby. £6.95. (Paperback) Picador £2.75, 261 pages

Zig-Zag
by Richard Thornley. Cape. £5.50, 172 pages

The Care of Time
by Eric Ambler. Weidenfeld and Nicolson. £6.50, 250 pages

Crown Jewel was published nearly 30 years ago in Australia and as it was translated into eight languages seems to have had some success. Yet it has never appeared in this country, in the USA or in the Caribbean. Why not? It is a remarkable book, and to someone on the other side of its barricades something of an eye-opener. For it is fiercely anti-British, without a single even remotely sympathetic white character, and it is salutary, surely, to see ourselves as others see, us now and again.

It is not just a treat, it has important human qualities;

and if this is how we appear to West Indians of Ralph de Boissière's intelligence then it must give us pause, since we are no longer on the other side of the ocean as we were in the thirties, when Trinidadians lived in Trinidad.

In Port of Spain in the late thirties people are divided by race and colour, and the divisions are endless. A girl out with a man is torn between pride that he is paler than she is, shame that he is much older; a young man in love with two girls, one English (half Venezuelan) much too dark for his parents to accept, is himself unacceptable (unless he goes to live in England, where he may just "pass") because his great-grandmother was black. Jobs are apportioned entirely by colour, promotion depends on it, labouring wages are so low they cannot keep a man let alone his family, and trade unions have still to get organised.

At the top, the British lead a "colonial" life, for the women all parties and picnics, André of the black ancestress being

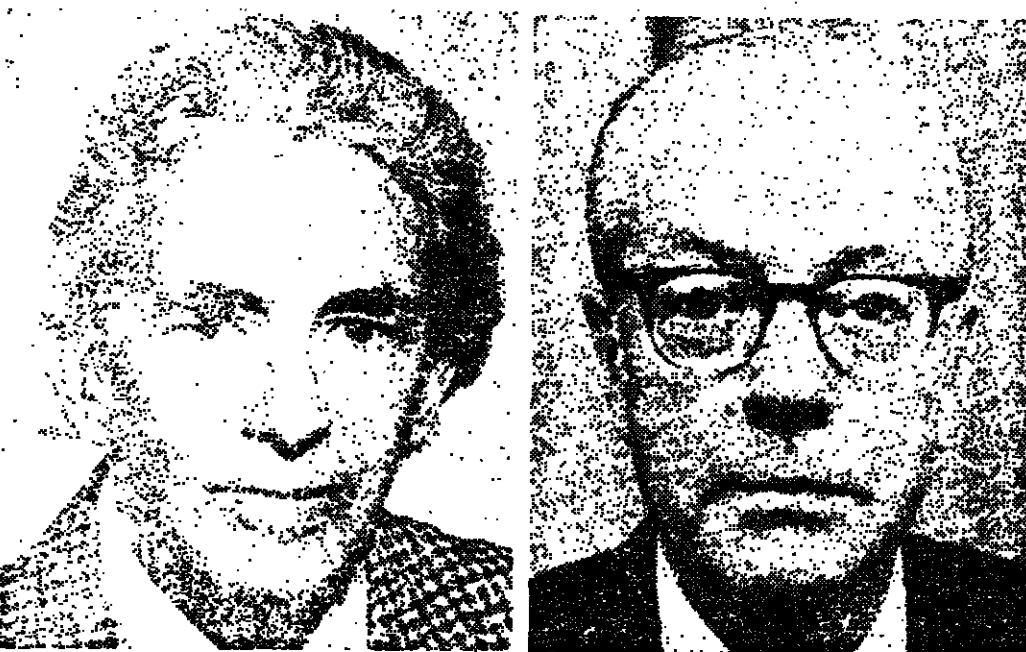
allowed on its fringes because his French family is landed and in the dim 18th century distance—aristocratic. Lower, the poor scrounge a hopeless living. We are taken into various sections of society, each overlapping a little with others, sex being the crosser of barriers, the occasional eliminator of otherwise total separation.

The writing is powerful and persuasive, sometimes rich and suggestive, and if the British are mere Aunt Sallies, the Trinidadians (whether Syrian, Venezuelan, French, Indian or African by origin, or a mixture of them all) are vivid and often moving, individual and at the same time emblematic, their narrow experience making general points, extended to a wider context: while things like the growth of trade unions, the political machinations in elections and on the town council, violence and rioting, are all given a human face, made very much a part of idiosyncrasy, weakness and ambition. The public and private worlds, in other words, are one: no-one

can be privately good (or, come to that, bad) without being involved in a wider exercise of choice, of morality.

Perhaps this is the hardest sort of fiction to write, since individuals tend to be lost in causes, large events to swamp particular feelings and local loves. In *Crown Jewel* the balance is kept between sympathies, causes, passions, the varying weights of general and individual importance. Nothing is weighted on the side of the whites, and in particular of the British. But even if there is another side to it all, this is a passionate novel of protest is not shrill or overwrought but humane, even hopeful; hopeful at least about people, if not causes.

Zig-Zag is talented, three novellas by a new writer about today's footloose young, one set in Germany, one in France, one in Italy, each told by a central character whose circumstances outside the story we know almost nothing about. In the first, the world of juggernauts and their drivers, and the Eng-



Ralph de Boissière and Eric Ambler: Trinidadians and Terrorists in novels on an international scale

lish hitchhiker picked up by an Englishman driving a huge one he hands over to the stranger to drive for him; motorway cafes, speed, money, exhaustion, expertise, occasional terror, and the occasional bureaucratic-police or customs—one must be wary of. In the second, an anarchist commune in mountainous French country growing crops and keeping animals: the sexual and social hang-ups, the wild yet homely celebration. In the third, tourist Florence, an Englishman selling junk souvenirs and the Jordanian salesman who can sell anything to anyone: two American girls, and casual but affectionate sex; Said's dreams of marriage and California.

Good writing without oddity, yet with an individual voice; about nothing very extraordinary (if you take the narrator's view that it is just

what you can expect, in line with everyday attitudes), yet giving a sheen of acute observation; a sort of deadpan distinctiveness of eyesight, and distinction of style.

And the "good read" is at a high level this time: Eric Ambler's professionalism makes *The Care of Time* a thriller of real pace and interest, much more than a mere crossword of clues and intersecting lives. To be credible, international terrorism today has to be treated with a sort of understatement if it is to be kept within the bounds, not of probability (for it is too improbable), but of what we, as thriller-readers, will accept. Ambler understates skilfully. The love affair, if it deserves that name, is so understated you might not notice it if you were reading carelessly. Like the author's backview photograph, the narrator's image is sharp.

vague; he has a general size and shape in the narrative but his human qualities are lost in a sort of diffuse, though energetic, intelligence.

An international fixer of his deals is under sentence of death; international terrorists are being paid huge sums by an Arab ruler to be certain of their prey. An American writer of ghosted memoirs becomes involved and acquires a reluctant respect for the dynamic Zander whose rival Arab toughs are trying to get him safely out of Europe. Even the madder episodes, like the multi-million dollar shelter against any third world war that may explode, seem scarcely fanciful in a world where money means nothing (there's so much of it) and power is still almost absolute except—again credibly—in the face of public opinion and disgrace by ordeal on television. Very satisfactory and sharp.

Yards of bardology

BY B. A. YOUNG

There must be at least two yards of Shakespeare commentary on my bookshelves, and here comes another foot, some of value, some less so. What, for instance, drove Angela Pitt to write *Shakespeare's Women* (David and Charles, £9.95, 224 pages)? It contains studies of the main female characters in the plays, accounts of their performance by sundry actresses (including some lady Hamlets), and short interviews with four actresses of our own day. It is not feminist even, just neutral.

Shakespeare's Images of Pregnancy by Elizabeth Sacks (Macmillan, £12, 148 pages) sounds as if it might be covering similar ground. Miss Sacks finds a sexual analogy in almost every Shakespearean event, not only of pregnancy but of the whole machinery from affection to orgasm. This is an interesting project for text books, though it will not affect the man in the stalls until directors take the same line in their productions.

A. L. Rowse subtitles his *Shakespeare's Globe* (Weidenfeld and Nicolson, £8.95, 210 pages) "His Intellectual and Moral Outlook," but what it comes down to is an analysis of the plays showing their topical and their autobiographical references. I don't think there is anything new in the book, but it is very readable, an admirable handbook for the amateur devotee.

Like Miss Sacks, John Baxter writes for students in his *Shakespeare's Poetic Styles* (Routledge and Kegan Paul, £12.50, 255 pages), with a dissection of the verse style in *Richard II* and *Macbeth* and in Fulke Greville's *Mustapha*. His examination refers often to other recent criticism on the same lines, and is thus not particularly meaningful to the ordinary reader. John Bayley's *Shakespeare and Tragedy* (Routledge and Kegan Paul, £9.75, 228 pages), on the other hand, is very much so. Far the most interesting of this batch of books, it examines Shakespeare's genius for blending the ordinary with the high dramatic, for inserting a passage about the trade of sapphire-gathering on the cliffs when blind Gloucester is facing a tragic end. Mr. Bayley not only makes his argument extremely interesting, he writes in a manner that compels fascinated attention.

Comedy is the subject of Nicholas Grene's *Shakespeare, Jonson, Molière: the Comic Contract* (Macmillan, £15.00, 246 pages), comedy and the relationship between the comedian and the audience. Whether Shakespeare and Molière can be directly compared I am not sure; there's only half a century between them, but there is also the English Channel. Still, to examine the theme against varied backgrounds makes it more interesting. It might be profitably extended to Vanbrugh, Ben Travers, Alan Ayckbourn.

In an interesting 50-page introduction to her *Entertainments for Elizabeth I* (Boydell and Brewer, £12, 179 pages), Jean Wilson describes the kind of celebration that would be offered to the Queen if she chose to visit, with some comment on the special problems of a female monarch who must be simultaneously treated as kingly and womanly. There follow the texts of four such entertainments, with generous notes.

Two in One by E. Martin Browne, Cambridge University Press, £15.00, 254 pages. Martin Browne did as much as anyone this century in the cause of poetic drama on the English stage. Most of all, he drew T. S. Eliot into the movement, and directed all his plays. This account of his life, with its work for the Religious Drama Society and the British Drama Society, was written by Mr. Browne jointly with his wife, Henzie Raeburn. It is a chapter in British drama.

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Bond is back

Licence Renewed by John Gardner. Jonathan Cape and Hodder & Stoughton. £6.50, 270 pages

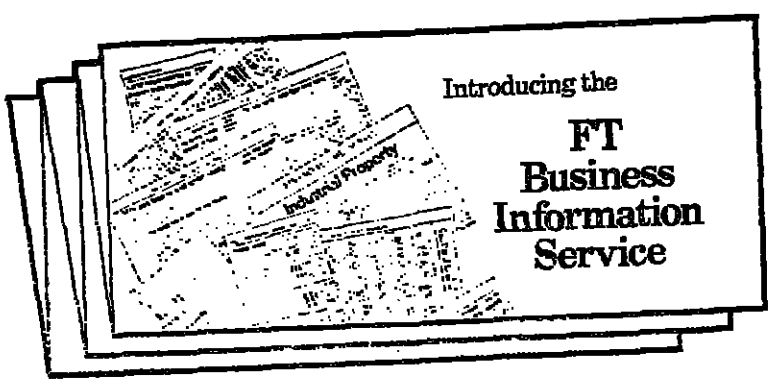
Perhaps even a clever computer could write a James Bond thriller if fed all the proper ingredients (Miss Moneypenny, M, gadgetry, pneumatic girls, wine vintages, exotic scenery). But John Gardner, to whom the owners of the copyright have entrusted the perilous assignment of keeping the unsinkable hero in business, has done more than a smooth mechanical job. He has put heart into it, and this Bond redub is no clone. Not every reader may agree with his choice of Italian

restaurant (this reviewer recalls dull, dear and ill-served dinner in the one Bond seems to relish), but no fan will fail to be caught up in the world-scale adventure of *Licence Renewed*.

The dear old formula of the Mad Scientist is also renewed, with great success; and the CIA—with a splendidly improbable name, of course—is a worthy addition to the famous gallery of Bond's beauties. No doubt Mr. Gardner is already at work on another. As his hand becomes still more flexible, the books will surely lose the occasional, but only very occasional, hint of machinery humming, as the inevitable, traditional piece (gadget or girl) is dutifully inserted into the tale.

WILLIAM WEAVER

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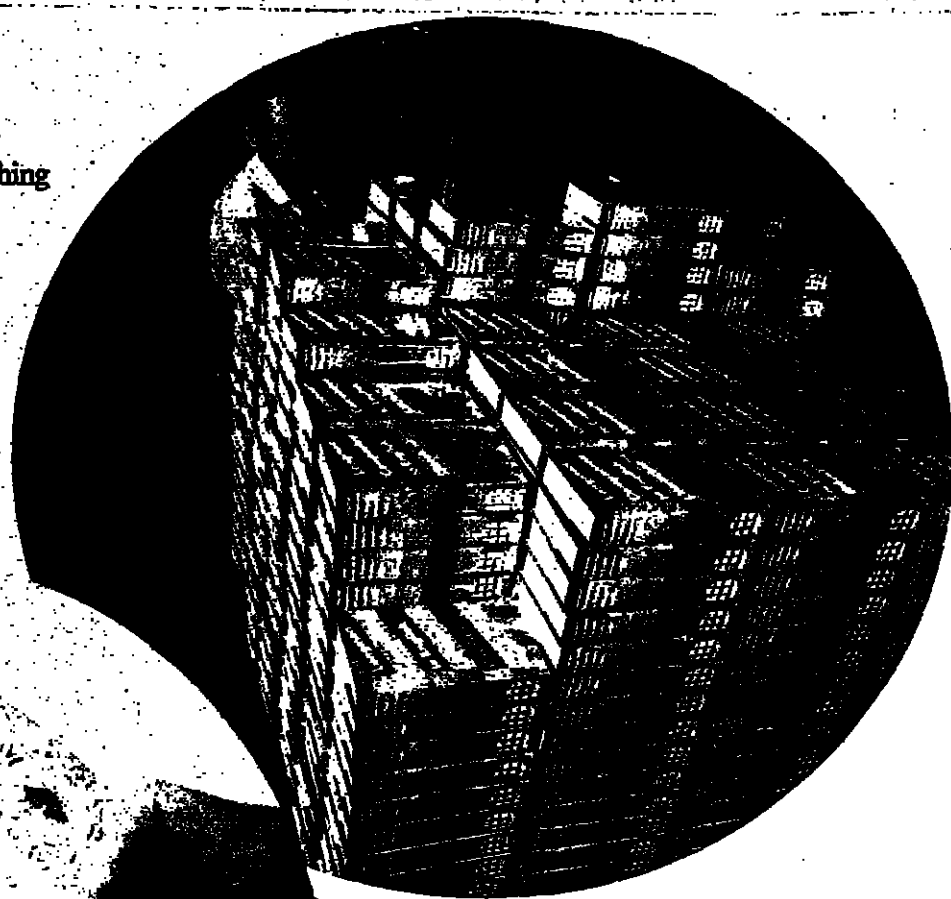
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Pearson Longman is Britain's leading publishing group, a listed company of which we own 63.6 per cent. Its businesses, including The Financial Times, Westminster Press, The Economist (50 per cent), Longman and Penguin, cover newspapers and magazines, book and audio-visual publishing, and film production. Pearson Longman is thus well placed to exploit the new opportunities in communications in the 1980s.



Royal Doulton

The Doulton group comprises Pearson's United Kingdom manufacturing interests in glass, ceramics and engineering. Royal Doulton, the world's largest producer of fine bone china, had an outstanding year.

Doulton's interests in engineering were significantly expanded by the purchase of Fairey Holdings last summer.



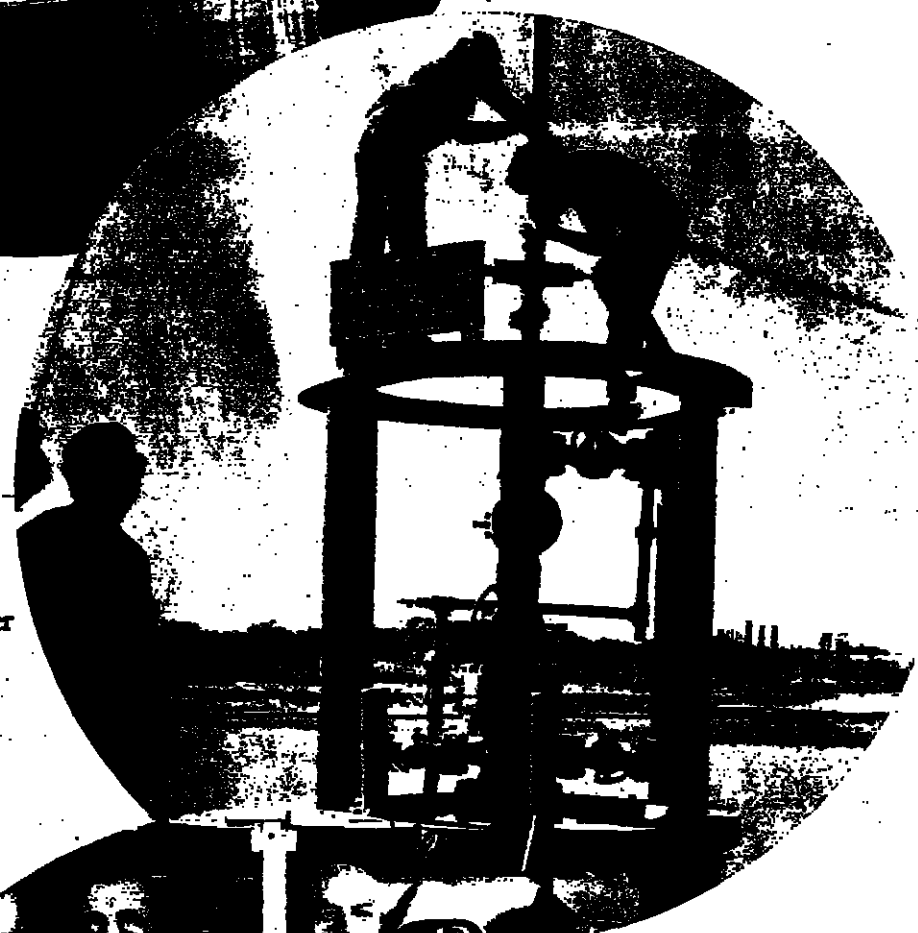
Lazard Brothers

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Midhurst (USA)

Midhurst's main interest is its 61.3 per cent holding in Camco, a leading international oil service company. During the year Midhurst acquired a 30 per cent holding in a second oil service company, Compressor Systems. Blackwell Land, in which Midhurst has a 36.9 per cent interest, is a major producer of grapes, almonds and pistachios in 19,000 acres in the San Joaquin Valley in California.



Madame Tussaud's

In addition to Madame Tussaud's, Pearson owns Warwick Castle and Chessington Zoo. Since the year end we have made a tender offer to increase to 25 per cent our equity interest in Cedar Point, which operates two major family amusement parks in Cleveland and Minnesota.



Other Interests

Château Larour is the best known of these. Pearson has had a controlling interest since 1963 and is dedicated to maintaining the superb quality of this first growth claret. Our investment in industrial property consists of the 1,700 acre West Thurrock Estate, which is steadily being developed. Whitehall Petroleum represents our direct involvement in North Sea and English Channel oil exploration as a member of two consortia in the Seventh Round.

THE PEARSON GROUP

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The Pearson Group's wide spread of businesses operating in many countries stood it in good stead in 1980. Profits held up relatively well in the second half and earnings per share fell only five per cent to 36.7p. The board is recommending a final dividend of 6.25p per share to leave the total for the year unchanged at 10p per share.

The five main divisions had mixed results. Lazards produced its best figures ever and Midhurst's attributable profits rose sharply thanks to a strong performance by Camco and unexpectedly high profits from Blackwell Land. Doulton's lower profits comprised a strong performance by the Tableware and Engineering divisions offset by a sharp down turn in Doulton Glass and the failure of Fairey to meet its forecast profits. The major cause of the decline in Pearson Longman's profits was the impact of industrial disputes and the recession on its newspapers. The book companies performed creditably despite difficult trading conditions.

RESULTS FOR 1980

Group profit before tax	£47.7m
Made up as follows	
Pearson Longman	£15.7m
Royal Doulton	£12.4m
Whitehall Trust inc. Lazard Brothers	£13.0m
Midhurst (USA)	£9.6m
Madame Tussaud's	£1.8m
Other Interests	£1.9m
Head Office Interest and expenses	(£6.7m)
Attributable profit before tax	£36.6m
Attributable profit after tax	£25.5m
Earnings per ordinary share	36.7p
Dividends per ordinary share	10.0p
Turnover	£591.4m

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June 0.3210 (0.9180), July 0.9178 (0.9151), Aug. 0.9232, Sept. 0.9380, Oct 0.9375, Nov 0.9700, Dec 0.9925, Jan 1.0135, Feb 1.0315, March 1.0475, April 1.0650, May 1.0650, June 1.0810, July 1.0850, Aug 1.0975, Sales: 2,500.

Orange Juices—July 143.80-143.90 (140.35), Sept 148.70-146.80 (143.80), Nov 147.00, Jan 157.90-148.00, March 157.00, May 157.00, June 157.00, July 157.00, Aug 157.00, Sept 157.00, Oct 157.00, Nov 157.00, Dec 157.00, Sales: 2,500.

CHICAGO, May 28.

Chicago Imm. Cane—June 481.5-482.7 (470.7), July 489.2 (477.0), Sept 489.8-500.5, Oct 507.7, Nov 520.0, Dec 527.3, March 542.0, April 547.3, June 560.8.

DOW JONES

Down	May 28	May 27	Month's	Year
Jones			ago	ago
Stocks	394.84	396.85	201.49	249.39
Bond	139.32	139.32	139.32	139.32
(Average 1925-26-100)				

REUTERS

May 28	May 27	Month's	Year
ago	ago	ago	ago
1780.4	1715.1	1687.8	1710.0
(Reeds: September 18, 1931-100)			

kilo. May expired 358; Aug 378, 383, 378-378; Oct 385, 389, 389-385; Dec 386, 388, 388-385; Jan 387, 390, 390-390; March 392, 394, 394-391; May 402, 404, 402-401; Aug 407, 411, 411-402; Oct 410, 415, 415-411, Sales: 76.

COTTON

LIVERPOOL—Spot and shipment sales amounted to 42 tons, bringing the total for the week to 634 tonnes. The cargo alone accounted for 420 tons, although demand was not at a standstill. Minor quantities of American types were wanted, as well as some of the finer grades.

GRIMSBY FISH—Supply good, demand fair. Prices at ship's side (unprocessed) per stone: Shell cod £2.03-£2.04, medium £1.70; Large haddock £2.03-£2.20, small £1.60; Large plaice £2.50, medium £3.00; £4.00, best small £2.50-£3.70; Skinned dogfish (large) £2.52; Lemon sole (large) £2.00, (medium) £7.00; Rock-bass £7.20-£2.20; Reds, £2.00; Saiths

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Mr. A. M. Allen, member for finance and administration, UK ATOMIC ENERGY AUTHORITY, has been appointed deputy chairman of the Authority.

★

Having reached normal retirement age, Mr. D. S. Craigen, chief general manager and a director of THE PRUDENTIAL ASSURANCE COMPANY, will retire on December 31. It is the intention of the directors of Prudential Corporation to propose, at the annual meeting in 1962, that he be elected to the board.

Mr. F. E. Corby has been appointed to succeed Mr. Craigen as chief general manager of The Prudential Assurance Company effective January 1, 1962. He will retain his present responsibilities in Prudential Corporation as chief executive, but will relinquish his appointment as chief actuary of The Prudential Assurance Company on June 30.

Mr. D. E. Fellows has been appointed chief actuary and a director of The Prudential Assurance Company from July 1.

Other management changes from July 1 at The Prudential Assurance Company are: Mr. J. I. Savage,

becomes deputy chief actuary; Mr. J. V. Swales, to be group pensions manager; Mr. J. B. Moekrie, to be deputy group pensions manager; Mr. L. E. Warrillow, to be deputy actuary; and Mr. F. N. S. Clark, to be senior overseas actuary.

Miss M. C. Alanauld, manager UK, will be retiring on July 11.

★

Mr. Dennis Randall has become a non-executive director of CLIFFORD'S DAIRIES.

★

Mr. John Lupton, previously financial director of Heron Securities, has been moved within HERON CORPORATION to take up the post of financial director of Heron Suzuki GB. Mr. Denys Roban moves from financial director to commercial director on the Heron Suzuki Board.

★

Mr. Sam Pickstock has been appointed managing director of JOHN McLEAN AND SONS—parent company of the housing division of Tarmac. Mr. Pickstock succeeds Mr. Ron King, who is going into business on his own account.

	May	April	March	February
Financial Times				
Government Securities.....	66.99	69.43	69.54	90.33
Fixed Interest.....	68.07	71.35	74.73	90.68
Industrial Ordinary.....	557.8	559.9	487.4	487.0
Gold Mines.....	360.9	350.7	336.2	398.7
Special Dividends.....	20,584	27,675	35,627	22,627
T. - Actuaries				
Industrial Group.....	297.84	297.08	289.41	261.60
DU Share.....	340.84	337.09	314.99	309.19
Industrial Group.....	331.53	320.72	301.24	243.65
DU Share (750).....				286.50
	High		Low	
Industrial Ordinary.....	591.9 (1st)		542.5 (29th)	
DU Share.....	332.77 (1st)		316.58 (29th)	

Option	July			Oct.			Jan.		
	Ex'cise price	Closing offer	Vol.	Closing offer	Vol.	Closing offer	Vol.	Equity close	
BP (c)	360	40	5	54	—	70	—	394p	
BP (c)	420	22	—	—	—	54	—	"	
BP (c)	420	11	2	23	6	38	—	"	
BP (c)	500	11 1/2	—	20	—	—	—	"	
BP (c)	560	8	—	—	—	24	—	"	
BP (p)	390	20	26	32	8	38	6	386p	
BP (p)	420	42	5	48	—	50	—	"	
BP (p)	480	15	9	14	—	—	—	"	
Com. Utd (c)	180	2	—	7	7	10	18	161p	
Com. Utd (c)	500	30	27	48	—	68	—	"	
Com. Utd (c)	550	15	8	28	2	38	—	503p	
Com. Utd (c)	580	8	25	—	—	—	—	"	
Courts'ida (c)	50	18	—	20	3	—	—	"	
Courts'ida (c)	60	8 1/2	20	15	7	16	3	87p	
Courts'ida (c)	70	4	8	8	12	10	6	"	
Courts'ida (c)	80	1	—	—	—	—	—	"	
GEO (c)	600	88	3	108 1/2	—	5 1/2	16	675p	
GEO (c)	700	15	—	—	—	65	—	"	
GEO (c)	800	11 1/2	14	16	14	23	—	194p	
IGT Met. (c)	280	3	7	8 1/2	—	15	—	"	
IGT (c)	220	72	5	78	—	—	—	287p	
IGT (c)	240	52	35	58	—	—	—	"	
IGT (c)	260	32	—	38	3	—	—	"	
IGT (c)	280	20	11	27	1	26	—	"	
IGT (c)	300	10	12	17	6	28	1	"	
IGT (c)	320	4	12	9	10	20	8	"	
IGT (c)	350	4	—	—	—	—	—	"	
IGT (c)	360	8	33	9	—	—	—	"	
and Sec. (c)	390	16	10	34	—	44	—	396p	
and Sec. (c)	420	8	—	—	20	28	—	"	
Atks & Sp (c)	100	32	1	—	—	—	—	131p	
Atks & Sp (c)	120	13	25	20	—	—	—	"	
Atks & Sp (c)	130	7	—	14 1/2	—	20	14	"	
Atks & Sp (c)	140	3 1/2	—	9	—	—	—	"	
Atks & Sp (c)	160	1	—	—	—	—	—	"	
Atks & Sp (c)	390	18	1	30	1	38	—	376p	
Atks & Sp (c)	420	9	7	19	3	26	—	"	
		August		November		February			
Carclays (c)	390	28	—	30	3	42	—	385p	
Carclays (c)	460	6	—	8	25	4	—	"	
Carclays (c)	500	4	—	—	4	10	—	71p	
Carclays (c)	50	—	20	3 1/2	—	—	—	"	
Carclays (c)	600	50	2	77	—	102	1	579p	
Carclays (c)	650	33	8	57	—	—	—	"	
Carclays (c)	700	20	8	57	5	—	—	"	
Carclays (c)	750	7	1	—	—	—	—	"	
Carclays (c)	800	10 1/2	3	17 1/2	1	14 1/2	8	90p	
Carclays (c)	100	4	—	2	9	—	—	"	
Carclays (c)	110	2	16	5	10	—	—	"	
Carclays (c)	90	8	17	6 1/2	—	—	—	"	

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Stock	No. of shares	price	Thurs. closing	Change	Thurs. price	Change
2	13	530	+ 4	534	+ 4	
Surf	17	63	- 1	62	- 1	
Turkey	18	218	- 9	209	- 9	
Woods	18	320	- 9	311	- 9	
Wool	11	400	- 9	391	- 9	
Yamaha	11	182	+ 2	184	+ 2	
Yamaha	11	384	- 4	380	- 4	

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2	13	530	+ 4	534	+ 4	
Surf	17	63	- 1	62	- 1	
Turkey						

FT UNIT TRUST INFORMATION SERVICE

OFFSHORE & OVERSEAS FUNDS

OFFSHORE & OVERSEAS FUNDS

[illegible]

OIL AND GAS—Continued

MINES—Continued
Australian

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NOTES

- † Unless otherwise indicated, prices and net dividends are in penny denominations are 25¢, 25¢ (stock price)/earnings ratios and, where possible, based on latest annual reports and accounts and, where possible, on the basis of the most recent earnings data available. Where based on the $\frac{1}{2}$ distribution basis, earnings per share being computed on profit or loss and undivided funds, the figures are based on the undivided funds $\frac{1}{2}$ distribution basis. Where based on the $\frac{1}{4}$ distribution basis, the figures are based on the $\frac{1}{4}$ distribution basis. Where based on the $\frac{1}{8}$ distribution basis, the figures are based on the $\frac{1}{8}$ distribution basis. Where based on the $\frac{1}{16}$ distribution basis, the figures are based on the $\frac{1}{16}$ distribution basis. Where based on the $\frac{1}{32}$ distribution basis, the figures are based on the $\frac{1}{32}$ distribution basis. 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Where based on the $\frac{1}{2097152}$ distribution basis, the figures are based on the $\frac{1}{2097152}$ distribution basis. Where based on the $\frac{1}{4194304}$ distribution basis, the figures are based on the $\frac{1}{4194304}$ distribution basis. Where based on the $\frac{1}{8388608}$ distribution basis, the figures are based on the $\frac{1}{8388608}$ distribution basis. Where based on the $\frac{1}{16777216}$ distribution basis, the figures are based on the $\frac{1}{16777216}$ distribution basis. Where based on the $\frac{1}{33554432}$ distribution basis, the figures are based on the $\frac{1}{33554432}$ distribution basis. Where based on the $\frac{1}{67108864}$ distribution basis, the figures are based on the $\frac{1}{67108864}$ distribution basis. Where based on the $\frac{1}{134217728}$ distribution basis, the figures are based on the $\frac{1}{134217728}$ distribution basis. 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REGIONAL MARKETS

The following is a selection of London quotations of shares previously listed only in regional markets, from Irish covers, most of which are not officially listed in London, and are quoted on the Irish exchange.					
Albany Iron, 20p	49d			IRISH	
Barrick Wry, £25	435		Dow, 5% 20/52	572½	-1
Cable & Wire, £10	435		Edwards, 5% 20/52	572½	-1
Cable & Rose, £1	513½		Fir, 12½ 97/82	270	CH
Cine Forge	65		Alliance Gas	28	
Cine Metal, £1	435		Ansett	22	
Cine Steel, £1	435		Carroll (P.J.)	22	
Cine Steel, £1	521	+8	Concret Prods.	22	
Higgins Bros	735		Hendon (Hedges)	22	
Mohr (Jaco) £25	490	+13	Inn. Corp	22	
N.I.C. £1	435		Iris, Exps.	55	
Pearl (C.H.)	950		J.M.C.	55	
Peel Firms	380		T. M.	55	
Shaw, Refractor	380			55	
Spiral (Wm.)	475	+30		55	

OPTIONS

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"Recent Issues" and "Rights" Page 24

Aircraft										Aircraft									
Price	Model	Year	Engine	Power	Speed	Altitude	Range	Weight	Capacity	Price	Model	Year	Engine	Power	Speed	Altitude	Range	Weight	Capacity
1200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
1300	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
1400	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
1500	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
1600	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
1700	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
1800	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
1900	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2000	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2100	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2300	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2400	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2500	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2600	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2700	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2800	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
2900	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3000	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3100	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3300	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3400	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3500	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3600	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3700	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3800	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
3900	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4000	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4100	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4300	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4400	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4500	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4600	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4700	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4800	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
4900	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5000	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5100	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5300	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5400	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5500	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5600	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5700	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5800	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
5900	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6000	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6100	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6300	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6400	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6500	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6600	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6700	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6800	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
6900	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7000	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7100	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7300	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7400	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7500	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7600	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7700	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7800	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
7900	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
8000	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9	200	174	1934	5.9	9.9	11.9	13.9	15.9	17.9	19.9
8100	174</																		

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1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381	2382	2383	2384	2385	2386	2387
1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381	2382	2383	2384	2385	2386	2387
1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381	2382	2383	2384	2385	2386	2387
1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945																																																																																																																																																																																																																																																																																																																																																																																																																																																										

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510	65	Castellote 100 L	500	—	6.8	2.3
515	440	Cons. Plants MS&S	57	+2	0.8	22
520	5	Crude Est. 100 L	—	—	—	—
530	154	Cuttive C1	875	—	30.0	1.1
535	656	Harrison Wb. Est. 100	220	—	6.0	2.9
540	220	Highgate 100 L	220	—	0.5	—
545	172	Kila Kagon MS1	315	+2	0.25	—
550	370	Lt. Surores 100 L	370	—	1.0	—
555	102	Manak 100 L	610	—	48.0	0
560	20	Mainstank MS1	137	—	0.7	—
565	87	Plants, Flats MS1	147	—	0.6	—
570	147	Highgate 100 L	147	—	—	—

TEAS

India and Bangladesh

240	220	Aasim Dosters C1	240	—	6.0	0
245	197	Aasim Fronts C1	197	—	—	2.9
250	180	Chand 100 L	180	—	18.0	0
255	190	Luvvie Plante C1	415	—	1.5	—
260	258	Shree Sural C1	258	-1	0.8	—
265	212	Moran C1	275	—	0.8	2.8
270	212	Williamson C1	200	-3	12.5	0

Sri Lanka

450	355	Lumena C1	450	—	42.0	1.3
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Africa

65	57	Ruo Est. 100 L	60	—	41.0	4.3
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MINES

Central Rand

524	700	Daarup Deep R1	524	+3	560.0	2.70
525	700	East Rand R1	524	+3	537.0	3.12
526	700	Daarup Deep R2	524	+3	537.0	3.12
527	700	Daarup Deep R3	524	+3	537.0	3.12
528	700	Daarup Deep R4	524	+3	537.0	3.12
529	700	Daarup Deep R5	524	+3	537.0	3.12
530	700	Daarup Deep R6	524	+3	537.0	3.12
531	700	Daarup Deep R7	524	+3	537.0	3.12
532	700	Daarup Deep R8	524	+3	537.0	3.12
533	700	Daarup Deep R9	524	+3	537.0	3.12
534	700	Daarup Deep R10	524	+3	537.0	3.12
535	700	Daarup Deep R11	524	+3	537.0	3.12
536	700	Daarup Deep R12	524	+3	537.0	3.12
537	700	Daarup Deep R13	524	+3	537.0	3.12
538	700	Daarup Deep R14	524	+3	537.0	3.12
539	700	Daarup Deep R15	524	+3	537.0	3.12
540	700	Daarup Deep R16	524	+3	537.0	3.12
541	700	Daarup Deep R17	524	+3	537.0	3.12
542	700	Daarup Deep R18	524	+3	537.0	3.12
543	700	Daarup Deep R19	524	+3	537.0	3.12
544	700	Daarup Deep R20	524	+3	537.0	3.12
545	700	Daarup Deep R21	524	+3	537.0	3.12
546	700	Daarup Deep R22	524	+3	537.0	3.12
547	700	Daarup Deep R23	524	+3	537.0	3.12
548	700	Daarup Deep R24	524	+3	537.0	3.12
549	700	Daarup Deep R25	524	+3	537.0	3.12
550	700	Daarup Deep R26	524	+3	537.0	3.12
551	700	Daarup Deep R27	524	+3	537.0	3.12
552	700	Daarup Deep R28	524	+3	537.0	3.12
553	700	Daarup Deep R29	524	+3	537.0	3.12
554	700	Daarup Deep R30	524	+3	537.0	3.12
555	700	Daarup Deep R31	524	+3	537.0	3.12
556	700	Daarup Deep R32	524	+3	537.0	3.12
557	700	Daarup Deep R33	524	+3	537.0	3.12
558	700	Daarup Deep R34	524	+3	537.0	3.12
559	700	Daarup Deep R35	524	+3	537.0	3.12
560	700	Daarup Deep R36	524	+3	537.0	3.12
561	700	Daarup Deep R37	524	+3	537.0	3.12
562	700	Daarup Deep R38	524	+3	537.0	3.12
563	700	Daarup Deep R39	524	+3	537.0	3.12
564	700	Daarup Deep R40	524	+3	537.0	3.12
565	700	Daarup Deep R41	524	+3	537.0	3.12
566	700	Daarup Deep R42	524	+3	537.0	3.12
567	700	Daarup Deep R43	524	+3	537.0	3.12
568	700	Daarup Deep R44	524	+3	537.0	3.12
569	700	Daarup Deep R45	524	+3	537.0	3.12
570	700	Daarup Deep R46	524	+3	537.0	3.12
571	700	Daarup Deep R47	524	+3	537.0	3.12
572	700	Daarup Deep R48	524	+3	537.0	3.12
573	700	Daarup Deep R49	524	+3	537.0	3.12
574	700	Daarup Deep R50	524	+3	537.0	3.12
575	700	Daarup Deep R51	524	+3	537.0	3.12
576	700	Daarup Deep R52	524	+3	537.0	3.12
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579	700	Daarup Deep R55	524	+3	537.0	3.12
580	700	Daarup Deep R56	524	+3	537.0	3.12
581	700	Daarup Deep R57	524	+3	537.0	3.12
582	700	Daarup Deep R58	524	+3	537.0	3.12
583	700	Daarup Deep R59	524	+3	537.0	3.12
584	700	Daarup Deep R60	524	+3	537.0	3.12
585	700	Daarup Deep R61	524	+3	537.0	3.12
586	700	Daarup Deep R62	524	+3	537.0	3.12
587	700	Daarup Deep R63	524	+3	537.0	3.12
588	700	Daarup Deep R64	524	+3	537.0	3.12
589	700	Daarup Deep R65	524	+3	537.0	3.12
590	700	Daarup Deep R66	524	+3	537.0	3.12
591	700	Daarup Deep R67	524	+3	537.0	3.12
592	700	Daarup Deep R68	524	+3	537.0	3.12
593	700	Daarup Deep R69	524	+3	537.0	3.12
594	700	Daarup Deep R70	524	+3	537.0	3.12
595	700	Daarup Deep R71	524	+3	537.0	3.12
596	700	Daarup Deep R72	524	+3	537.0	3.12
597	700	Daarup Deep R73	524	+3	537.0	3.12
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600	700	Daarup Deep R76	524	+3	537.0	3.12
601	700	Daarup Deep R77	524	+3	537.0	3.12
602	700	Daarup Deep R78	524	+3	537.0	3.12
603	700	Daarup Deep R79	524	+3	537.0	3.12
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606	700	Daarup Deep R82	524	+3	537.0	3.12
607	700	Daarup Deep R83	524	+3	537.0	3.12
608	700	Daarup Deep R84	524	+3	537.0	3.12
609	700	Daarup Deep R85	524	+3	537.0	3.12
610	700	Daarup Deep R86	524	+3	537.0	3.12
611	700	Daarup Deep R87	524	+3	537.0	3.12
612	700	Daarup Deep R88	524	+3	537.0	3.12
613	700	Daarup Deep R89	524	+3	537.0	3.12
614	700	Daarup Deep R90	524	+3	537.0	3.12
615	700	Daarup Deep R91	524	+3	537.0	3.12
616	700	Daarup Deep R92	524	+3	537.0	3.12
617	700	Daarup Deep R93	524	+3	537.0	3.12
618	700	Daarup Deep R94	524	+3	537.0	3.12
619	700	Daarup Deep R95	524	+3	537.0	3.12
620	700	Daarup Deep R96	524	+3	537.0	3.12
621	700	Daarup Deep R97	524	+3	537.0	3.12
622	700	Daarup Deep R98	524	+3	537.0	3.12
623	700	Daarup Deep R99	524	+3	537.0	3.12
624	700	Daarup Deep R100	524	+3	537.0	3.12

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677	1698	543	

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